

# MMR

## MUSICAL MERCHANDISE REVIEW



**Small Business Matters:**  
What Lessons Have We  
Learned from COVID-19?

**NAMM**  
THE LATEST MUSICAL MERCHANDISE  
NAMM.ORG/COVID

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**Resource Guide**

**NAMM's Government Relations Team Provides a Voice in D.C.**  
NAMM continues to advocate for our industry on the federal and state levels, fighting for the needs of music makers.

**Key Provisions in the CARES Act and Puckettbook Issues**  
As part of the CARES Act, NAMM members, advocates and others are getting relief from the...  
We are also focused on "Small Business" relief. NAMM is working closely with our members to ensure...  
and participants. Collaborative and comprehensive, NAMM is here for the needs of our global community.

**Webinars for Independent Contractors**  
Our NAMM members include independent contractors who are facing unique challenges...  
and change. We have a series of webinars...  
to help you navigate these challenges.

**Free and Fair Trade/Tariffs**  
NAMM supports free trade and fair...  
and change. We have a series of webinars...  
to help you navigate these challenges.

**New NAMM Lobbyist Advocating for Change**  
Click Calling has 10 years of experience in...  
and change. We have a series of webinars...  
to help you navigate these challenges.

**E-Commerce**  
NAMM members are facing unique challenges...  
and change. We have a series of webinars...  
to help you navigate these challenges.

**AB-5 Worker Status**  
NAMM members are facing unique challenges...  
and change. We have a series of webinars...  
to help you navigate these challenges.

- Stay informed.
- Be educated about compliance.
- Get engaged with NAMM.

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**The Last Word:**  
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**Locked Down: MI Retail Response to**

# COVID-19

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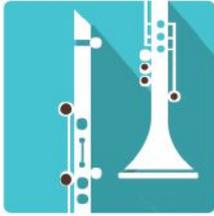
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# C O N T E N T S

# MMR

MUSICAL MERCHANDISE REVIEW

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Menzie Pittman reflects on what wisdom can be gleaned from the current COVID-19 crisis, including tech talk and what it means to always “be prepared” as a small business in 2020

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MMR’s yearly guide for retailers, featuring listings for everything from print music and pro audio, to band instruments and guitar gear



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# Well Enough Alone

By Christian Wissmuller



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It seems silly, pointless, even irresponsible to write this month's editorial about anything *other* than COVID-19, but at the same time, what can I add to the conversation? I have absolutely no useful insight from a medical perspective, any information I could add about financial or business-related assistance has already been better researched and presented by others (on that subject, see pages 16-19 to review NAMM's Resource Guide), and there's enough agenda-driven misinformation floating around out there which I don't want to inadvertently add to.

only New York and New Jersey in terms of confirmed cases of the Coronavirus. Odds are, by the time you receive this issue in the mail or read it online, somewhere else will be the new "hot spot." There are areas of the country that have yet to be seriously impacted by this situation and – again evidenced by the results of this month's survey – there are some who don't really see COVID-19 as all that big of a big deal. If you don't know anyone who's taken seriously ill and if you, yourself, are doing fine, that's wonderful and I hope none of that changes. Many of us do know folks who have been infected and are either currently hospitalized or only recently recovered. I hope that does change – for the better, and soon.

Hang in there, be friendly to one another, stay safe, and try to remain as upbeat as possible. Oh – and if you want to trade suggestions about what shows and movies to watch, books to read, and records to spin, hit me up at the email below. 📧

“MI has been stepping up and leading by example when it comes to being resourceful, aware, and just plain decent.”

Amidst all my solo isolation binge-watching, binge-reading, nearly-nonstop-album-playing, guitar practicing, social distancing, and bizarre sleeping/eating patterns these past many weeks, it has been encouraging and inspiring for me to see how many in MI have been reacting compassionately and creatively to this pandemic, in ways both big and small. Retail is taking a hit and this industry is no exception, but stores are doing all they can to retain and pay employees, continue lesson programs online, and prepare for the coming months (see this issue's Dealer Survey on page 20). Suppliers are retooling their plants to manufacture masks and respirators, offering free or discounted apps and lessons, and presenting streaming performances from their endorsing artists for free. While times of crisis certainly can, at moments, bring out the worst in people, it's unquestionable that these times also bring out our finer qualities. MI has been stepping up and leading by example when it comes to being resourceful, aware, and just plain decent.

As I write this, the area where I live (Boston) is "peaking" and we now trail



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# Industry News

## Summer NAMM 2020 Cancelled

On the afternoon of April 7, we received the following:

*Dear NAMM Family,*

*After speaking with so many of you and closely following the latest news regarding the ongoing global COVID-19 pandemic, we have made the difficult decision to cancel Summer NAMM, scheduled for July 9–11 in Nashville. We sincerely recognize the importance of this annual mid-year gathering for our industry. However, the current circumstances make it impossible to hold the show or to undertake the many months of careful planning and preparation that are required to create a secure and organized event.*

*In spite of not being able to be together in Nashville, we will continue to connect our community to help everyone move forward. Our focus remains on guiding our members to the financial relief that so many badly need through the CARES Act. In addition, the NAMM team has been sourcing and sharing the most creative strategies that are working in music retail and online music learning, vital tools to survive these unprecedented economic times. The NAMM website is your trusted and reliable place to get the latest news; please utilize this resource as our virtual gathering spot for the time being.*

*As difficult as these days are, we gain strength and inspiration from the generations of NAMM members who came before us, overcoming every obstacle in their way. And in that spirit, we can just imagine the heartfelt celebrations that will occur when we are all together again in Anaheim next January. In the meantime, please stay safe and connected to each other; with perseverance, vision and passion, we will succeed.*

C.F. Martin, NAMM Chair  
Joe Lamond, NAMM President and CEO

- Industry News
- People on the Move
- Supplier Scene
- Trade Regrets

## KMC Named Exclusive U.S. Distributor of Monster Musical Instrument Cables

KMC Music has announced that it is now the exclusive United States distributor of Monster® musical instrument cable products that include instrument, microphone, and instrument amplifier speaker cables.

“Monster MI cables are renowned for their quality and proven reliability,” KMC merchandising manager Brian Blood said. “We are excited to make this iconic line available on an exclusive basis to our network of United States resellers and we are looking forward to rolling out a new series of promotions our resellers can of-

fer their customers to help maximize sell through sales.”

Commenting on the appointment of KMC to serve as the exclusive U.S. distributor of Monster MI cables, Mark Corbin, president of Vanco International, global licensee of Monster Pro MI products, noted that, “KMC’s network of 6,000 resellers, together with the KMC in-house and field sales teams, is going to help us reach more customers in the channel than ever before. We look forward to working with the KMC team to maximize sales of the entire Monster MI cable product line.”

## Gator Responds to Critical Demand for Masks

Gator Co. is leveraging its sewn goods design and manufacturing abilities to help those in need. The global manufacturing brand is answering the call for more masks with a line of fabric masks that include a pocket for replaceable filters and music-themed designs.

The masks and filters will be available for retail and online sales with sales proceeds going towards the donation of masks and filters to those in need.

The masks and filters will be made in and distributed from the U.S. “The demand for masks is very serious,” said Crystal Morris, founder and CEO of Gator Co. “I read the media reports and researched ways we can help with the mask shortage. We needed to respond, and we have the capabilities to make a positive impact. And we wanted to stick to our music roots with a few fun music patterns. We’re excited to be able to help in any way as we all rally to get through this.

The masks are made from cotton fabric for comfort with adjustable straps for a secure fit. Each mask will be sold with a felt replacement filter cut to fit inside the mask. Five patterns are available now, including two music-themed patterns. The package also includes die-cut instructions to make your own replaceable filters. Felt replacement filters are also for sale in three-packs. Available online: [shop.gatorco.com/masks](http://shop.gatorco.com/masks)



## The Music People’s Sharon Hennessey Receives *Hartford Business Journal’s* ‘2020 Women in Business’ Award

The Music People announced that company co-president Sharon Hennessey has been named a recipient of the *Hartford Business Journal’s* 2020 Women in Business award.

For the past 18 years, the *Hartford Business Journal* has highlighted women in the Hartford, Connecticut area who are leaders in their respective businesses. This year, the Journal received a record-breaking 116 nominations. A panel of independent judges selected 15 award recipients stemming from a wide range

of industries, including TV, banking and nonprofits. According to the Journal, winners are selected for making a significant difference within their organization and their community.



Sharon Hennessey

The Women in Business awards ceremony is scheduled for June 3 at the Hartford Marriott.



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## D'Addario Engineers Discover Way to Turn Drumheads into Face Shields

Even before D'Addario was forced to close its D'Addario string and Evans drumhead factories in New York, they had begun devising a way to use its engineering and manufacturing expertise to help alleviate the dire shortage of protective gear for New York and the nation's healthcare workers.

Led by chief innovation officer, Jim D'Addario, the engineering team fig-

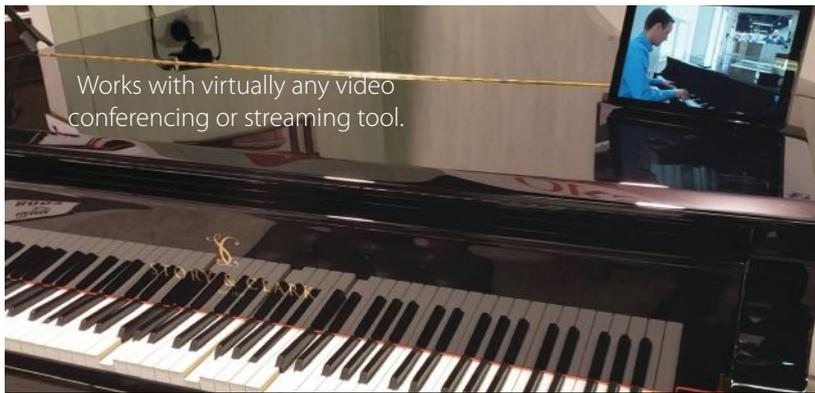


ured out they could fabricate protective face shields using the clear film from its popular Evans G2 drumheads. Working

around the clock, three days later, the team had their first prototype. Since the company already produces physical therapy products through its FDA approved Dynatomy brand, they were able to work quickly on manufacturing and distribution solutions. The plan is to mass-produce the Dynatomy Face Shield in the Evans Farmingdale, New York USA drumhead facility, utilizing American-made materials.

The goal is to ramp up as quickly as possible to a capacity of 100,000 face shields per week. In many ways, the Dynatomy Face Shield is transforming D'Addario from a music accessories company into a medical necessities company.

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Shown here using Skype and PianoMarvel on the multi-touch workstation

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## Deering Banjo Company Purchases ProPik

Deering Banjo Company has completed the purchase of the long-standing fingerpick brand, ProPik®, from California-based Mapson Engineering, and has begun to manufacture the entire line of fingerpicks at their Spring Valley, California facility.

The decision to purchase the popular fingerpick brand marks Deering's first move into fingerpick manufacturing, coupled with the opportunity to carry on the legacy of such a popular brand.

Deering plans to continue manufacturing picks under the ProPik brand and will assume responsibility for the manufacturing of the extensive line of innovative products, designed for banjo players, guitar players, dobro players and more.

ProPik fingerpicks were long distributed exclusively by Guptill Music who very suddenly closed their doors in November of 2019, leaving many pickers asking questions about the future of the brand and without a source for high quality, affordable fingerpicks. After several months of silence, Deering and Propik founder and inventor Jim Mapson were able to meet in January during Winter NAMM to begin discussions.

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**RockBoard Jewel LED Damper**  
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**RockBoard BigToe**  
 Footswitch Topper  
 available in black or silver

## Supplier Scene

### MusicMedic Connects Customers to Musicians with Eight Week Lesson Program

MusicMedic has announced a way to keep musicians employed by offering two months of saxophone lessons with the purchase of a Wilmington Alto Sax. Anyone who purchases The Wilmington Alto from now through May 15 will receive eight free weeks of saxophone lessons.

Curt Altarac, owner and founder of MusicMedic says, "MusicMedic is a company run by musicians for musicians and the technicians that keep them going. All of our musician friends were greatly impacted by COVID-19 and we're eager to help. One interesting thing that has happened during the pandemic is that there is a huge amount of wonderful players now teaching online, and students from anywhere in the world can connect with them and learn. This program brings awareness to this unique situation and helps support the music community and the meaningful bonds that it creates and the passions it inspires."



## Fender Announces Free Fender Play for One Million Users

To support the community during social distancing, Fender continues to offer new users three months of complimentary lessons on Fender Play, the complete online learning app for guitar, bass, and ukulele. After bringing these free lessons to everyone weeks ago and an outpouring of support from over 150 artists like Jimmy Page, H.E.R., Brendon Urie, Ashley McBryde, Tash Sultana, and Orville Peck, more than half a million people have signed up to access the app. To further share the power of music, Fender will now offer free lessons to the first one million users who sign up for the three-month Fender Play giveaway.



"We're blown away by the overwhelming response to our three months of free guitar, bass, and ukulele lessons on Fender Play," said Fender CEO Andy Mooney. "We started by providing complimentary lessons to the first 100,000, but quickly surpassed that number in just three days."

To sign up for a free three months of Fender Play, interested users can visit [fender.com/playthrough](http://fender.com/playthrough) to redeem a code and set up their account. Once the code is redeemed, students can download the app via Google Play or the App Store and sign into their account.

## Hal Leonard Launches New Digital Books

Hal Leonard has announced the release of Hal Leonard Digital Books, a new streaming platform designed to provide musicians of all instruments and skill levels with a fully-interactive, multimedia experience for hundreds of their most popular titles.

Unlike traditional e-books, the Hal Leonard Digital Books platform is designed for interactive learning experiences across both desktop and mobile devices. For titles that include video lessons or audio for demonstration or play-along, the digital content is embedded within the digital book so viewers can enjoy the media in context, without leaving the book experience.

All Hal Leonard Digital Books also feature auto-resume across devices, a quick search function, note-taking and bookmarking capabilities, and at-a-glance chapter information.

"We've had a lot of requests for a better e-book experience," said Jeff Schroedl, executive vice president of Hal Leonard. "We used our in-house team of programmers and musicians to create a custom platform we feel gives the best presentation of material possible. Our books are already available for Kindle and on iBooks, but our new proprietary platform is a better fit for our unique blend of music notation, text, and media."

## OMG Music Launches Free Mask Initiative for Music Retailers

In an effort to help prevent the spread of COVID-19 and keep MI retailers healthy, OMG Music has launched a free mask initiative. MI stores can email [info@henryhellermusic.com](mailto:info@henryhellermusic.com) to put in a request for masks for their employees.

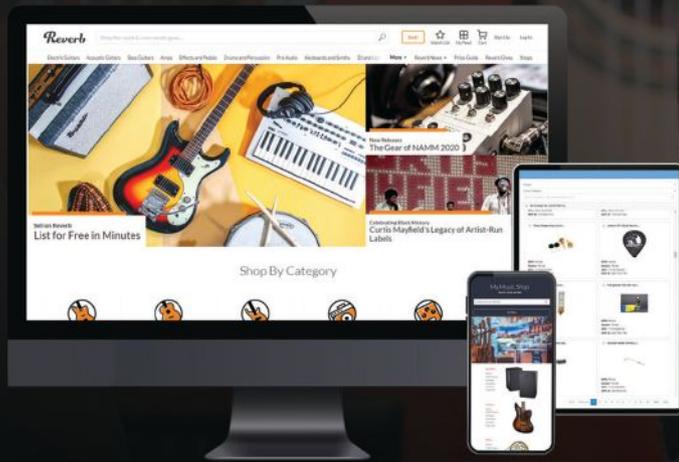
"Our goal is to provide music stores and their employees personal mask protection so that they can stay safe and healthy while concentrating on getting back to providing the wonderful gift of music to our local communities and schools," reads a statement from OMG Music. "The design of the mask was inspired by Suay Sew Shop in Los Angeles, who tested materials for mask making and found that by using blue shop towels, they could make a mask that could block up to 95 percent of the particles they could test, while cotton masks only blocked 20 percent to 60 percent."

Right now, OMG Music asks stores request one mask per employee. Stores don't have to be a current OMG Music dealer to request masks – these are available to anyone in the U.S. music retail industry.



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HR\* Clarinet



## Trade Regrets

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Noted audio/M.I. industry publicist **Jean Charles Costa** – better known as J.C. Costa – passed away after a lengthy illness on the morning of March 24. The owner and founder of Brainstorm Media, Costa handled public relations for clients including Martin Audio, Fishman, CAD Audio, 3G Productions, and SenovvA. He was 75.



Costa began his independent New York City-based company in 2001, offering creative marketing support, public relations, online solutions, promotions, and social networking for consumer electronics, musical instrument, and entertainment technology companies. This came about after decades as a successful public relations professional for companies including Samson Technologies (VP marketing, 1993-2000), the Manhattan-based PR firm SR/A, and on the staff of Atlantic Records from 1971 to 1973, doing publicity, artist relations, A&R, and writing liner notes.

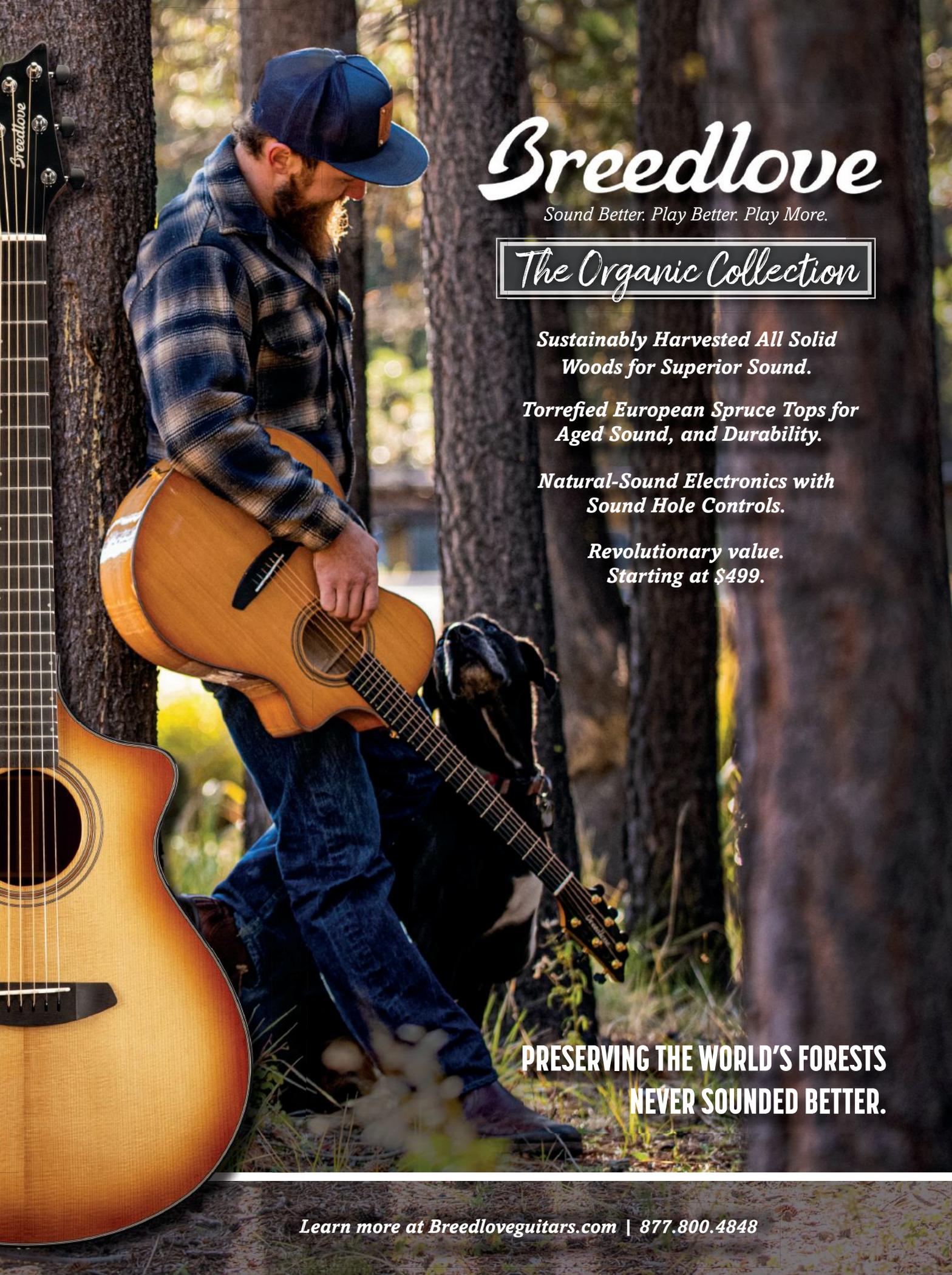
He attended New York's Columbia University, graduating with a B.A. degree in Comparative Literature in 1970. This came in handy, as during that time, he also began working as a writer for *Rolling Stone* magazine, contributing record reviews and feature stories.

On April 9, we received the following from NASMD:

*Today is a sad day for our school music community as we share news that Yamaha's Ed Boyer passed away unexpectedly on April 8th after an accident at his home. His friends and colleagues at Yamaha remember Ed with love and admiration:*



*Undoubtedly this news will shake many of us to our core. Please reach out to one another during this difficult time. Ed would want you to look back on his life and celebrate the good times and memories. No doubt he was one of the people you just wanted to be around, especially with that infectious laugh. Ed thoroughly enjoyed being in the music industry, and especially loved working for Yamaha. Just two weeks ago, Ed marked his 37th anniversary with the company. He won numerous awards for sales and marketing of Wind, String and Percussion instruments. For the past 20 years he served as a regional sales manager and was inducted into the Presidents Club in 2016 and 2019.*



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## ON THE MOVE

**Martin Audio** has grown its team in the U.S. with the appointment of Will Harris as product support engineer. As the latest addition to the manufacturer's Product Support Group, Harris will be supporting the Martin Audio team and resellers with demos, system design, and implementation. He will also commission installations and provide technical support to customers.



Harris has experienced all aspects of the pro audio industry, from musician on stage to live sound engineer as well as technical support for a high-profile manufacturer. Based in Las Vegas, Nevada, he will ensure that Martin Audio's technical support will now cover customers coast to coast, whenever they need it.

"Will is not only an experienced live sound engineer, but has experience working for a prominent manufacturer designing and supporting systems," says

Lee Stein VP of sales, North America. "The fact that he's located in Las Vegas is another plus as it expands our technical support presence across the country."

**Lectrosonics** has appointed Jimmy Yap as the company's new technical representative for the Asia Pacific Region. Based in Cambodia, Yap will be representing Lectrosonics by supporting dealers, end-users and future customers throughout the region including China, Japan, India, South Korea, Australia, New Zealand, Singapore, Indonesia, Malaysia, Myanmar, Nepal, the Philippines, Taiwan, Thailand, Vietnam, Laos, Cambodia, and Bangladesh.



Jimmy Yap joins Lectrosonics with a very broad spectrum of education and career experience in A/V, including technical engineering, distribution, and sales, and having held executive positions at his own company as well as at a variety of industry manufacturers.

**Point Source Audio's** team has grown once again with three new additions across the education and customer service teams. Mitchell Ho was named account manager, Western U.S. Joe Cota has joined the manufacturer as customer education specialist. Justin Hall was named key account manager. Point Source Audio also expanded its reach into the European market with a new relationship with Germany's Mega Audio, where Mega Audio takes on exclusive distribution of Point Source Audio's products for Germany, Austria, and Switzerland.



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## Note From Joe

# Working Together

**Our music community is coming together to help our members get through this crisis and fulfill our vision of a more musical world.**

In January, our industry left The NAMM Show with enthusiasm for what was to be a record year. Since then, the world has changed forever. Our task now is to move past these historical challenges and lead our industry forward. Using a musical metaphor, it is incumbent upon all of us to read the music that's coming up on the chart, not just the notes of the moment. Our musical score points to a successful climb out of this challenging time, and by directing our vision and energy to this future, we will lead our companies and the industry to better days ahead.



**Joe Lamond**

**NAMM PRESIDENT AND CEO**

## Your Trusted Guide to Business Relief

Working with our industry partners in Washington D.C. to ensure that the voices of our members have been heard, the Coronavirus Aid, Relief, and Economic Security Act ("CARES Act") has recently become law and more legislation may be on the horizon. We will do our very best to lead our members through this process and provide a trusted place for the most up-to-date information and guidance.

## Taking NAMM U to You in Real-Time

NAMM U Online is a resource containing the shared wisdom and creativity of our global membership base, sharing current survival strategies that are working in this new reality, as well as proven best practices and ideas in the music products industry. Members have 24/7/365 access to high-value educational programs designed specifically for the needs of our community, helping industry professionals better manage their businesses and careers.

## Ensuring When Schools Reopen, There Will Be Music!

Hearing from our members and our music teacher colleagues has been heartbreaking yet inspirational. So many are finding creative methods to keep music education going, especially through innovative uses of technology. We will continue to share information to help our members and educators maintain their critical work and lobby policymakers and elected officials to ensure that support and funding for music education continue to be a priority in 2020 and beyond.

**Learn about these resources and more on [namm.org](http://namm.org), our gathering point with reliable and up-to-date information that you can trust.**



Despite any obstacle,  
NAMMM and our members  
have moved the industry forward  
since 1901.

We are all in this together.

[namm.org](https://www.namm.org)

#MusicISLife

## Resource Guide

### NAMM's Government Relations Team Provides a Voice in D.C.

NAMM continues to advocate for our industry on the federal and state levels, fighting for the needs of music retailers.



#### Key Provisions in the CARES Act and Pocketbook Issues

As your trade association, NAMM monitors, advocates and informs on policy and compliance issues. At this time, NAMM's lobbying efforts are focused on federal and state small business relief through the Paycheck Protection Program and CARES Act, and we are actively working with our partners and other business groups to get Congress to approve more funding.

We are also focused on "pocketbook" realities. NAMM is investing more resources to represent the interests of our community in regulatory policies and to ensure that our members are heard by our elected officials and policy makers. Collectively and collaboratively, NAMM fights for the needs of our global community.

[namm.org/covid-info](https://www.namm.org/covid-info)



#### Webinars for Independent Contractors

Our NAMM community includes innumerable independent contractors, empowering entertainment throughout the world. View our Independent Contractors and Gig Workers Small Business Relief Webinar at:

[namm.org/covid-contractors](https://www.namm.org/covid-contractors)



#### Free and Fair Trade / Tariffs

NAMM supports free and fair trade. Visit [namm.org](https://www.namm.org) to review the recent informational webinar, including exemption-filing procedures and ongoing updates about the impact of the 2020 Chinese trade agreement.

[namm.org/trade-and-tariffs](https://www.namm.org/trade-and-tariffs)



#### New NAMM Lobbyist Advocating for Change

Chris Cushing has 30 years of experience in government, politics and corporate public policy issues, and is an experienced political advisor and strategist, having served in leadership positions on winning presidential campaigns on three continents. Mr. Cushing has lectured at the John F. Kennedy School of Government at Harvard University, the Institute of Management & Administration, the Public Forum Institute, and is a speaker in the United States and abroad. Chris will help guide our efforts, coordinating the resources and expertise of Nelson Mullins, to maximize the industry's voice for "pocketbook" and other issues.



#### E-Commerce

NAMM supports simple and reliable state sales tax collection and reporting requirements under the new "Post-Wayfair" Supreme Court decision. [Namm.org](https://www.namm.org) likewise hosts an informational webinar on resources to simplify sales tax collection requirements.

[namm.org/e-commerce-resources](https://www.namm.org/e-commerce-resources)



#### AB-5 Worker Status

NAMM, along with other professional musician organizations and the California Chamber of Commerce, supports changes to California's AB-5 employment law to accommodate employment realities of musicians and entertainment technology professionals.

[namm.org/ab-5](https://www.namm.org/ab-5)



Stay informed.



Be educated about compliance.



Get engaged with advocacy.

[namm.org/issues-and-advocacy](https://www.namm.org/issues-and-advocacy)

# Community Is More Important Than Ever

NAMM is here to help unite our global industry, powering growth initiatives, continuing education and community outreach.



## Have a Story to Tell? We Want to Hear It!

Our global community's response to this crisis has been incredibly inspiring. We've witnessed manufacturers retooling to make personal protective equipment, retailers moving their lesson programs and showrooms online and creative band directors and teachers keeping school music programs alive using NAMM member technologies. And we want to hear from you.

Read all of the stories at:

[namm.org/playback](http://namm.org/playback)

Share your efforts at:

[namm.org/playback/submit-a-story](http://namm.org/playback/submit-a-story)



## NAMM Is Here to Help

Whether it be business advice or just to listen, we are here for you 24/7/365. Through this time of crisis and beyond, we invite you to utilize all of the resources that NAMM can provide. Reach out to us at:

[membership@namm.org](mailto:membership@namm.org)



## Additional Resources

NAMM is committed to compiling resources and fact sheets from government agencies and other trusted organizations. For relevant and timely updates please visit us at:

[namm.org/covid-19](http://namm.org/covid-19)



## Business Education in Real-Time



The NAMM professional development team has created a series of important online sessions, highlighting vital strategies for selling, marketing and taking care of customers and clients in this new world. All of which are available at:

[namm.org/nammu](http://namm.org/nammu)



## New ideas are only a tap away.

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Sales • Marketing • Management  
Finance • Lessons • Websites

[namm.org/nammu](http://namm.org/nammu)

# Locked Down

## MI Retail Response to COVID-19 By Christian Wissmuller

**F**or those problems without an immediate solution, what does one do? You try your best and evolve as developments unfold. For those in MI – as in virtually every industry – the ongoing COVID-19 pandemic is presenting unprecedented challenges and dealers are doing all they can to be creative, nimble, and resilient.

Virtually every month, *MMR* sends out survey questions to our readers with musical instrument retail operations. Response-rates vary depending on subject matter and, as you may expect, certain

topics elicit more reactions than others. Not surprisingly, this issue's poll on the effects of the current Coronavirus pandemic sparked a more robust reaction than, say, our recent survey about piano benches.

This "new normal" is shaking every aspect of day-to-day life to their respective cores. However, our industry is populated by creative and determined individuals – as even a cursory overview of the results of this month's dealer survey demonstrates.

### Have you seen an impact to your supply chain in the past months?



"Shortages of some small goods and accessories by larger suppliers have been negated for the most part by using smaller, regional jobbers."

**Jerry Vesely**  
Vesely Music Co.  
Parowan, Utah

"Cancelled all orders."

**David Kolacny**  
Kolacny Music  
Denver, Colorado

"Most of the manufacturers seem to have a fairly good supply of product on hand...the question is what happens when they don't due to the actual factories being shut down....interesting times for certain."

**Tim Bascom**  
Morgan Music  
Lebanon, Missouri

"As needed postponing some shipments, and will need to contact a few to let them know I will be slow paying my accounts to the best of my ability. Wells Fargo payments are deferred for 60 days. I'm adding more items to our Reverb store daily."

**Joe Chiappone**  
Northfield Music  
Pittsford, New York

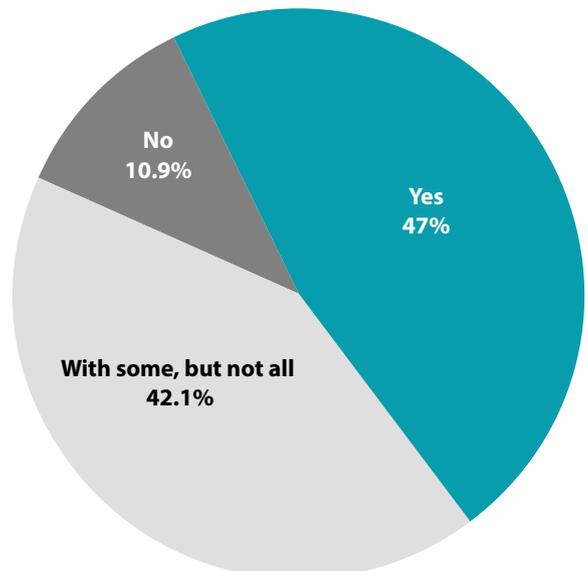
"We have most of our supplies in-house, but have to order sometimes and most of [our orders] are coming in without issue. As of the current time filling out this form, some of our suppliers have asked that we only order if absolutely necessary, as they are also cutting back on staff for safety reasons."

**Jim Sadie**  
JES Organ, Inc.  
Montgomery, Alabama

"Some suppliers asked us to take scheduled deliveries early, so we could be assured of having our master orders delivered in case of shipping/receiving issues. So far, it looks like we made a wise choice in taking those shipments early."

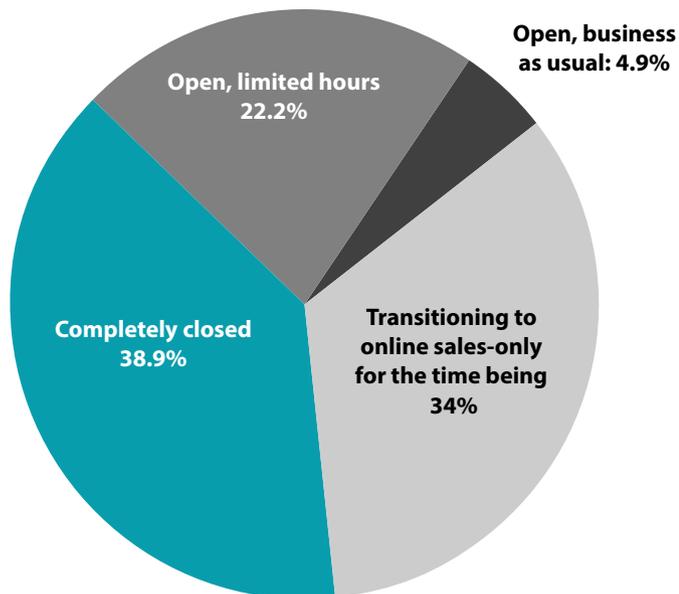
**Lisa J. Whitmore**  
Beller's Music  
Manchester, Connecticut

### Have you been directly in contact with your suppliers regarding the ongoing pandemic and how it is affecting/will affect business?

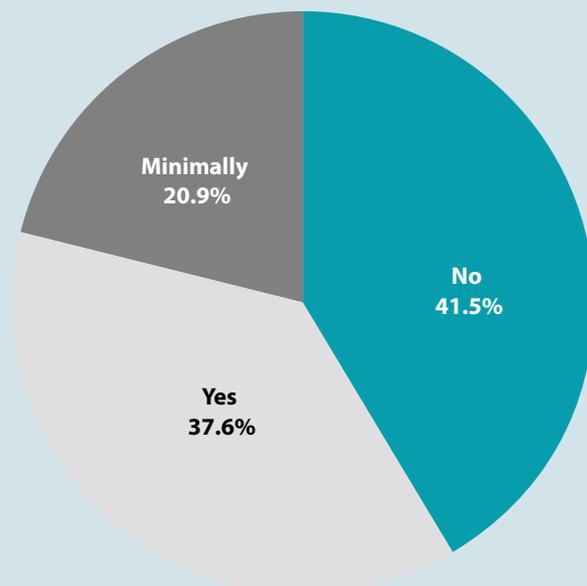


"As needed postponing some shipments, and will need to contact a few to let them know I will be slow paying my accounts to the best of my ability. Wells Fargo payments are deferred for 60 days. I'm adding more items to our Reverb store daily."

**In response to concerns regarding COVID-19, your operation is currently...**



**Have you been in touch with local school officials or music instructors since the academic year was disrupted?**



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Supporting the woodwind community has been our mission and our joy for almost 46 years. The world is changing...but our sense of purpose hasn't.

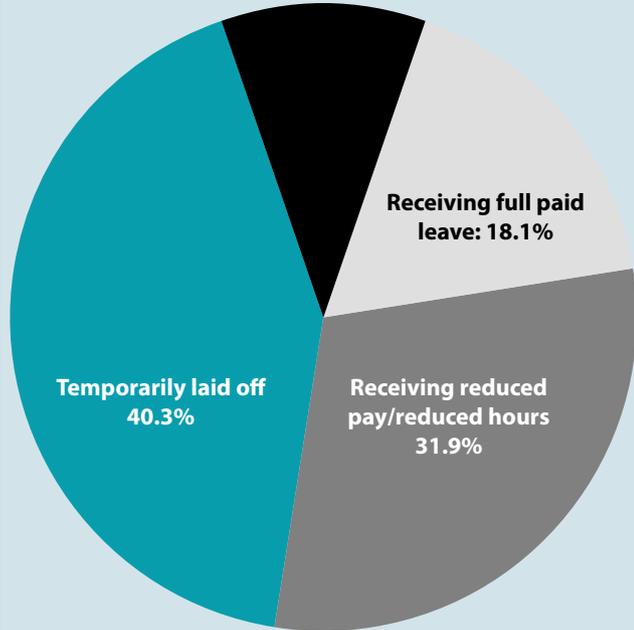
**We're still here for you.**



[www.rovnerproducts.com](http://www.rovnerproducts.com)

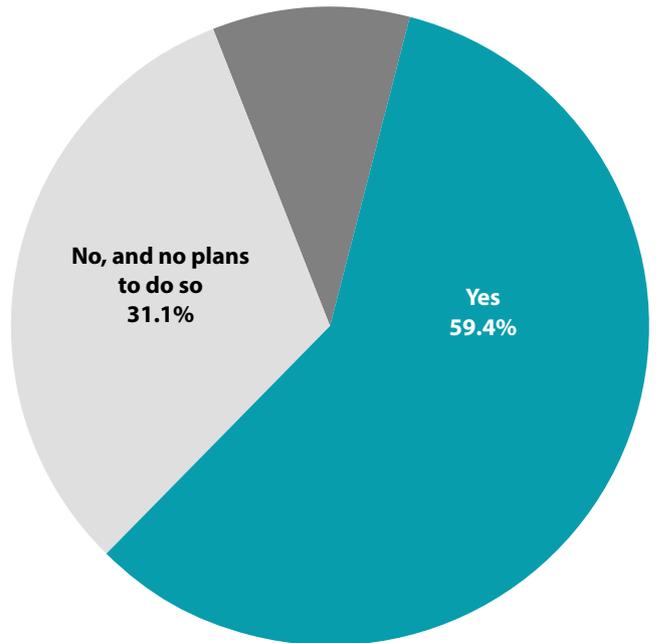
**Your sales, repair, lessons, and administrative staff are...**

Working in the store as per usual: 9.7%



**If you normally offer music instruction, during this time have you moved over to having lessons online (live-streaming, pre-recorded video, podcasts, et cetera)?**

No, but we have plans to: 9.5%



"Most are trying to do some online teaching. Most have not done it before, so there is a learning curve – more on how to keep the same quality of instruction than the tech part of it. The ones I know are doing live-streaming with some podcast for multiple students. Some are using videos."

**Colin Campbell**  
Riverton Music  
Sandy, Utah

"We have suspended all our teachers and encouraged them to teach from home. California is in a lockdown and the local and state police refuse to do anything about the homeless, so we are actually offering curbside services to our customers while trying to also keep out crazed, drug-addled bums!"

**Anthony Mantova**  
Mantova's Two Street Music  
Eureka, California

"We have worked with our local piano teachers to begin one-on-one online lessons for some new students. Since we have limited our exposure, the online lessons are perfect and practice time is abundant!"

**Allen Wilson**  
Johnson Piano Exchange  
Hickory, North Carolina

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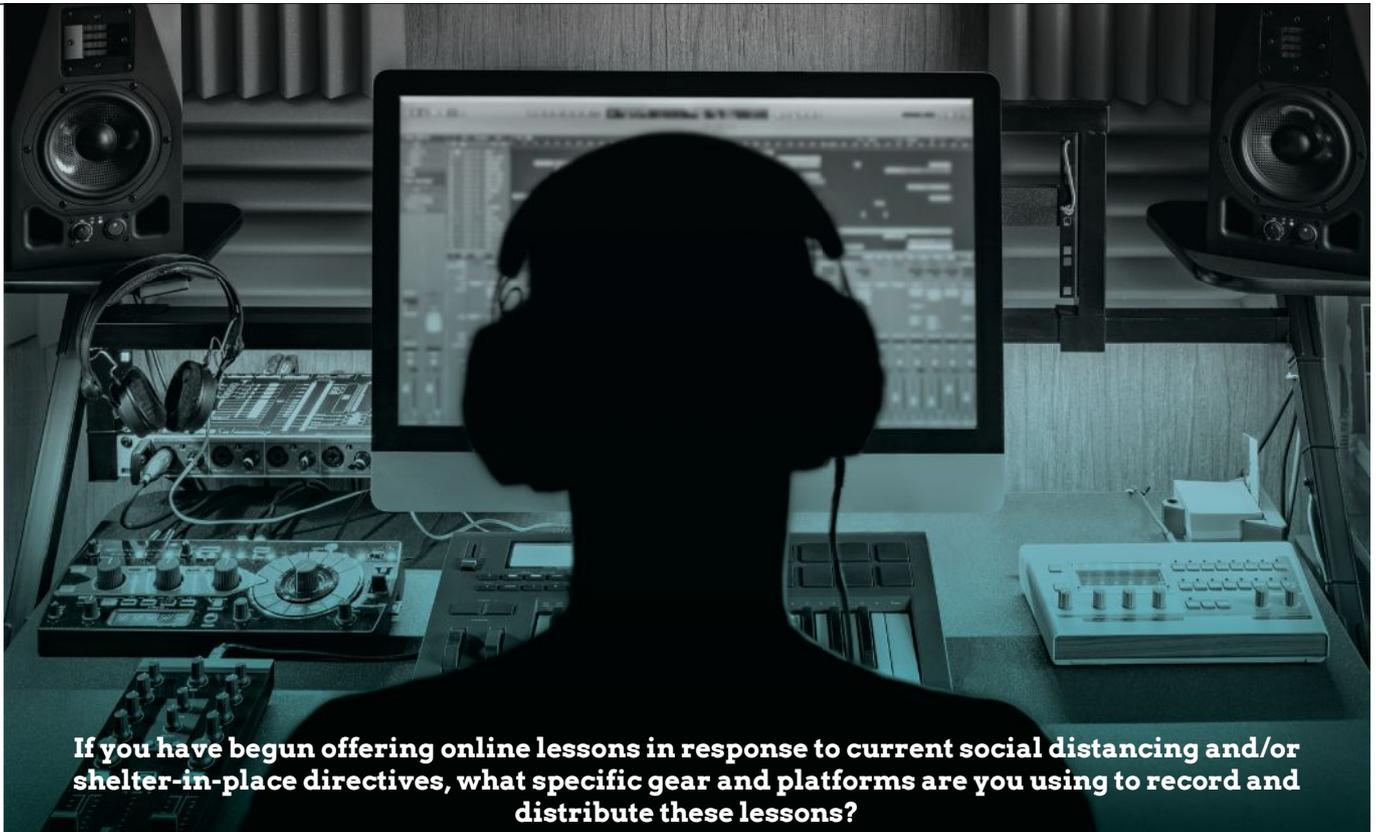
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**If you have begun offering online lessons in response to current social distancing and/or shelter-in-place directives, what specific gear and platforms are you using to record and distribute these lessons?**

"Skype, Zoom, and FaceTime"

**Brian Meader**  
**The Guitar Sanctuary**  
**McKinney, Texas**

"My music staff suggested what the teachers might use. Zoom seems to be the online choice."

**Pamela Cole**  
**Fanny's House of Music**  
**Nashville, Tennessee**

"No easy solution, but we can get by with FaceTime/Skype/Zoom for a while for live lessons. [We're] also working on [our] YouTube presence, figuring out tab writing programs, and working on a new lessons website. [We] have a webcam for better video/audio than the computer can offer. We were not super digital/online before, so we have been thrown in to the deep end as far as learning 18 different new computer programs and pieces of technology to make lessons happen. We also converted our lesson room into a video studio."

**Ted Parrish**  
**Parrish Music**  
**Viroqua, Wisconsin**

"Our instructors are utilizing Skype, Zoom, [and] FaceTime, as well as livestreams through YouTube and Facebook. Zoom seems to have the best overall experience in terms of quality and ease of use."

**Lisa J. Whatmore**  
**Beller's Music**  
**Manchester, Connecticut**

"For my personal students, I am using two laptops, an iPad and my phone to accommodate Skype, FaceTime, GoogleDuo, and Facebook video messenger. Families pay for lessons through PayPal, Venmo, and Zelle. A few mail checks."

**Karen Janiszewski**  
**Music Room**  
**Buffalo, New York**

"We teach using live video only, no recording. This has hampered some teachers who have a play-together teaching style (playing together is not possible online due to network latency/delay). Our software/network platform is Zoom, for which we purchased a store-wide subscription. We acquired several refurbished iPads at reasonable prices (under \$150), mounted them on mic stands using On Stage U-Mount clamps, and gave these rigs to those teachers who needed them. Other teachers already had iPads, MacBooks, or Windows PCs. Students had any of those or ChromeBooks. Zoom works with all of them."

**Carl Strathmeyer**  
**The Minor Chord Music Outfitters**  
**Littleton, Massachusetts**

"Facetime, Skype, Zoom, and others. PreSonus audio USB interfaces and various mics. Most video is through the iPad camera."

**Joe Rodgers**  
**Glenwood Music, Inc.**  
**Glenwood Springs, Colorado**

"FaceTime, Zoom, Google Duo."

**Clifford Gordon**  
**Gordon's Music and Sound, Inc.**  
**Fairfield, California**

# What Lessons Have We Learned from COVID-19?



By Menzie Pittman

**G**rowing up, my father was a high-standards jazz musician, a saxophonist, and most definitely a jazz purist. He was the first to teach me the love of music and the appreciation and value of its rich history. Later, when I studied drums with

Walter Salb (a notoriously demanding D.C. drum instructor), I learned there was no outrunning the truth because Walter never sugar-coated anything. These were two tough men with uncompromising standards and, to this day, whatever musician or music educator or business person I have become, it has stemmed from their pushing me to embrace my highest potential.

Oddly, I would now add COVID-19 to that list of teachers.

## **COVID-19's first lesson: It paid to believe in the Boy Scout Motto – Be Prepared**

Although no one could have been truly prepared for this moment, some individuals, institutions, and businesses were better equipped to deal with the available online solutions and opportunities. Some of that readiness stemmed from businesses, schools, and individuals already having good online systems and platforms in place, and others from the willingness to adapt quickly to the readily available online tools.

Because of COVID-19, every major university and every school system across the entire country had no choice but to close physical buildings and to shut down entire campuses, salvaging whatever they could via online education. Some of these school systems were prepared or quasi-ready to embrace and employ an online substitution; sadly, some were not prepared. For music stores, private instructors, and artists, it was no different.

## **The second lesson: Each online platform has its strengths and its weaknesses**

Many major school systems such as Fairfax country in Virginia and the NYC school systems embraced using Zoom as their platform. Employees and students found it quite user-friendly. However, "Zoom-bombing" quickly went viral and unwanted hackers disrupted online meetings and classroom sessions. Upon further investigation, the schools found other critical security issues with Zoom.

Therefore, as a safety measure, both major school systems, along with many others, abandoned the use of Zoom.

## **The third lesson: The best practice is recognizing the flaws and the benefits of working online**

The pandemic helped us clearly understand the differences between the limited "old school" values and the *savoir-faire* of technological solutions.

Musicians who were tech-savvy immediately embraced online teaching platforms and livestreaming tools available for performing. There's no question that online lessons have limitations, but this method of delivery saved and protected the income of many music teachers worldwide.

Some "old school" teachers have had a much more difficult time embracing the whole online approach to education. Regardless of what anyone says, the two methods of delivering instruction are extremely different. The coronavirus showed us quickly that those who aren't adaptable to today's mediums suffer the financial consequences of limited thinking.

As a teacher myself, the online platforms enabled me to continue lessons without interruption and students really seemed to appreciate that I was willing to find online solutions that enabled us to continue working together.

## **The fourth lesson: Both the instructor and the student must have equally good tech tools**

The better gear you have, the higher the quality experience you can provide, but it's important to note that just because you have access to a tech-based tool, doesn't mean your students do. Many taking music lessons don't necessarily sophisticated gear and online signal strength varies from region to region – often towns further outside metro areas have less reliable internet connections.

## **The fifth lesson: Expect the unexpected lag time and sound cancellation**

When an instructor teaches in person, suggestions are clearly made in real time, but with online teaching, there can be latency as well as sound cancellation issues. This means teachers must make artificial adjustments, so that the communication to the student is effectively heard and assimilated.

## **COVID-19's last lesson: The human spirit can survive anything**

For three years I have taught a middle school student who is a select-mute. Regardless of his condition, he does play like crazy. We communicate with nods and glances as I talk. The most important tools we use are respect, patience, and trust. At first, these emotions were difficult to exude in an online setting because of the time lag. However, I let him know I was there for him, and we would figure it out together. That solution is "old school" and that tool is called compassion. The other tool I wasn't able to use as effectively with him was positive energy. It's much harder to convey energy in an online environment because you can't "feel" that direct energy or see it in someone's eyes online. There is no genuine substitute for direct, face-to-face teaching.

## **After COVID-19**

Coming out of the COVID-19 experience, we will never be able to put the genie back in the bottle, and I want to be clear: technology can be a great friend; I am a user and a believer.

But if the late John Prine taught us anything, it's that authenticity is more important than anything else – whatever your vocation. Without authenticity, genuineness, legitimacy, or trust, online tools won't help you. 🎸🎤

## Pro Audio

### Whirlwind's ISOPODci Audio Interface

The ISOPODci is a professional audio interface that's optimized to connect the headset jack of personal mobile devices to professional audio systems. It's designed with podcasts, remote conferencing, and audio presentations in mind. It can be used to connect mini headphone audio outputs to professional equipment with balanced inputs, such as a mixing console, or used to connect professional balanced audio sources to the headset mic input. Signal is connected via a 3.5mm, four conductor TRRS jack. Balanced connections to professional audio equipment are via XLR jacks. Headset signals are balanced and passed through with minimal loss from input to the return XLRs. Send input signals are attenuated approximately 40 dB for the mic connection of the headset jack. A four-conductor 3.5mm TRRS cable is included.



[www.whirlwindusa.com](http://www.whirlwindusa.com)

### ARC System 3 Software from IK Multimedia

IK Multimedia's ARC System 3 is the third generation of its innovative acoustic correction system that enables producers and engineers to mix better, faster, and more confidently by correcting poor room acoustics, improving the audio monitoring accuracy of their studios. It combines an ultra-accurate measurement microphone, room analysis software, and a correction plug-in, all in a simple-to-use package that delivers professional results. ARC System 3 offers an all-new analysis algorithm that measures acoustics at three different heights to deliver a natural, unprocessed sound and superior accuracy; a streamlined measurement process for quicker, more accurate calibration; advanced controls and a re-sizeable retina display GUI for superior workflow; and the ability to use third party measurement mics for additional flexibility.



[www.ikmultimedia.com](http://www.ikmultimedia.com)

## Fretted

### NashVegas Select Series Models from Dean Guitars

With the Dean NashVegas Select Series, Dean Guitars delivers four new models with a classic look. Available in two finishes, Black Satin and Metallic Red Satin, and with multiple signature appointments, the Dean NashVegas Select Series is the perfect combination of classic and contemporary. Two of the NashVegas Select models offer the high-end Floyd Rose 1000 Series tremolo system which enhances tuning stable as players throw down any style of acrobatic playing. The other two fixed-bridge models offer a more traditional two-piece hardtail with Dean's exclusive Cadi tailpiece for ease and sustain. The Black Satin and Metallic Red Satin models carry a street price of \$749, and the Floyd Black Satin and Floyd Metallic Red Satin are \$849.



[www.deanguitars.com](http://www.deanguitars.com)

## Accessories

### HexHider Tool

The HexHider magnetic hex tool is an affordable 3mm Allen key created to address the need for a wrench to unlock a Floyd Rose-equipped guitar. The patented HexHider design uses a powerful Neodymium magnet to hold the tool in place when in use and to store the wrench by magnetically gripping onto any metal tuning machine on the back of the headstock without permanent installation. The 3mm wrench works to unlock the nut for easier fine tuner resets, loosen the string lock screws at the bridge for quicker string changes, and make bridge post height adjustments on all authentic Floyd Rose tremolos as well as many licensed versions. Street price: \$9.49



[www.hexhider.com](http://www.hexhider.com)

### RockBoard's MOD Brace

The RockBoard MOD Brace is a simple solution for securely mounting heavier MOD patchbays, such as the MOD 75, MOD 150, and MOD 4 in RockBoard pedalboards. The RockBoard MOD Brace provides additional support for the MOD by strengthening the connection to the RockBoard pedalboard. The MOD Brace provides a metal brace for RockBoard MODs, secures heavier RockBoard MODs to the RockBoard pedalboard, and is made of stainless steel. All new MODs shipped by RockBoard from summer 2020 onwards will have four additional outer holes as standard.



[www.rockboard.de](http://www.rockboard.de)

### Hosa Pro Guitar Patch Cables

Hosa Pro Guitar Patch Cables incorporate a new pancake REAN connector that keeps the ruggedness of Hosa Pro and maximizes the limited space on pedalboards. Hosa Pro Series Guitar Patch Cables feature flat, nickel-plated REAN connectors by Neutrik AG, minimizing empty space and creating room for additional effects. They also feature 20 AWG Oxygen-Free Copper (OFC) conductors for signal clarity, making them a significant upgrade over standard guitar patch cables in both economy of space and signal transfer. Available at MSRP's of \$16.05 for 6", \$16.50 for 12", and \$16.80 for 18" each, respectively.



[www.hosatech.com](http://www.hosatech.com)

## Drums & Percussion

### ddrum's Dominion Standard Shell Packs

The Dominion Standard Shell Packs from ddrum are the latest addition to the resurrected 2020 Dominion Series. These four Dominion Standard kits, each in the popular 5-piece configuration, offer newly introduced birch shells and four high-quality PVC finish options. Like other ddrum kits, the Dominion Standard Shell Packs are designed to be tonally consistent and ready-to-play right out of the box. The Dominion Standard Shell Packs offer four finishes: Brushed Blue, Midnight Black, Red Sparkle, and Silver Sparkle. The Dominion Standard Shell Pack includes the 5-piece shell pack at a street price of \$599; cymbals and supporting hardware are sold separately.



[www.ddrum.com](http://www.ddrum.com)

# 56th Annual Supplier Directory



ED. NOTE: Every effort has been made to ensure the accuracy of this user/supplier-generated Supplier Directory. However, the reader is cautioned that further verification may be required, as contact information is subject to change. Manufacturers, wholesalers/distributors, and organizations not listed are urged to fill out the form online at [mmrmagazine.com/directory](http://mmrmagazine.com/directory) for future installments of this annual Directory. Unpaid listings may have been removed due to space limitations.

**3 Monkeys Amps**  
6213-B Angus Drive  
Raleigh, NC 27617  
**P:** (919) 787-1911  
**E:** [info@3monkeysamps.com](mailto:info@3monkeysamps.com)  
**W:** [www.3monkeysamps.com](http://www.3monkeysamps.com)  
**Business Type:** Manufacturer  
**Amplifiers**

**3 Zigma Audio**  
2542 Orchard Hill Lane  
Portland, OR 97035  
**W:** [www.hybridmic.com](http://www.hybridmic.com)  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Microphones**

**5 Starr Music Products**  
39 Windham Ln  
Grand Island, NY 14072  
**W:** [www.5starrproducts.com](http://www.5starrproducts.com)  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Accessories**

**A & D Music, Inc. Appraisals**  
668 N Coast Hwy  
260  
Laguna Beach, CA 92651  
**P:** (949) 768-7110  
**E:** [admusic@cox.net](mailto:admusic@cox.net)  
**W:** [www.admusic.net](http://www.admusic.net)  
**Business Type:** Other  
**Retail Displays & Business Products / Services**

**A&S Case Company, Inc.**  
5260 Vineland Avenue  
North Hollywood, CA 91601  
**W:** [ascase.com](http://ascase.com)  
**Business Type:** Manufacturer  
**Racks, Cases & Stands**

**A&S Crafted Products**  
PO Box 26731  
Elkins Park, PA 19027  
**P:** (267) 626-6123  
**E:** [info@ascraftedproducts.com](mailto:info@ascraftedproducts.com)  
**W:** [www.ascraftedproducts.com](http://www.ascraftedproducts.com)  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Racks, Cases & Stands**

**A+ Guitars & Bluegrass Instruments**  
12020 Eastgate Blvd.  
Mt. Juliet, TN 37122  
**P:** (615) 773-9900  
**E:** [webinfo@hohnerusa.com](mailto:webinfo@hohnerusa.com)  
**W:** <http://us.playhohner.com/instruments/guitars-aguitars>  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**

**A.C. Pianocraft, Inc.**  
42-24 Orchard Street  
Suite # 4B  
Long Island City, NY 11101  
**P:** (718) 361-9112

**E:** [alex@acpianocraft.com](mailto:alex@acpianocraft.com)  
**W:** [www.acpianocraft.com](http://www.acpianocraft.com)  
**Business Type:** Other  
**Keyboard Instruments Retail Displays & Business Products / Services**

**A.D.G. Productions**  
15517 Cordary Ave.  
Lawndale, CA 90260  
**E:** [adgordon@adgproductions.com](mailto:adgordon@adgproductions.com)  
**W:** [www.adgproductions.com](http://www.adgproductions.com)  
**Business Type:** Manufacturer  
**Print Music**

**Access Bags and Cases**  
8202 NE State Hwy 104  
Suite 102 #23  
Kingston, VA 98346  
**W:** [www.carryaccess.com](http://www.carryaccess.com)  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Accessories Racks, Cases & Stands**

**Accordions International**  
1760 South 450 West  
Salt Lake City, UT 84115  
**P:** (801) 485-5840  
**E:** [paul@accordionfactory.com](mailto:paul@accordionfactory.com)  
**W:** [www.AccoridonFactory.com](http://www.AccoridonFactory.com)  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Keyboard Instruments: Concerto, Piermaria, Colombo, Mic-7, Borsini, Scandalli, Orla, Roland, Hohner**

**AccuGroove LLC**  
PO Box 990697  
Redding, CA 96099  
**W:** [www.accugroove.com](http://www.accugroove.com)  
**Business Type:** Manufacturer  
**Amplifiers**

**ACE Products Group**  
3920 Cypress Drive  
Suite B  
Petaluma, CA 94954  
**P:** (800) 950-1095  
**E:** [sales@aceproducts.com](mailto:sales@aceproducts.com)  
**W:** [www.aceproducts.com](http://www.aceproducts.com)  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Accessories Racks, Cases & Stands**

**Acoustic Science Strings**  
PO Box 309  
Eldersburg, MD 21784  
**W:** [www.acoustic-science.com](http://www.acoustic-science.com)  
**Business Type:** Manufacturer  
**Accessories**

**Acoustics First Corporation**  
2247 Tomlyn Street  
Richmond, VA 23230-3334  
**P:** (804) 342-2900  
**E:** [nick@acousticsfirst.com](mailto:nick@acousticsfirst.com)  
**W:** [www.acousticsfirst.com](http://www.acousticsfirst.com)  
**Business Type:** Wholesaler/

Distributor, Manufacturer  
**Pro Audio / Sound Reinforcement:** The Art Diffuser→Æ, Cutting Wedge→Æ, Sonora→Æ, Cloudscape→Æ, HiPer Panel→Æ, Acoustical materials

**Adam Hall Group**  
Adam-Hall-Str. 1  
Neu-Anspach, Hessen 61267  
**P:** (060) 819-4190  
**W:** [www.adamhall.com](http://www.adamhall.com)  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**DJ & Lighting Equipment: Cameo Light, Adam Hall Stage Equipment, Gravity Stands**  
**Pro Audio / Sound Reinforcement:** LD Systems  
**Accessories:** Adam Hall Stage Equipment  
**Racks, Cases & Stands:** Gravity Stands, Adam Hall Stage Equipment  
**Amplifiers:** Audac  
**Microphones:** LD Systems  
**Effects & Pedals:** Palmer MI

**ADK Microphones**  
2542 Orchard Hill Lane  
Portland, OR 97035  
**W:** [www.adkmic.com](http://www.adkmic.com)  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Microphones**

**Affixit LLC**  
6005 Cimmaron Trail  
AUSTIN, TX 78645  
**W:** [www.picstix.com](http://www.picstix.com)  
**Business Type:** Manufacturer  
**Accessories**

**Aguilar Amplification**  
599 Broadway, 7th FL  
New York, NY 10012  
**W:** [www.aguilaramp.com](http://www.aguilaramp.com)  
**Business Type:** Manufacturer  
**Accessories Amplifiers Effects & Pedals**

**AIM Gifts**  
3001 Penn Avenue  
Pittsburgh, PA 15066  
**W:** [aimgifts.com](http://aimgifts.com)  
**Business Type:** Wholesaler/Distributor  
**Accessories**

**AirTurn, Inc.**  
1668 Valtec Lane  
Unit G  
Boulder, CO 80301  
**P:** (888) 247-1223  
**E:** [lester@airturn.com](mailto:lester@airturn.com)  
**W:** [airturn.com](http://airturn.com)  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Media & Software:** MusicReader, Power Music, goSTAND  
**Accessories:** AirTurn, MANOS, DIGIT, DUO, PED,

QUAD, STOMP, goSTAND  
**Effects & Pedals:** AirTurn

**Akai Professional**  
200 Scenic View Drive  
Cumberland, RI 02864  
**W:** [www.akaipro.com](http://www.akaipro.com)  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**DJ & Lighting Equipment Keyboard Instruments Media & Software Pro Audio / Sound Reinforcement Accessories Effects & Pedals**

**AL Cass**  
P.O. Box 412  
Milford, MA 01757  
**P:** (508) 473-3572  
**Business Type:** Manufacturer  
**Accessories:** AL Cass Valve-Slide oil

**Alesis**  
200 Scenic View Drive  
Cumberland, RI 02864  
**W:** [www.alesis.com](http://www.alesis.com)  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Keyboard Instruments Pro Audio / Sound Reinforcement Percussion Instruments Amplifiers**

**Alfred**  
**Alfred Music**  
P.O. Box 10003  
Van Nuys, CA 91410-0003  
**P:** (818) 891-5999  
**E:** [customerservice@alfred.com](mailto:customerservice@alfred.com)  
**W:** [alfred.com](http://alfred.com)  
**Twitter:** <https://www.twitter.com/alfredmusic>  
**Facebook:** <https://www.facebook.com/AlfredBandOrchestra>  
**Business Type:** Manufacturer  
**Media & Software:** Make-Music, Finale, Garrigan  
**Print Music:** Alfred's Basic Piano Library, Premier Piano Course, Music for Little Mozarts, Alfred's Basic Guitar, Sound Innovations, Accent on Achievement, Suzuki, Belwin, Highland/Etling, Kalmus, Warner/Chappell Music, Faber Music, Jamey Aebersold Jazz, advance music, Jazz at Lincoln Center, Penguin, Dover Publications, Indent Publishing, and more.  
**Accessories:** PocketStrings, SnakePick, Gorilla Tips, Alfred's Care Kit Complete, Alfred's Music Note Teacher, Alfred's Key Signature

Teacher, Alfred's Music Scale Teacher  
**Videos / DVD:** Guitar World, Drum Channel

**Allen Guitars & Luthier Supplies**  
PO Box 1883  
Colfax, CA 95713  
**W:** [www.allenguitar.com](http://www.allenguitar.com)  
**Business Type:** Wholesaler/Distributor  
**Plucked / Fretted Instruments Accessories**

**Allen Organ Company**  
150 Locust St.  
Macungie, PA 18062  
**P:** (610) 966-2202  
**E:** [aosales@allenorgan.com](mailto:aosales@allenorgan.com)  
**W:** [www.allenorgan.com](http://www.allenorgan.com)  
**Business Type:** Manufacturer  
**Keyboard Instruments**

**Allied Supply Corp.**  
510 County Road H  
Elkhorn, WI 53121  
**P:** (262) 723-5455  
**E:** [techhelp@alliedsupplycorp.com](mailto:techhelp@alliedsupplycorp.com)  
**W:** [www.alliedsupplycorp.com](http://www.alliedsupplycorp.com)  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Accessories**

**Allparts**  
13027 Brittmoore Park Dr.  
Houston, TX 77041  
**P:** (713) 466-6414  
**E:** [allparts@allparts.com](mailto:allparts@allparts.com)  
**W:** [www.allparts.com](http://www.allparts.com)  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Accessories:** Allparts, ABM hardware, Joe Barden bridges, Bartolini pickups, Bigsby vibratos, Bullet tool, Burns pickups, CTS pots, Dan Electro parts, Delta Series tuning keys, Gotoh keys & hardware, Graph Tech, Grover tuning keys, Hipshot hardware, Lace pickups, Omega Bridges, Schaller keys & hardware, Snapz, Sperzel tuning keys, Switchcraft, Tone Pros, Tremolo-No, Vibramate, Wilkinson

**Alpine Hearing Protection**  
Amersfoortsestraat 70D  
Soesterberg, UTR 3769AL  
**P:** (+31) (0)-346  
**E:** [business@alpine.nl](mailto:business@alpine.nl)  
**W:** [www.alpinehearingprotection.com](http://www.alpinehearingprotection.com)  
**Business Type:** Manufacturer  
**Accessories**

**Alto Professional**  
200 Scenic View Drive  
Cumberland, RI 02864  
**W:** [www.altoproaudio.com](http://www.altoproaudio.com)  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Pro Audio / Sound Rein-**

**forcement Amplifiers**

**Altus Flutes**  
12020 Eastgate Blvd  
Nashville, TN 37122  
**P:** (615) 773-9900  
**W:** [www.altusflutes.com](http://www.altusflutes.com)  
**Business Type:** Manufacturer  
**Woodwinds:** Altus

**Amati's Fine Instruments and Amahi Ukuleles**  
7605 Production Drive  
Cincinnati, OH 45237  
**Contact:** Michael Schear, President  
**P:** (888) 262-8471  
**F:** (513) 679-7747  
**E:** [amatisfine@msn.com](mailto:amatisfine@msn.com)  
**W:** [www.amatis.org](http://www.amatis.org), [www.amahiukuleles.com](http://www.amahiukuleles.com)  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Plucked / Fretted Instruments: Amahi Ukuleles, Snail Ukuleles, Penguin Ukuleles, Rainie Ukuleles, Brass Instruments: Amati Winds**

**Bowed Instruments:** Amati, Ming Jiang Zhu, Sacconi Strad  
**Accessories:** FOM, Hamilton Music Stands, Dominant Rosin, Pops Bass Rosin, Bernadel Rosin, Larsen Rosin, RDM Rosin, Amahi Ukulele Straps, Amahi Ukulele Cases.

**American Music & Sound**  
925 Broadbeck Dr. Suite 220  
Newbury Park, CA 91320  
**W:** [americanmusicand-sound.com](http://americanmusicand-sound.com)  
**Business Type:** Wholesaler/Distributor  
**DJ & Lighting Equipment:** XONE, reloop, Fostex.  
**Keyboard Instruments:** Nord, Kurzweil, Studiologic.  
**Pro Audio / Sound Reinforcement:** Allen & Heath, beyerdynamic, Fostex.  
**Microphones:** beyerdynamic, Lewitt.

**American Recorder Technologies, Inc.**  
1872 Angus Ave.  
Simi Valley, CA 93063  
**Contact:** Alan Adelstein, President  
**P:** (805) 527-9580  
**F:** (805) 527-9580  
**E:** [info@americanrecorder.com](mailto:info@americanrecorder.com)  
**W:** [www.AmericanRecorder.com](http://www.AmericanRecorder.com)  
**Business Type:** Manufacturer  
**Pro Audio / Sound Reinforcement Accessories Racks, Cases & Stands Amplifiers Microphones**

**American String Teachers Association**

4155 Chain Bridge Rd  
Fairfax, VA 22030  
P: (703) 279-2113

E: asta@astaweb.com  
W: www.astaweb.com  
Business Type: Other  
Associations / Organizations

**American Way Marketing, LLC**

400 Pine Creek Court  
Elkhart, IN 46516  
P: (574) 295-6633

E: info@awmllc.net  
W: www.americanwaymktg.com

Business Type: Wholesaler/  
Distributor, Manufacturer  
Plucked / Fretted Instruments

**Marching Percussion****Brass Instruments****Woodwinds****Bowed Instruments****Accessories****Retail Displays & Business Products / Services****Amprx Power Solutions**

10398 Meadow Head Circle  
Frederick, MD 21774  
P: (301) 461-1250

E: amprx.1@gmail.com  
W: www.amprx.net  
Business Type: Manufacturer

**Accessories****Amplifiers****Amptweaker**

480 Lake Bennett Court  
Longwood, FL 32750  
W: www.amptweaker.com

**Business Type: Manufacturer****Effects & Pedals****Anacletto Accordions**

12020 Eastgate Blvd  
Mt. Juliet, TN 37122  
P: (615) 773-9900

E: info@anaclettoaccordions.com  
W: http://us.playhohner.com/instruments/accordions/anacletto-collection

**Business Type: Manufacturer****Keyboard Instruments****Anchor Audio**

5931 Darwin Court  
Carlsbad, CA 92008  
P: (800) 262-4671

E: sales@anchoraudio.com  
W: www.anchoraudio.com  
Business Type: Manufacturer

**DJ & Lighting Equipment****Pro Audio / Sound Reinforcement****Amplifiers****Microphones****Ansmann USA**

1001 Lower Landing Rd  
Ste 101  
Blackwood, NJ 08012

P: (856) 481-3504  
E: dschlief@ansmannusa.com

W: www.ansmannusa.com  
Business Type: Manufacturer

**Pro Audio / Sound Reinforcement****Fischer Amps****Accessories: Ansmann****Rechargeables****Antigua Winds, Inc.**

5806 La Colonia  
San Antonio, TX 78218  
Contact: Amanda Arnold, Customer Service Coordinator

P: (210) 661-6505  
F: (210) 661-6702

E: amanda.arnold@antiguawinds.com

W: www.antiguawinds.com  
Business Type: Manufacturer

facturer

**Brass Instruments: Antigua**

Antigua Vosi  
Woodwinds: Antigua, Antigua Vosi, Antigua Backun, Antigua Power Bell, Antigua Pro-One

**Antoine Courtois**

7255 Salisbury Rd  
Jacksonville, FL 32256  
W: www.a-courtois.com

**Business Type: Wholesaler/  
Distributor, Manufacturer****Brass Instruments: Flugelhorn, Saxhorn, Trombone, Trumpet****AP International**

5044 Industrial Rd.  
Unit D  
Wall Township, NJ 07727

W: www.apintl.com  
Business Type: Wholesaler/  
Distributor

**Plucked / Fretted Instruments****Accessories****Racks, Cases & Stands****Traditional Folk Instruments****Effects & Pedals****Applied Acoustics Systems**

486 Ste Catherine W  
suite 301  
Montreal, QC H3B1A6

P: (514) 871-4963  
E: marcperve@gmail.com

W: www.applied-acoustics.com  
Business Type: Manufacturer

**Media & Software****Aria Lights**

244 Southern Hill Dr.  
Duluth, GA 30097  
P: (678) 636-9852

E: info@arialights.com  
W: www.arialights.com

**Business Type: Manufacturer****Accessories****Arriba Cases / Arriba Products LLC**

15308 East Vallry Blvd  
City of Industry, CA 91746  
W: www.arribacases.com

**Business Type: Manufacturer****Racks, Cases & Stands****Atlantic Music Center**

25 S Wickham Rd  
Melbourne, FL 32904  
W: www.atlanticmusiccenter.com

**Business Type: Wholesaler/  
Distributor****Keyboard Instruments****Audio-Technica**

1221 Commerce Drive  
Stow, OH 44224  
P: (330) 686-2600

W: www.audio-technica.com  
Business Type: Manufacturer

**DJ & Lighting Equipment****Pro Audio / Sound Reinforcement****Accessories****Microphones****Audio-Technica**

1221 Commerce Drive  
Stow, OH 44224  
P: (330) 686-2600

W: www.audio-technica.com  
Business Type: Manufacturer

**DJ & Lighting Equipment****Pro Audio / Sound Reinforcement****Accessories****Microphones****Audiofly USA Inc.**

23421 South Pointe Drive  
Suite 260  
Laguna Hills, CA 92653

P: (949) 716-7479  
E: sales@audiofly.com

W: www.audiofly.com  
Business Type: Manufacturer

**Business Type: Wholesaler/  
Distributor, Manufacturer,  
Other**  
Pro Audio / Sound Reinforcement

**Audix Corporation**

9400 S.W. Barber St  
Wilsonville, OR 97070  
P: (503) 682-6933

E: info@audixusa.com  
W: www.audixusa.com

**Business Type: Wholesaler/  
Distributor, Manufacturer****Microphones: Audix****Augustine Strings**

161 South Macquesten  
Parkway  
1st Floor  
Mt. Vernon, NY 10550

Contact: Albert  
P: (914) 663-6213

E: info@augustinestrings.com  
W: augustinestrings.com

**Business Type: Manufacturer****Plucked / Fretted Instruments****Accessories****Avedis Zildjian Co.**

22 Longwater Dr.  
Norwell, MA 02061  
P: (800) 229-1623

E: zcustomercare@zildjian.com  
W: www.zildjian.com

**Business Type: Manufacturer****Marching Percussion: Zildjian Cymbals****Accessories: Zildjian Drumsticks****Percussion Instruments: Zildjian Cymbals, Gen-16****Avid Technology**

75 Network Drive  
Burlington, MA 01803  
P: (978) 640-6789

W: www.avid.com  
Business Type: Manufacturer

**Media & Software****Pro Audio / Sound Reinforcement****Accessories****Avlex Corporation**

6655 Troost Ave.  
Kansas City, MO 64131  
P: (816) 581-9103

E: sales@avlex.com  
W: www.avlex.com

**Business Type: Wholesaler/  
Distributor****Pro Audio / Sound Reinforcement****Microphones****AweSome Musical Instruments**

P.O. Box 1  
Detroit, MI 48164  
W: www.AweSome-Guitars.com

**Business Type: Manufacturer****Plucked / Fretted Instruments****Accessories****AweSome Musical Instruments, LLC**

P.O. Box 1  
Detroit, MI 48174  
P: (734) 713-7031

E: info@awesome-guitars.com  
W: www.AweSome-Guitars.com

**Business Type: Manufacturer****Plucked / Fretted Instruments****Accessories****AweSome Musical Instruments, LLC**

P.O. Box 1  
Detroit, MI 48174  
P: (734) 713-7031

E: info@awesome-guitars.com  
W: www.AweSome-Guitars.com

**Business Type: Manufacturer****Plucked / Fretted Instruments****Accessories****Azumi Flutes**

12020 Eastgate Blvd  
Nashville, TN 37122  
P: (615) 773-9900

W: www.azumiflutes.com  
Business Type: Manufacturer

**Woodwinds****B&S**

7255 Salisbury Rd  
Jacksonville, FL 32256  
W: www.b-and-s.com

**Business Type: Wholesaler/  
Distributor, Manufacturer****Brass Instruments: Trumpets, Cornets, Flugelhorns, Trombones, Background Brass, Tubas****B-Band, Inc.**

P.O. Box 342394  
AUSTIN, TX 78734  
P: (512) 266-3820

E: sales@b-bandusa.com  
W: www.b-band.com

**Business Type: Wholesaler/  
Distributor****Accessories****Backbone Guitar Products, LLC**

4125 Durham Chapel Hill Blvd.  
Suite 4A, Box 11  
Durham, NC 27707

P: (919) 477-9775  
E: mmiller805@get-a-backbone.com

W: www.Get-A-Backbone.com  
Business Type: Manufacturer

**Accessories****Backun Musical Services Ltd.**

6750 Cariboo Road, Suite 1  
Burnaby, BC V3N 4A4  
P: (604) 205-5770

E: sales@backunmusical.com  
W: www.backunmusical.com

**Business Type: Wholesaler/  
Distributor, Manufacturer****Woodwinds****Accessories****Bam France**

143 Lawrence street  
Hackensack, NJ 07601  
W: www.bamacases.com

**Business Type: Wholesaler/  
Distributor****Racks, Cases & Stands****Barbetta Technical Design**

65 West Easy Street  
Suite 107  
Simi Valley, CA 93065

P: (805) 991-6850  
E: ops@barbetta.com

W: www.barbetta.com  
Business Type: Manufacturer

**Pro Audio / Sound Reinforcement****Amplifiers****Bari Woodwinds**

5002 US Highway 41 North  
Palmetto, FL 34221  
P: (941) 212-2122

E: ron@bariwoodwind.com  
W: www.bariwoodwind.com

**Business Type: Manufacturer****Pro Audio / Sound Reinforcement****Amplifiers****Barr None Music Publishers/Learn To Play**

1833 Valley Vista Dr.  
Borden, IN 47106  
P: (502) 413-5443

E: jbarr@learntoplay.biz  
W: www.learntoplay.biz

**Business Type: Wholesaler/  
Distributor, Manufacturer, Other****Media & Software****Print Music****Retail Displays & Business Products / Services****BASSBOSS**

9501 Cargo Ave Ste 600  
Austin, TX 78719  
Contact: Lian Amber

P: (512) 368-3268  
E: family@bassboss.com

W: www.bassboss.com  
Business Type: Manufacturer

**Pro Audio / Sound Reinforcement****Beard Guitars, LLC**

21736 Leitersburg Pike  
Hagerstown, MD 21742  
P: (301) 733-8271

P: (271) 271-8271  
F: (271) 271-8271

E: denny@beardguitars.com  
W: www.beardguitars.com

**Business Type: Wholesaler/  
Distributor, Manufacturer****Plucked / Fretted Instruments****Associations / Organizations****Pro Audio / Sound Reinforcement****Print Music****Accessories****Traditional Folk Instruments****Amplifiers****Videos / DVD****Effects & Pedals****Bedell Guitars**

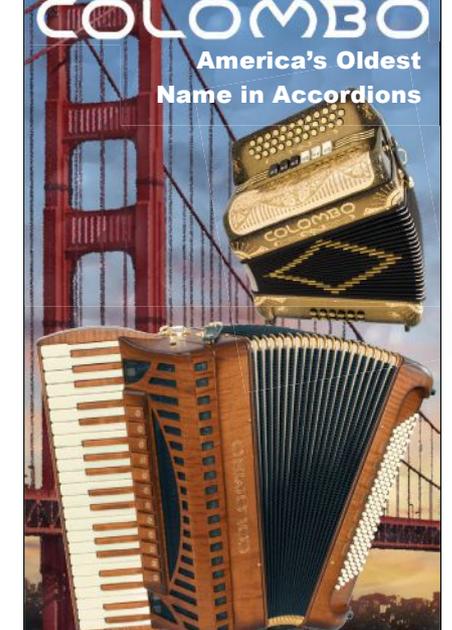
61573 American Loop  
Bend, OR 97702  
P: (541) 385-8339

E: info@twooldhippies.com  
W: www.bedellguitars.com

**Business Type: Manufacturer****Plucked / Fretted Instruments: Bedell, Breedlove****BE Peterson Inc.**

Avon Industrial Park, 40  
Murphy Drive  
Avon, MA 02322  
P: (508) 436-7900

E: bepeterson123@gmail.com  
W: www.bepeterson.com

**Business Type: Manufacturer**

**Accordions International**  
1760 South 450 West  
Salt Lake City, UT 84115

For more information about  
**CONCERTO | COLOMBO | PIERMARIA**  
Or any of our products, visit us on the  
Web at [AccordionFactory.com](http://AccordionFactory.com)  
or call us at (801) 485-5840

**Manufacturer  
Retail Displays & Business  
Products / Services****Besson**

7255 Salisbury rd  
suite 4  
Jacksonville, FL 32256  
**P:** (904) 821-0234

**W:** www.besson.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Brass Instruments:** Baritone,  
Cornet, Euphonium,  
Tenor Horn, Trombone,  
Trumpet, Tuba

**Best American Craftsman**

1219 Lydia Ave.  
Kansas City, MO 64106  
**P:** (816) 479-2639

**E:** mike@bacmusic.com  
**W:** www.bestamerican-craftsman.com  
**Business Type:** Manufacturer  
**Brass Instruments:** BAC  
Student & Professional  
Series  
**Woodwinds:** BAC Student  
Series

**Bill Lawrence Pickups**

116 W23390 Stoneridge Dr.  
La Jolla, CA 92037  
**P:** (866) 280-1076

**E:** Jim@BillLawrencePickups.com  
**W:** BillLawrenceUSA.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments  
Accessories**

**Bittree Patchbays**

600 West Elk Ave  
Glendale, CA 91204  
**P:** (818) 500-8142

**E:** ari@bittree.com  
**W:** www.bittree.com  
**Business Type:** Manufacturer  
**Pro Audio / Sound Reinforcement  
Accessories**

**Black Diamond Guitar  
Strings**

860 Piner Rd Ste 40  
Santa Rosa, CA 95403  
**Contact:** Greg Sfarzo/Sfarzo  
String  
**P:** (707) 579-6009

**E:** info@blackdiamondstrings.com  
**W:** www.blackdiamondstrings.com  
**Business Type:** Manufacturer  
**Accessories:** Black  
Diamond Strings - Banjo,  
Mandolin, Electric Guitar,  
Bass Guitar, Classical Guitar,  
Resonator, Violin, Fiddle,  
Acoustic Guitar, Nickel  
Wound, Phosphor Wound,  
Bass Wound, Black Coated,  
Silver Wound, Corebond

**Black Ice Enterprises LLC**

419 Richland Boulevard  
Brightwaters, NY 11718  
**P:** (631) 376-2284

**E:** info@blackiceoverdrive.com  
**W:** www.blackiceoverdrive.com  
**Business Type:** Manufacturer  
**Effects & Pedals**

**Black Mountain  
Instruments**

210 Champagne W  
Calistoga, CA 94515  
**P:** (707) 494-6422

**E:** david@blackmountaininstruments.com  
**W:** www.blackmountaininstruments.com  
**Business Type:** Manufacturer  
**Plucked / Fretted  
Instruments**

**Blast Cult**

1580 Batavia #4  
Orange, CA 92867  
**W:** blastcult.com

**Business Type:** Manufacturer  
**Bowed Instruments  
Accessories**

**Blizzard Lighting**

N16 W23390 Stoneridge Dr.  
Suite E  
Waukesha, WI 53188  
**W:** www.blizzardlighting.com

**Business Type:** Manufacturer  
**DJ & Lighting Equipment  
Media & Software  
Accessories**

**Blue Microphones**

5706 Corsa Ave  
Ste 102  
Westlake Village, CA 91362  
**P:** (818) 879-5200

**E:** orders@bluemic.com  
**W:** www.bluemic.com  
**Business Type:** Manufacturer  
**Pro Audio / Sound Reinforcement  
Accessories  
Microphones**

**bo-pep**

PO Box 144  
South Thomaston, ME  
04858

**P:** (207) 596-6595  
**E:** bopep@roadrunner.com  
**Business Type:** Manufacturer  
**Accessories**

**Bohemian Guitars**

2144 Hills Ave  
Atlanta, GA 30318  
**P:** (404) 409-0530

**W:** www.bohemianguitars.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**

**BONE Custom Drums**

10670 Independence CT.  
Redlands, San Bernardino, CA 92374  
**W:** www.bonedrum.com  
**Business Type:** Manufacturer  
**Percussion Instruments**

**Bootleg Guitars**

3635 Perkins Ave  
STE 1D  
Cleveland, OH 44114

**W:** www.bootlegguitars.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**

**Born To Rock Design  
Incorporated**

51 Ryan Drive  
West Hurley, NY 12491  
**W:** www.BornToRock.com

**Business Type:** Manufacturer  
**Plucked / Fretted Instruments  
Media & Software  
Bowed Instruments  
Accessories  
Amplifiers**

**Boso Drumsticks**

1300 Hudson St.  
A-6  
Hoboken, NJ 07030

**P:** (971) 975-3327  
**E:** dave@bosodrumsticks.com  
**W:** www.bosodrumsticks.com  
**Business Type:** Manufacturer  
**Percussion Instruments**

**BOSS**

5100 S. Eastern Avenue  
Los Angeles, CA 90040  
**W:** www.BossUS.com

**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Plucked / Fretted Instruments:** Roland  
**DJ & Lighting Equipment:**  
Roland, BOSS, AIRA  
**Accessories:** Roland, BOSS  
**Percussion Instruments:**  
Roland  
**Amplifiers:** Roland, BOSS  
**Effects & Pedals:** Roland,  
BOSS

**Boulder Creek Musical  
Instruments, LLC**

5810 Obata Way Suite #1  
Gilroy, CA 95020  
**P:** (408) 842-0222

**E:** info@bouldercreekguitars.com  
**W:** www.bouldercreekguitars.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**

**Bourns, Inc.**

1200 Columbia Avenue  
Riverside, CA 92570  
**W:** www.bourns.com

**Business Type:** Manufacturer  
**Pro Audio / Sound Reinforcement**

**Braithophone Musical  
Instrument Company, Inc.**

163 Castleton Avenue  
Staten Island, NY 10301  
**P:** (347) 247-9800

**E:** emorse5457@aol.com  
**Business Type:** Manufacturer  
**Woodwinds**

**Breedlove Stringed Instruments**

61573 American Loop  
Bend, OR 97702  
**P:** (541) 385-8339

**E:** info@twooldhippies.com  
**W:** www.breedlovesound.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments:** Breedlove Acoustic  
Guitars, Acoustic/Electric  
Guitars, Mandolins, Acoustic  
Basses

**Breezin' Thru Inc.**

471 Woburn Inc.  
Toronto, ON M5M 1L6  
**Contact:** Jean Mcken, Co-  
Founder

**P:** (855) 265-3805  
**E:** info@breezinthrutheory.com  
**W:** breezinthru.com  
**Twitter:** @breezinthrutheory  
**Facebook:** www.facebook.com/breezinthrutheory  
**YouTube:** www.youtube.com/user/BreezinThruTheory  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Media & Software:** Breezin'  
Thru Theory, Breezin' Thru  
Composing

**Breezy Ridge Instruments,  
Ltd.**

PO Box 295  
Center Valley, PA 18034-  
0295

**P:** (610) 691-3302  
**E:** info@jipstrings.com  
**W:** www.jipstrings.com  
**Business Type:** Manufacturer  
**Accessories:** John Pearse

**Brio Sales Group**

2648 Meadow Wood Dr  
Palm Harbor, FL 34683

**W:** www.briosales.com  
**Business Type:** Wholesaler/  
Distributor  
**Accessories  
Percussion Instruments**

**Buckle-Down, Inc.**

470 Smith Street  
Farmingdale, NY 11735  
**P:** (631) 420-4238  
**E:** JasonDorf@Buckle-Down.com

**W:** www.Buckle-Down.com  
**Business Type:** Manufacturer  
**Accessories**

**Buffet Crampon USA**

7255 Salisbury Rd.  
Suite 4  
Jacksonville, FL 32256  
**P:** (904) 821-0234

**F:** (904) 821-0234  
**E:** matt.vance@buffetcrampon.com  
**W:** www.experience.buffetcrampon.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Brass Instruments:** Antoine  
Courtois, Besson, B&S, Hans  
Hoyer, Scherzer, Melton  
Meinl Weston.  
**Woodwinds:** Buffet  
Crampon, J. Keilwerth, W.  
Schreiber

**Burns Engineering**

2426 Canada Blvd. #7  
Glendale, CA 91208  
**W:** www.bass-plate.com

**Business Type:** Manufacturer  
**Accessories  
Percussion Instruments**

**Burriss Amps & Effects  
Pedals**

750 Enterprise Drive  
Lexington, KY 40510

**W:** www.burrissamps.com  
**Business Type:** Manufacturer  
**Amplifiers  
Effects & Pedals**

**C.F. Martin & Co, Inc.**

510 Sycamore St.  
Nazerath, PA 18064

**W:** www.martinguitar.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments:** Martin Guitars  
**Accessories:** Martin Strings,  
Vega and Darco Strings

**C.R. Alsip Guitars**

14453 8TH Street  
Arkansas City, KS 67005

**W:** www.cralsiguitars.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**

**CAD Audio**

6573 Cochran Road  
Solon, OH 44139  
**P:** (800) 762-9266

**E:** mcarr@cadaudio.com  
**W:** www.cadaudio.com  
**Business Type:** Manufacturer  
**Pro Audio / Sound Reinforcement  
Microphones**

**Calton Cases**

3412 E. 4th Street  
Austin, TX 78702  
**P:** (516) 241-3715

**E:** social@calton-cases.com  
**W:** www.calton-cases.com  
**Business Type:** Manufacturer  
**Racks, Cases & Stands**

**Calzone Case Company**

225 Black Rock Ave.  
Bridgeport, CT 06605-1204  
**P:** (800) 243-5152

**E:** JoeC@CalzoneCase.com

**W:** www.CalzoneandAnvil.com

**Business Type:** Manufacturer  
**Accessories  
Racks, Cases & Stands**

**Cannonball Musical  
Instruments**

625 E Segal Lily Drive  
Sandy, UT 84070

**W:** www.cannonballmusic.com  
**Business Type:** Manufacturer  
**Brass Instruments  
Woodwinds**

**Caparison Guitar Com-  
pany Ltd.**

PO BOX 80  
Cardiff, Wales CF11 15A

**E:** info@caparisonguitars.com  
**W:** www.caparisonguitars.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**

**Carlingford Music Centre**

320 Pennant Hills Road  
Sydney, NSW 02118  
**P:** (02) 987-3 23

**E:** contact@carlingfordmusic.com.au

**W:** www.carlingfordmusic.com.au  
**Business Type:** Wholesaler/  
Distributor  
**Plucked / Fretted Instruments  
Keyboard Instruments**

**Carolbrass -USA Doug  
Teeter-Dist.**

5491 N. Wilson Ave Fresno,  
Ca.

**Fresno, CA 93704  
W:** www.carolbrass.com  
**Business Type:** Wholesaler/  
Distributor  
**Brass Instruments**

**Casio America Inc**

570 Mt. Pleasant Ave.  
Dover, NJ 07801  
**P:** (973) 361-5400

**E:** gdean@casio.com  
**W:** www.casiomusicgear.com  
**Business Type:** Manufacturer  
**Keyboard Instruments**

**CBI Cables**

6152 County Seat Rd.  
Oriskany, NY 13424  
**P:** (800) 346-3462

**E:** Sales@CBICables.com  
**W:** www.cbicables.com  
**Business Type:** Manufacturer  
**Pro Audio / Sound Reinforcement  
Accessories**

**CE Distribution**

6221 South Maple Ave  
Tempe, AZ 85283  
**P:** (480) 755-4712

**E:** sales@cedist.com  
**W:** www.cedist.com  
**Business Type:** Wholesaler/  
Distributor  
**Amplifiers: Vacuum Tubes  
Effects & Pedals**

**Cecilio Musical Instru-  
ments**

8676 Rochester Avenue  
Rancho Cucamonga, CA  
91730

**W:** www.ceciliomusic.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Plucked / Fretted Instruments  
Brass Instruments  
Woodwinds  
Percussion Instruments**

**Cedar Creek Custom Cases**

PO Box 362  
2551 Turkey Creek Road  
Richmond, VA 23129

**P:** (800) 370-2991  
**E:** sales@cedarcreekcases.com  
**W:** www.cedarcreekcases.com

**Business Type:** Manufacturer  
**Accessories:** Historic  
Collection, Saddlebrooke  
Series, AVS Series, GEC  
Series  
**Racks, Cases & Stands**

**Celestion**

Claydon Business Park  
Great Blakenham  
Ipswich, S IP6 0NL

**P:** (44-) 147-3835  
**E:** info@celestion.com  
**W:** www.celestion.com  
**Business Type:** Manufacturer  
**Pro Audio / Sound Reinforcement: Celestion  
Accessories: Celestion**

**Celestion USA**

10 Timber Lane  
Marlboro, NJ 07736  
**P:** (732) 683-2356

**E:** sales@celestion.com  
**W:** www.celestion.com  
**Business Type:** Manufacturer  
**Pro Audio / Sound Reinforcement: Celestion  
Accessories: Celestion**

**CenterPoint Marketing**

375 Riverton Drive  
Woodbury, MN 55125  
**P:** (651) 578-3600

**E:** info@centpoint.com  
**W:** www.centpoint.com  
**Business Type:** Manufacturer  
**Retail Displays & Business  
Products / Services**

**Charles Dumont & Son,  
Inc.**

1085 Dumont Circle  
Voorhees, NJ 08043

**W:** www.dumontmusic.com  
**Business Type:** Wholesaler/  
Distributor  
**Media & Software  
Print Music  
Videos / DVD**

**Chauvet DJ**

5200 NW 108th Ave.  
Sunrise, FL 33351  
**P:** (954) 577-7000

**W:** www.chauvetlighting.com/dj-club.html  
**Business Type:** Manufacturer  
**DJ & Lighting Equipment:  
CHAUVEY DJ, Trusst**

**Chedeville**

*The new Chedeville range of mouthpieces features an exciting all new selection of Classical Clarinet and Saxophone mouthpiece models. Since the acquisition by Jody Jazz Inc of the famous Chedeville Company, Jody Espina and his advisory team of top players and educators have been working tirelessly to develop this exciting new range of mouthpieces. Our goal is simple - to make the greatest clarinet and saxophone mouthpieces from the finest material possible for Classical musicians. The Chedeville company was originally founded in Paris in the early 1920's, crafting their mouthpieces from super-resonant premium rod rubber. Now under the leadership of Jody Espina, Chedeville mouthpieces are once again available using*

the original Chedeville rod rubber recipe, reformulated after years of painstaking historical research. For over two years Jody has been developing Classical clarinet and saxophone mouthpieces and has now combined his designs with "Chedeville Rubber" and certain aspects of the original Chedeville models. The Chedeville Elite Bb Clarinet Mouthpiece creates a warm beautiful clarinet tone with excellent control and intonation. The medium length classic 'Chedeville facing curve' produces a warm yet strong, full tone with playability that is unsurpassed. The Chedeville RC Series Classical Saxophone Mouthpieces feature a round chamber which creates a warm beautiful saxophone tone with excellent control and intonation. The medium length classic 'Chedeville facing curve' produces a warm yet strong, full tone with playability that is unsurpassed. The Chedeville RC Series Saxophone Mouthpieces are available in Soprano, Alto, Tenor and Baritone models. All mouthpiece models are available in a comprehensive selection of tip openings. All Chedeville mouthpieces are handcrafted at the JodyJazz/Chedeville factory in Savannah Georgia and made with new world technology and old world craftsmanship to the highest standards of excellence.

1335 Lynah Ave., Ste 112 Savannah, GA 31408  
**Contact:** Colin Schofield, VP of Sales & Marketing  
**P:** (912) 964-4702  
**F:** (912) 964-4702  
**P:** (912) 233-4991  
**E:** info@chedeville.com  
**W:** www.chedeville.com  
**Twitter:** https://twitter.com/Chedeville01  
**Facebook:** https://www.facebook.com/chedeville1  
**YouTube:** https://www.youtube.com/channel/UCtgUYewOIOVK22OrU-20KQ/featured

**Business Type:** Manufacturer  
**Woodwinds:** Chedeville Elite Series Clarinet mouthpieces, Chedeville RC Series Saxophone mouthpieces, Chedeville Barrels and Accessories, Kaspar Mouthpieces, Barrels and Accessories, Selecta Accessories.

**Chem-Pak, Inc.**  
 242 Corning Way Martinsburg, WV 25405  
**P:** (304) 262-1880  
**E:** info@chem-pak.com  
**W:** www.chem-pak.com  
**Business Type:** Manufacturer  
**Accessories**

**Chesbro Music Co.**  
 327 W Broadway St PO Box 2009 Idaho Falls, ID 83403  
**P:** (208) 522-8691  
**E:** sales@chesbromusic.com  
**W:** www.chesbrowholesale.com  
**Business Type:** Wholesaler/Distributor  
**Plucked / Fretted Instruments**  
**Bowed Instruments**  
**Print Music**  
**Accessories**  
**Microphones**  
**Retail Displays & Business**

## Products / Services

**CHOPS Builders**  
 2903 Mount Royal Drive Castle Rock, CO 80104  
**P:** (800) 645-6673  
**E:** info@ChopsBuilders.com  
**W:** www.ChopsBuilders.com  
**Business Type:** Wholesaler/Distributor, Manufacturer, Other  
**Marching Percussion Accessories**  
**Percussion Instruments**

**Claude Lakey Woodwinds**  
 1416 NW 46th St Ste 105 Pmb 126 Seattle, WA 98107  
**P:** (425) 861-5920  
**E:** info@claudelakey.com  
**W:** www.claudelakey.com  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Woodwinds Accessories**

**Cleartone Strings**  
 827 Hollywood Way #420 Burbank, CA 91505  
**P:** (818) 503-2700  
**E:** tone@cleartonestrings.com  
**W:** www.cleartonestrings.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**  
**Traditional Folk Instruments**

**Cline Pianos**  
 PO Box 1130 Richland, WA 99352  
**W:** www.cline-pianos.com  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Keyboard Instruments**

**Cling On Tuners**  
 PO Box 3841 Fullerton, CA 92834  
**P:** (855) 354-8344  
**E:** sales@clingon.co  
**W:** www.clingon.co  
**Business Type:** Wholesaler/Distributor, Manufacturer, Other  
**Accessories**

**CMG Guitars**  
 1993 Randy Lowery Road Statesboro, GA 30461  
**P:** (912) 541-0649  
**E:** chris@pladdmusic.com  
**W:** www.cmgguitars.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**

**Colby Amplification**  
 P.O. Box 199 Bronx, NY 10464  
**W:** www.colbyamps.com  
**Business Type:** Manufacturer  
**Amplifiers**

**Cole Clark Guitars**  
 7 Clare Street Bayswater, VIC 03153  
**W:** www.coleclarkguitars.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**

**Collings Guitars**  
 11210 W. Hwy 290 Austin, TX 78737  
**W:** www.collingsguitars.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**  
**Traditional Folk Instruments**

**Concord International Group, Inc.**  
 2380 Vantage Drive Elgin, IL 60124  
**Contact:** Chi Yang, President  
**P:** (847) 836-8688  
**F:** (847) 836-8288  
**E:** info@concordgroup.com  
**W:** www.concordgroup.com  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Bowed Instruments**  
**Racks, Cases & Stands**

**Conklin Guitars and Bases**  
 PO Box 1394 Springfield, MO 65801  
**P:** (525) 525-3525  
**F:** (525) 525-3525  
**E:** conklin@conklinguitars.com  
**W:** www.conklinguitars.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments Accessories**

**Connolly Music Company**  
 8 Vernon Valley Rd. East Northport, NY 11731  
**W:** www.connollymusic.com  
**Business Type:** Wholesaler/Distributor  
**Bowed Instruments:** Heinrich Gill, Bernd Dimbath, Revelle, The Realist  
**Pro Audio / Sound Reinforcement:** Konig & Meyer  
**Accessories:** Thomastik-Infeld Strings, Konig & Meyer Stands, Revelle Bows, The Realist Acoustic Transducers, Wanka Bows, Georg Werner Bows, Tempel-Germany Fine Fittings, Baroque Bling Swarovski Mutes & Tailpieces

**CooperCopia LLC**  
 160 South Oak Street #146 Sisters, OR 97759  
**P:** (615) 604-4498  
**E:** cooperCopia@gmail.com  
**W:** www.cooperstand.com  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Racks, Cases & Stands**

**Corbin Musical Instruments**  
 5550 Este Ave Cincinnati, OH 45232  
**P:** (513) 133-7811  
**E:** mdrGusa@fuse.net  
**W:** www.corbinguitar.com  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Plucked / Fretted Instruments Accessories**  
**Racks, Cases & Stands**

**Cordoba Guitars**  
 1455 19th St. Santa Monica, CA 90404  
**W:** www.cordobaguitars.com  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Plucked / Fretted Instruments**

**Cort Guitars & Bases**  
 700 West Pete Rose Way Building B #155-159 Cincinnati, OH 45203  
**P:** (866) 817-3822  
**W:** www.cortguitars.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**

**Crafter Guitars - 1st Chair Accessories**  
 325 Hill Carter Parkway Unit K Ashland, VA 23005  
**P:** (804) 798-2006  
**E:** acrafter1usa@aol.com

**W:** www.crafterusa.com  
**Business Type:** Wholesaler/Distributor  
**Plucked / Fretted Instruments Accessories**

**Craviotto Drum Company**  
 PO Box 719 Santa Cruz, CA 95019  
**W:** www.CraviottoDrums.com  
**Business Type:** Manufacturer  
**Percussion Instruments**

**Creative Tunings / SpiderCapo**  
 31 Muriz Lane Woodstock, NY 12498  
**P:** (845) 679-3391  
**E:** spidercapo@gmail.com  
**W:** www.spidercapo.com  
**Business Type:** Manufacturer  
**Accessories**  
**Effects & Pedals**

**Cusack Music**  
 4585 60th. St. Holland, MI 49423  
**P:** (616) 546-8888  
**E:** sales@cusackmusic.com  
**W:** cusackmusic.com  
**Business Type:** Manufacturer  
**Effects & Pedals**

**Cut Sheet Labels**  
 55 West Sheffield Ave , NJ 07631  
**E:** victoria@cutsheetlabels.com  
**W:** www.cutsheetlabels.com  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Retail Displays & Business Products / Services**

**CYMPAD**  
 Birkenweg 4 Biel, BE 02504  
**W:** www.cympad.com  
**Business Type:** Manufacturer  
**Accessories**  
**Percussion Instruments**

**D'Addario & Company**  
*D'Addario is the world's largest manufacturer of musical instrument accessories, marketed under several product brands: D'Addario Fretted, D'Addario Orchestral, D'Addario Woodwinds, Promark Drumsticks, Evans Drumheads, and Puresound Snare Wires. A family-owned and operated business with roots dating back to the 17th century, D'Addario now has over 1,100 employees worldwide, and manufactures 95% of its products in the U.S., while utilizing Toyota's Lean manufacturing principles. D'Addario musical accessories are distributed in 120 countries, serve more than 3,300 U.S. retailers, all major e-commerce sites, and are the preferred choice of musicians worldwide such as, Keith Urban, Zac Brown, Brandi Carlile, Dave Matthews, Gary Clark Jr., Chris Thile, Ry Cooder, Joe Satriani, Julia Fischer, Anderson .Paak, Kacey Musgraves and more.*

*The D'Addario Foundation believes in the power of music to unlock creativity, boost self-confidence, and enhance academics. D'Addario also reinforces its role as a social and environmental leader with initiatives such as Play-back and PlayPlant/Preserve. 595 Smith Street Farmingdale, NY 11735  
**P:** (800) 323-2746  
**E:** daddario@daddario.com*

**W:** www.daddario.com  
**Business Type:** Manufacturer  
**Accessories:** D'Addario Strings and Accessories, Evans Drumheads, Promark Drumsticks, Puresound Snare Wire, D'Addario Woodwinds, D'Addario Orchestral

**D'Andrea USA**  
 400 Christian Lane Berlin, CT 06037  
**P:** (860) 828-6501  
**E:** sales@dandreausa.com  
**W:** www.dandreausa.com  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Accessories**

**D'Angelico Guitars**  
 141 W 28th Street 4th Floor New York, NY 10001  
**W:** www.dangelicoguitars.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**

**daCarbo AG**  
 Beulweg 58 Lachen, SZ 08853  
**P:** (+41) 554-4218  
**E:** info@dacarbo.ch  
**W:** www.dacarbo.ch  
**Business Type:** Manufacturer  
**Brass Instruments**  
**Woodwinds**

**Dakota Saxophones**  
*Dakota Saxophones are designed for professionals by professionals...distinction with passion and purpose! Focusing on ergonomic key work, engineering innovation and aesthetic details, Dakota Saxophones are instruments that meet the demands of today's prominent artists.*  
 22159 North Pepper Road Barrington, IL 60010  
**P:** (847) 382-3210  
**E:** pjlabiz2@aol.com  
**W:** www.saxdakota.com  
**Business Type:** Manufacturer  
**Woodwinds:** Dakota Professional Saxophones: Soprano, Alto, Tenor, Baritone, Straight Alto, Straight Tenor, Curve Soprano

**Dana B. Goods**  
 3000 Paseo Mercado Suite 101 Camarillo, CA 93036  
**P:** (800) 741-0109  
**P:** (805) 218-0057  
**F:** (805) 218-0057  
**E:** Katie@danabgoods.com  
**W:** www.danabgoods.com  
**Business Type:** Wholesaler/Distributor  
**Plucked / Fretted Instruments**  
**Pro Audio / Sound Reinforcement**  
**Racks, Cases & Stands**  
**Effects & Pedals**

**Dangerous Music**  
 231 Stevens Rd Edmeston, NY 13335  
**P:** (845) 202-5100  
**E:** info@dangerousmusic.com  
**W:** www.dangerousmusic.com  
**Business Type:** Manufacturer  
**Pro Audio / Sound Reinforcement**

**Daniel Fullman Music**  
 N/A King of Prussia, PA 19406  
**W:** www.danielfullmanmusic.com

**Business Type:** Manufacturer  
**Print Music**

**DANSR, Inc.**  
 4110 Fieldstone Road Champaign, IL 61822  
**P:** (217) 531-0620  
**E:** information@dansr.com  
**W:** www.dansr.com  
**Business Type:** Wholesaler/Distributor  
**Accessories**

**DAS Audio of America, Inc.**  
 6900 N.W. 52nd Street Miami, FL 33166  
**P:** (305) 436-0521  
**E:** infousa@dasaudio.com  
**W:** www.dasaudio.com  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Pro Audio / Sound Reinforcement**  
**Racks, Cases & Stands**  
**Amplifiers**

**Dava Company**  
 9615 Cochiti Rd Ste B Albuquerque, NM 87123  
**P:** (505) 292-4578  
**E:** davadcompany@aol.com  
**W:** www.davapick.com  
**Business Type:** Manufacturer  
**Accessories:** Dava

**Dave Smith Instruments**  
 1527 Stockton St 2nd Floor San Francisco, CA 94133  
**P:** (707) 963-7006  
**E:** mail@davesmithinstruments.com  
**W:** www.davesmithinstruments.com  
**Business Type:** Manufacturer  
**Keyboard Instruments**

**David E. Smith Publications, LLC**  
 4826 Shabbona Rd. Deckerville, MI 48427  
**P:** (810) 376-9055  
**E:** info@despub.com  
**W:** www.despub.com  
**Business Type:** Wholesaler/Distributor  
**Print Music**

**David Wexler & Co. (aka / Wexler Music Co.)**  
 P.O. Box 28112 Scottsdale, AZ 85255-0151  
**P:** (480) 675-8888  
**E:** wexlermusic@aol.com  
**W:** www.wexlermusic.com  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Accessories**

**Dawn Pro Audio**  
 3015 Kustom Dr. Hebron, KY 41048  
**W:** www.dawnproaudio.com  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**DJ & Lighting Equipment**  
**Pro Audio / Sound Reinforcement**

**ddrum**  
 4924 W. Waters Ave. Tampa, FL 33634  
**P:** (773) 793-6667  
**W:** www.ddrum.com  
**Business Type:** Manufacturer  
**Percussion Instruments**

**Dealer Direct**  
 17162 Murphy Ave. Suite B Irvine, CA 92614  
**P:** (949) 752-0050  
**E:** info@OrderDealerDirect.com  
**W:** www.OrderDealerDirect.com  
**Business Type:** Wholesaler/Distributor  
**Plucked / Fretted Instruments**

**Bowed Instruments  
Pro Audio / Sound Reinforcement  
Accessories  
Racks, Cases & Stands  
Percussion Instruments  
Traditional Folk Instruments  
Amplifiers  
Videos / DVD  
Microphones  
Effects & Pedals  
Retail Displays & Business  
Products / Services**

**Dean Guitars**  
4924 W. Waters Ave.  
Tampa, FL 33634  
P: (773) 793-6667  
W: www.deanguitars.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**

**Dean Markley USA**  
17505 N 79th Ave  
Glendale, AZ 85308  
P: (925) 548-7400  
E: jawdms@gmail.com  
W: www.deanmarkley.com  
**Business Type:** Manufacturer  
**Accessories  
Amplifiers**

**Decibel Eleven**  
25129 The Old Road  
Suite 305  
Valencia, CA 91381  
P: (661) 964-0217  
E: laura@myclubtv.com  
W: www.decibel11.com  
**Business Type:** Manufacturer  
**Accessories  
Effects & Pedals**

**Demeter Amplification**  
6990 Kingsbury Road  
Templeton, CA 93465  
Contact: James Demeter  
P: (805) 461-1028  
E: james@demeteramps.com  
W: www.demeteramps.com  
**Business Type:** Manufacturer  
**Amplifiers  
Effects & Pedals**

**Denis Wick Products Ltd**  
19 Dawkins Road  
Unit 19  
Poole, UK BH15 4JY  
P: (012) 02-6651  
E: tradesales@deniswick.com  
W: www.deniswick.com  
**Business Type:** Manufacturer  
**Accessories**

**Denon DJ**  
200 Scenic View Drive  
Cumberland, RI 02864  
W: www.denondj.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**DJ & Lighting Equipment  
Pro Audio / Sound Reinforcement  
Accessories  
Amplifiers**

**Devilcat Amplifiers**  
1993 Randy Lowery Road  
Statesboro, GA 30461  
P: (912) 541-0649  
E: chris@pladdmusic.com  
W: www.devilcatamps.com  
**Business Type:** Manufacturer  
**Amplifiers**

**DFC Tank Pressure Vessel  
Manufacturer Co., Ltd**  
No.336, Qianqiu Road,  
Gaoyi Industrial Park,  
Shijiazhuang City, Hebei  
Province, China, 051330  
Guangzhou, Guangzhou  
051330

P: (863) 118-5150  
E: dfctank@jeawin.com  
W: www.dfctank.com  
**Business Type:** Manufacturer  
**Retail Displays & Business  
Products / Services**

**Diamond Amplification,  
Inc.**  
707 N Shepherd Dr  
Ste 300  
Houston, TX 77007  
P: (713) 934-0100  
E: jeff@diamondamplification.com  
W: www.diamondamps.com  
**Business Type:** Manufacturer  
**Amplifiers**

**Diamond Guitars (f/k/a  
DBZ/Diamond)**  
707 N Shepherd Dr  
Ste 300  
Houston, TX 77007  
P: (713) 934-0100  
E: jeff@diamondamplification.com  
W: www.guitarsbydiamond.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**

**Digital Audio Labs**  
1266 Park Road  
Minneapolis, MN 55317  
P: (952) 401-7700  
E: jgedden@digitalaudio.com  
W: www.digitalaudio.com  
**Business Type:** Manufacturer  
**Pro Audio / Sound Reinforcement  
Accessories  
Amplifiers**

**DigitalDeck Covers Inc**  
PO Box 100203  
Denver, CO 80250  
P: (720) 545-9766  
E: sales@digitaldeckcovers.com  
W: www.digitaldeckcovers.com  
**Business Type:** Manufacturer  
**Accessories  
Racks, Cases & Stands**

**DigiTech**  
1000 Corporate Grove Dr.  
Buffalo Grove, IL 60089  
P: (800) 877-6863  
E: usm.info@usmusiccorp.com  
W: www.digitech.com  
**Business Type:** Manufacturer  
**Effects & Pedals**

**Dixon Drums**  
St. Louis  
MO 63133  
St. Louis, MO 63133  
E: contact@playdixon.com  
W: www.playdixon.com  
**Business Type:** Manufacturer  
**Racks, Cases & Stands  
Percussion Instruments**

**DMC Musical Products**  
1170 Cohutta Beaverdale  
Rd.  
Cohutta, Ga, GA 30710  
W: www.dmcmusicalproducts.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Accessories**

**DOD**  
1000 Corporate Grove Dr.  
Buffalo Grove, IL 60089  
P: (800) 877-6863  
E: usm.info@usmusiccorp.com  
W: dod.com/en-US  
**Business Type:** Manu-

facturer  
**Effects & Pedals**

**Dog Days Vintage Guitar  
Straps**  
2801 Mission Street  
Santa Cruz, CA 95060  
W: www.dogdaysvintage.com  
**Business Type:** Manufacturer  
**Accessories**

**Donarra Extrusions, LLC**  
1811 SW 42nd Ave.  
Ocala, FL 34474  
Contact: Kevin Donohue,  
President  
P: (352) 369-5552  
E: Donarra\_Extrusions@yahoo.com  
W: http://www.donarraextrusions.com  
**Business Type:** Manufacturer

**Donovan Leah Guitars**  
26 Ravine Drive  
Richmond Hill, ON L4E 4J2  
E: info@donovanleahguitars.com  
W: www.donovanleahguitars.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**

**DPA Microphones**  
1500 Kansas Avenue  
Suite 3A  
Longmont, CO 80501  
P: (303) 485-1025  
E: info@dpamicrophones.com  
W: www.dpamicrophones.com  
**Business Type:** Manufacturer  
**Pro Audio / Sound Reinforcement  
Microphones: DPA**

**DR Strings, Inc.**  
7 Palisade Avenue  
Emerson, NJ 07630  
P: (201) 599-0100  
E: drstaff@drstrings.com  
W: drstrings.com  
**Business Type:** Manufacturer  
**Accessories**

**Dr. Z Amps Inc**  
17011 Broadway Ave.  
Maple Heights, OH 44137  
P: (216) 475-1444  
E: drz@drzamps.com  
W: www.drzamps.com  
**Business Type:** Manufacturer  
**Amplifiers**

**Dragon's Heart Guitar  
Picks**  
4712 Baytree Dr  
Fort Worth, TX 76137  
P: (817) 849-2688  
E: corey@dragonsheartguitarpicks.com  
W: www.dragonsheartguitarpicks.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Accessories**

**Dream Cymbals and  
Gongs**  
616-R St. Clarens Ave.  
Toronto, ON M6H 3W9  
W: www.dreamcymbals.com  
**Business Type:** Manufacturer  
**Marching Percussion  
Percussion Instruments**

**Drum Channel**  
900 Del Norte Blvd.  
Oxnard, CA 93030  
W: www.drumchannel.com  
**Business Type:** Manufacturer  
**Accessories**

**Percussion Instruments  
Videos / DVD**

**Drum Workshop Inc.**  
3450 Lunar Ct.  
Oxnard, CA 93030  
P: (805) 485-6999  
W: www.dwdrums.com  
**Business Type:** Manufacturer  
**Percussion Instruments  
Videos / DVD**

**Drumdots**  
P.O. Box 227, West Falls NY  
Buffalo, NY 14170  
P: (716) 253-1162  
E: Contactus@drumdot.com  
W: www.drumdot.com  
**Business Type:** Manufacturer  
**Accessories  
Percussion Instruments**

**DrumLite**  
5115 Excelsior  
#218  
Saint Louis Park, MN 55416  
E: info@getdrumlite.com  
W: www.getdrumlite.com  
**Business Type:** Manufacturer  
**DJ & Lighting Equipment  
Marching Percussion  
Accessories  
Percussion Instruments**

**Drumskull Drums**  
105 Pioneer St. Ste. C  
Santa Cruz, CA 95060  
W: www.drumskulldrums.com  
**Business Type:** Manufacturer

**Dunlop Manufacturing,  
Inc.**  
P.O. Box 846  
Benicia, CA 94510  
W: www.jimdunlop.com  
**Business Type:** Manufacturer  
**Accessories  
Effects & Pedals**

**DuraSticks**  
2903 Mount Royal Drive  
Castle Rock, CO 80104  
P: (800) 645-6673  
E: info@DuraSticks.com  
W: www.DuraSticks.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer, Other  
**Marching Percussion  
Accessories  
Percussion Instruments**

**Dusty Strings Company**  
3450 16th Ave W Ste 200  
Seattle, WA 98119  
P: (206) 634-1656  
E: handcrafted@dustystings.com  
W: www.dustystings.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Plucked / Fretted Instruments  
Traditional Folk Instruments**

**E Lombardo Guitars**  
22 Andrea Drive  
Stony Brook, NY 11733  
W: www.elombardoguitars.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**

**E.A.G. INTERNATIONAL -  
Wood for Music**  
Apdo Correo #77  
Cullera, V/LC 46400  
Contact: Everardo Amernteros,  
Owner  
P: (34-) 963-2855  
W: www.eag-international.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Plucked / Fretted Instru-**

**ments  
Woodwinds**

**EARasers by Persona  
Medical**  
170 N. Cypress Way  
Casselberry, FL 32707  
P: (407) 339-2422  
E: heatherc@earasers.net  
W: www.earasers.net  
**Business Type:** Manufacturer  
**Accessories**

**EarthQuaker Devices, LLC**  
350 W Bowery Street  
Akron, OH 44307  
P: (330) 252-9220  
E: info@earthquakerdevices.com  
W: www.earthquakerdevices.com  
**Business Type:** Manufacturer  
**Effects & Pedals**

**Earthworks Inc**  
37 Wilton Rd.  
Milford, NH 03055  
P: (603) 654-2433  
E: megan@earthworksaudio.com  
W: www.earthworksaudio.com  
**Business Type:** Manufacturer  
**Pro Audio / Sound Reinforcement  
Microphones**

**Eastman Music Company**  
2158 Pomona Blvd  
Pomona, CA 91768  
P: (800) 789-2216  
E: info@eastmanmusiccompany.com  
W: www.eastmanmusiccompany.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Plucked / Fretted Instruments  
Brass Instruments  
Woodwinds  
Bowed Instruments  
Accessories**

**Eden Bass Amplification**  
1000 Corporate Grove Dr.  
Buffalo Grove, IL 60089  
P: (800) 877-6863  
E: usm.info@usmusiccorp.com  
W: www.edenamps.com  
**Business Type:** Manufacturer  
**Amplifiers  
Effects & Pedals**

**Edward Jones / Jeff Ponte**  
14278 Ladue Road  
Chesterfield, MO 63017  
Contact: Jeff Ponte, Financial  
Advisor  
P: (855) 581-1696  
E: (888) 731-8230  
E: jeffrey.ponte@edward-jones.com  
W: www.edwardjones.com  
**Business Type:** Other  
**Insurance**

**Electra Guitars**  
P.O. Box 341258  
Tampa, FL 33694  
W: www.electraguitar.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments  
Accessories**

**Electro-Voice**  
12000 Portland Ave. South  
Burnsville, MN 55337  
P: (800) 392-3497  
W: www.electrovoice.com  
**Business Type:** Manufacturer  
**Pro Audio / Sound Reinforcement**

**EMG, Inc**  
P.O. Box 4394  
Santa Rosa, CA 95402  
P: (707) 525-9941  
E: sales@emgpickups.com  
W: www.emgpickups.com  
**Business Type:** Manufacturer  
**Accessories**

**EMG, Inc**  
P.O. Box 4394  
Santa Rosa, CA 95402  
P: (707) 525-9941  
E: sales@emgpickups.com  
W: www.emgpickups.com  
**Business Type:** Manufacturer  
**Accessories**

**Elixir Strings**  
201 Airport Rd  
Elkton, MD 21921  
W: www.elixirstrings.com  
**Business Type:** Manufacturer  
**Accessories**

**EMD Music Inc**  
PO Box 487  
La Vergne, TN 37086  
P: (866) 871-5800  
E: usa@emdmusic.com  
W: www.emdmusic.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Plucked / Fretted Instruments  
DJ & Lighting Equipment  
Marching Percussion  
Brass Instruments  
Woodwinds  
Bowed Instruments  
Pro Audio / Sound Reinforcement  
Accessories  
Racks, Cases & Stands  
Percussion Instruments  
Traditional Folk Instruments  
Amplifiers  
Microphones  
Effects & Pedals**

**eMedia Music Corporation**  
664 NE Northlake Way  
Seattle, WA 98105  
W: www.emediamusic.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Plucked / Fretted Instruments  
Keyboard Instruments  
Media & Software  
Accessories  
Videos / DVD**

**Emerald Reed Co., Inc**  
PO Box 1422  
Port Townsend, WA 98368  
P: (800) 359-1279  
E: reed@cablespeed.com  
**Business Type:** Manufacturer  
**Woodwinds  
Accessories**

**Emerson Piano Company**  
PO Box 1130  
Richland, WA 99352  
W: www.emerson-piano.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Keyboard Instruments**

**EMG, Inc**  
P.O. Box 4394  
Santa Rosa, CA 95402  
P: (707) 525-9941  
E: sales@emgpickups.com  
W: www.emgpickups.com  
**Business Type:** Manufacturer  
**Accessories**

**Eminence Speaker**  
838 Mulberry Pike  
P.O. Box 360  
Eminence, KY 40019  
P: (502) 845-5622  
E: cobl.stein@eminence.com  
W: www.eminence.com  
**Business Type:** Manufacturer  
**Pro Audio / Sound Reinforcement**

**Epilog Laser**  
16371 Table Mountain Pkwy  
Golden, CO 80403  
P: (303) 277-1188  
E: amydd@epiloglaser.com  
W: www.epiloglaser.com  
**Business Type:** Manufacturer  
**Accessories:** Epilog Zing 16,  
Epilog Zing 24, Epilog Mini  
18, Epilog Mini 24, Epilog  
Helix, Epilog Fusion M2 32,  
Epilog Fusion M2 40, Epilog  
FiberMark

**Epiphone**  
309 Plus Park Blvd.8  
Nashville, TN 37217  
**P: (800) 444-2766**  
**E:** info@epiphone.com  
**W:** www.epiphone.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**

**Ernie Ball, Inc.**  
4117 Earthwood Ave.  
San Luis Obispo, CA 93401  
**P: (805) 544-7726**  
**W:** www.ernieball.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**  
**Accessories**

**ESP Guitars**  
10913 Vanowen St.  
North Hollywood, CA 91605  
**W:** www.espguitars.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**

**ETI Sound Systems, Inc**  
3383 Gage Ave.  
Huntington Park, CA 90255  
**P: (323) 277-4100**  
**E:** sales@b-52pro.com  
**W:** www.b-52pro.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Pro Audio / Sound Reinforcement Amplifiers**

**Euphonic Audio**  
18 Newtown Blvd  
Robbinsville, NJ 08691  
**P: (609) 920-2005**  
**E:** contact@eaamps.com  
**W:** www.eaamps.com  
**Business Type:** Manufacturer  
**Amplifiers**

**EurekaSound**  
112 Mellott Lane  
Pittsburgh, PA 16033  
**W:** www.eurekasound.com  
**Business Type:** Manufacturer

**Everly Music Company**  
827 Hollywood Way #420  
Burbank, CA 91505  
**P: (818) 503-2700**  
**E:** tone@clearonestings.com  
**W:** www.clearonestings.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**

**Accessories**  
**Traditional Folk Instruments**

**Excelcia Music Publishing**  
402 S. Kentucky Ave  
Suite 210  
Lakeland, FL 33801  
**Contact:** Diana Traietta,  
Director of Sales and Marketing  
**P: (863) 213-3100**  
**E:** sales@excelciamusic.com  
**W:** www.excelciamusic.com  
**Business Type:** Manufacturer  
**Print Music**

**Fantastix Drum Stick Company**  
539 N 4th. Street  
Steubenville, OH 43952  
**P: (740) 424-0908**  
**E:** davidavogel@cs.com  
**W:** www.newfantastix.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Marching Percussion Accessories**  
**Percussion Instruments**

**FDW Corp**  
9770 Silicon Prairie Pkwy  
Madison, WI 53593-8442  
**W:** www.fdwcorp.com  
**Business Type:** Wholesaler/  
Distributor  
**DJ & Lighting Equipment**  
**Keyboard Instruments**  
**Media & Software**  
**Pro Audio / Sound Reinforcement**  
**Accessories**  
**Racks, Cases & Stands**  
**Amplifiers**  
**Microphones**

**Fender Music Foundation**  
PO Box 67  
Agoura Hills, CA 91376  
**E:** shannon@fendermusic-foundation.org  
**W:** www.fendermusicfoundation.org

**Business Type:** Other  
**Associations / Organizations**



**Fender Musical Instruments Corporation**  
17600 N. Perimeter Drive  
Suite 100  
Scottsdale, AZ 85255  
**P: (800) 488-1818**  
**E:** consumerrelations@fender.com  
**W:** www.fender.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Plucked / Fretted Instruments**  
Fenders: Fender, Gretsch,  
Jackson, EVH, Charvel,  
Squier, Takamine Guitar,  
Ovation  
**Pro Audio / Sound Reinforcement:** Fender Audio,  
Fender Passport  
**Accessories:** Fender,  
Gibraltar  
**Percussion Instruments:**  
Latin Percussion, Toca  
Percussion, KAT Percussion,  
Gretsch Drum  
**Amplifiers:** Fender, EVH

**Ferree's Tools, Inc**  
1477 Michigan Ave  
Battle Creek, MI 49014  
**P: (269) 965-0511**  
**E:** ap.ferreestools@live.com  
**W:** www.ferreestoolsinc.com  
**Business Type:** Manufacturer  
**Accessories**  
**Retail Displays & Business Products / Services**

**Fiberreed**  
Paracelsusstrasse 26  
LE-Oberaichen  
Stuttgart, B-W 70771  
**E:** mail@Fiberreed.com  
**W:** www.fiberreed.com  
**Business Type:** Manufacturer  
**Woodwinds**  
**Accessories**

**FibreStar Drums Ltd**  
Newby Road Industrial Estate  
Hazel Grove  
Stockport, UK SK7 5AS  
**P: (016) 148-2722**  
**P: (016) 148-2722**  
**E:** sales@fibrestar.co.uk  
**W:** www.fibrestar.co.uk  
**Business Type:** Manufacturer  
**Percussion Instruments**

**FireBelly Amps**  
2530 Wilshire Blvd.  
3rd Floor  
Santa Monica, CA 90403  
**Contact:** Steven Cohen,  
Owner  
**P: (310) 701-1950**

**F:** (310) 573-3841  
**E:** scohen@litigationbusters.com  
**W:** www.firebellyamps.com  
**Business Type:** Manufacturer  
**Amplifiers**

**Fishman**  
6 Riverside Drive  
Andover, MA 01810  
**P: (978) 988-9199**  
**E:** sales@fishman.com  
**W:** www.fishman.com

**Business Type:** Manufacturer  
**Accessories:** Fluence Multi-Voice Pickups for Electric Guitar, TriplePlay Wireless MIDI Guitar Controller, Aura Acoustic Imaging, Platinum Analog Preamps, Matrix Infinity, Rare Earth, Neo-D, Nashville Series Bluegrass Pickups, Strings Series Pickups, Ellipse Preamp Systems, Prefix Preamp Systems, Powerbridge  
**Amplifiers:** Loudbox Acoustic Instrument Amplifiers

**Five Pin Press**  
11108 Ferndale Road  
Dallas, TX 75238  
**W:** www.solostudiobook.com  
**Business Type:** Manufacturer  
**Print Music**

**Flash Music USA**  
7810 S 15th Way  
Phoenix, AZ 85042  
**P: (747) 254-0840**  
**E:** stuartfoster@flashmusic-usa.com  
**W:** flashmusicusa.com  
**Business Type:** Manufacturer  
**Accessories**

**Flight Ukulele**  
I=æanska 84  
Ljubljana, LJ 01000  
**E:** info@flightmusic.com  
**W:** www.flightmusic.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments:** Flight Ukulele

**Floyd Rose**  
5044 Industrial Rd.  
Unit D  
Wall Township, NJ 07727  
**W:** www.floydrose.com  
**Business Type:** Wholesaler/  
Distributor  
**Plucked / Fretted Instruments**  
**Accessories**

**Focusrite Novation**  
840 Apollo St.  
Suite 312  
El Segundo, CA 90245  
**P: (310) 322-5500**  
**E:** us.sales@focusrite.com  
**W:** www.focusrite.com  
**Business Type:** Manufacturer  
**Keyboard Instruments**  
**Pro Audio / Sound Reinforcement**

**Ford Drums**  
13132 Yorba Street  
Santa Ana, CA 92705  
**P: (714) 904-0945**  
**E:** imaginethatone@gmail.com  
**W:** forddrums.com  
**Business Type:** Manufacturer  
**Percussion Instruments**

**Framus & Warwick Music USA**  
1922 Air Lane Dr.  
Nashville, TN 37210  
**P: (629) 202-6790**  
**E:** info@framuswarwickusa.com  
**W:** www.framuswarwickusa.com

**Business Type:** Wholesaler/  
Distributor  
**Plucked / Fretted Instruments:** Framus Guitars,  
Warwick Bases  
**Accessories:** RockBoard by  
Warwick  
**Racks, Cases & Stands:**  
RockStand by Warwick,  
RockBag by Warwick, Rock-  
Case by Warwick  
**Effects & Pedals:** Rock-  
Board by Warwick

**Fretlight Guitar**  
2020 S Edmonds  
Reno, NV 89701  
**E:** support@fretlight.com  
**W:** www.fretlight.com  
**Business Type:** Manufacturer  
**Media & Software**  
**Videos / DVD**

**G.H. Reno Custom Guitars**  
5725 E. Admiral Place  
Tulsa, OK 74115  
**P: (918) 831-9000**  
**E:** Jerry@GHReno.com  
**W:** www.ghreno.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Plucked / Fretted Instruments**  
**Accessories**

**Galaxy Audio**  
Po Box 16285  
All, usa 67216  
**P: (316) 263-2852**  
**E:** sales@galaxyaudio.com  
**W:** www.galaxyaudio.com  
**Business Type:** Manufacturer  
**Pro Audio / Sound Reinforcement**  
**Microphones**

**Gallien-Krueger**  
2234 Industrial Dr.  
Stockton, CA 95206  
**W:** www.gallien.com  
**Business Type:** Manufacturer  
**Amplifiers**

**GAMA**  
875 W. 181st St. # 2D  
New York, NY 10033  
**P: (212) 795-3630**  
**E:** robsulkow@discoverguitar.com  
**W:** www.discoverguitar.com  
**Business Type:** Other

**Gatchell Violins**  
400 Stan Drive Unit 2  
Melbourne, FL 32904  
**Contact:** James Phillips,  
Operations Manager  
**P: (327) 733-1499**  
**E:** jphillips@gatchellviolins.com  
**W:** www.gatchellviolins.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Bowed Instruments**  
**Accessories**

**Gator Co. (Gator Cases, Gator Frameworks, Gator Rackworks, Levy's)**  
5112 W. LINEBAUGH AVE.  
Tampa, FL 33624  
**Contact:** Gina  
**P: (813) 221-4191**  
**E:** orders@gatorcases.com  
**W:** www.gatorcases.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**  
**DJ & Lighting Equipment**  
**Keyboard Instruments**  
**Marching Percussion**  
**Brass Instruments**  
**Woodwinds**  
**Bowed Instruments**  
**Pro Audio / Sound Reinforcement**  
**Accessories**  
**Racks, Cases & Stands**  
**Percussion Instruments**  
**Microphones**

**Gear Up Products, LLC**  
PO Box 949  
50 Bordeaux Terrace  
West Milford, NJ 07480  
**E:** info@gluboot.com  
**W:** www.gluboot.com  
**Business Type:** Manufacturer  
**Accessories:** GluBoost™, Fill n' Finish™, MasterGlu™

**Gear Up Products, LLC**  
652 Primrose Lane  
River Vale, NJ 07675  
**Contact:** Richard  
**P: (201) 331-3730**  
**E:** info@GluBoost.com  
**W:** www.GluBoost.com  
**Business Type:** Manufacturer  
**Accessories**

**GeerFab Acoustics**  
173 W Bergen Dr  
Milwaukee, WI 53217-2306  
**P: (414) 446-5841**  
**E:** eric@geerfab.com  
**W:** www.geerfab.com  
**Business Type:** Manufacturer  
**Pro Audio / Sound Reinforcement**

**Gemini**  
107 Trumbull St  
BLDG F8  
Elizabeth, NJ 07206  
**W:** www.geminisound.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**DJ & Lighting Equipment**  
**Pro Audio / Sound Reinforcement**  
**Accessories**  
**Racks, Cases & Stands**  
**Amplifiers**  
**Microphones**

**Genelec Inc.**  
7 Tech Circle  
Natick, MA 01760  
**W:** www.genelec.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Pro Audio / Sound Reinforcement**

**GeneralMusic Corp**  
605 F Country Club Drive  
Bensenville, IL 60106  
**W:** www.ahlboorn-galanti.com  
**Business Type:** Wholesaler/  
Distributor  
**Keyboard Instruments**

**George Lowden Guitars**  
22 Down Business Park  
Down Business Centre  
Downpatrick, NI BT30 9UP  
**W:** www.georgelowden.com  
**Business Type:** Manufacturer  
**Traditional Folk Instruments**

**Georgia Case**  
2052 Mountain Industrial Blvd  
Tucker, GA 30084  
**P: (770) 938-0707**  
**E:** brian@georgiacase.com  
**W:** www.georgiacase.com  
**Business Type:** Manufacturer  
**Racks, Cases & Stands**

**German American Trading Company Inc.**  
P.O. Box 17789  
Tampa, FL 33682  
**P: (813) 961-8405**  
**E:** germanamer@msn.com  
**Business Type:** Wholesaler/  
Distributor  
**Keyboard Instruments**  
**Woodwinds**  
**Bowed Instruments**  
**Accessories**  
**Traditional Folk Instruments**

**Get Banded.com**  
12020 Eastgate Blvd  
Nashville, TN 37122  
**P: (615) 773-9900**  
**W:** www.getbanded.com  
**Business Type:** Other  
**Associations / Organizations:** GetBanded.com

**Getzen Company Inc.**  
530 County Road H  
Elkhorn, WI 53121-2017  
**P: (262) 723-4221**  
**E:** information@getzen.com  
**W:** www.getzen.com  
**Business Type:** Manufacturer  
**Brass Instruments**

**GHS Strings**  
2813 Wilber Ave.  
Battle Creek, MI 49037  
**P: (269) 968-3351**  
**E:** info@ghsstrings.com  
**W:** www.ghsstrings.com  
**Business Type:** Manufacturer  
**Pro Audio / Sound Reinforcement**  
**Accessories**  
**Amplifiers**  
**Effects & Pedals**

**Giannini Guitars USA**  
87 North Industry Ave  
Suite D  
Deer Park, NY 11729  
**P: (855) 442-6646**  
**E:** rlandis@giannini-usa.com  
**W:** www.gianniniguitars.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**  
**Bowed Instruments**  
**Woodwinds**  
**Traditional Folk Instruments**

**Gibson Brands, Inc.**  
309 Plus Park Blvd.  
Nashville, TN 37217  
**P: (800) 444-2766**  
**E:** service@gibson.com  
**W:** www.gibson.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**  
**DJ & Lighting Equipment**  
**Keyboard Instruments**  
**Pro Audio / Sound Reinforcement**

**Gig Gear LLC**  
463 Quentin Road  
Brooklyn, NY 11223  
**P: (718) 569-5345**  
**E:** info@gig-gear.com  
**W:** www.gig-gear.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Accessories**

**GJ2 Guitars by Grover Jackson**  
23286, Del Lago Drive  
Laguna Beach, CA 92653  
**W:** www.gj2guitars.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**

**GluBoost**  
652 Primrose Lane  
River Vale, NJ 07675  
**P: (201) 331-3730**  
**E:** info@GluBoost.com  
**W:** www.GluBoost.com  
**Business Type:** Manufacturer  
**Accessories**

**Godin Guitars**  
19420 Clark Graham Ave.  
Baie D'Urfe, QC H9X3R8  
**W:** www.godinguitars.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**

**Racks, Cases & Stands  
Percussion Instruments  
Amplifiers**

**Gold Tone, Inc**  
3656 S Hopkins Ave  
Titusville, FL 32780  
**P:** (321) 264-1970  
**E:** arogers@goldtone.com  
**W:** www.goldtone.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Plucked / Fretted Instru-  
ments**  
**Accessories**  
**Percussion Instruments**

**Gon Bops**  
219 Main Street  
Meductic, NB E6H2L5  
**P:** (506) 272-2019  
**E:** luis@gonbops.com  
**W:** www.gonbops.com  
**Business Type:** Manu-  
facturer  
**Accessories:** Gon Bops  
**Percussion Instruments**

**Gorilla Inc.**  
570 W. Cheyenne Ave.  
Suite 80  
North Las Vegas, NV 89030  
**E:** hchatt@aol.com  
**W:** www.pignoseamps.com  
**Business Type:** Manu-  
facturer  
**Amplifiers**

**Grabbit, Inc**  
17929 Cinnamon Trail  
Cleveland, OH 44023  
**P:** (440) 289-8819  
**P:** (440) 289-8819  
**E:** jgeorgian@grabbitinc.com  
**W:** www.grabbitinc.com  
**Business Type:** Manu-  
facturer  
**Accessories**

**Graph Tech Guitar Labs**  
7551 Vantage Way  
Delta, BC V4G-1C9  
**P:** (604) 940-5353  
**E:** sales@graphtech.com  
**W:** www.graphtech.com  
**Business Type:** Manu-  
facturer  
**Plucked / Fretted Instru-  
ments**  
**Accessories**

**Green Tones**  
12020 Eastgate Blvd  
Mt. Juliet, TN 37122  
**P:** (615) 773-9900  
**E:** webinfo@hohnerusa.com  
**W:** http://www.gogreentones.com  
**Business Type:** Manu-  
facturer  
**Percussion Instruments**

**GretschGear**  
PO Box 2468  
Savannah, GA 31402  
**P:** (912) 748-7070  
**E:** info@gretschgear.com  
**W:** www.GretschGear.com  
**Business Type:** Other  
**Accessories:** Gretsch,  
Leedy, Sho-Bud

**GRK Manufacturing Co**  
1200 Dayton ST  
Hamilton, OH 45011  
**P:** (800) 289-2362  
**E:** gkilday@grkmg.com  
**W:** www.grkmg.com  
**Business Type:** Manu-  
facturer  
**Accessories**

**GrooveTech Tools, Inc.**  
PO Box 250  
Sonora, CA 95373  
**W:** www.groovetechtools.com  
**Business Type:** Manu-  
facturer  
**Accessories**

**Grundorf Corporation**  
721 9th Avenue  
Council Bluffs, IA 51501  
**P:** (712) 322-3900  
**E:** sales@grundorf.com  
**W:** www.grundorf.com  
**W:** www.grundaudio.com  
**Business Type:** Manu-  
facturer  
**DJ & Lighting Equipment**  
**Pro Audio / Sound Rein-  
forcement**  
**Accessories**  
**Racks, Cases & Stands**

**GSM Multimedia GmbH**  
Siemensstrasse 10  
Landau an der Isar, Bavarian  
94405  
**W:** www.gsm-multimedia.de  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Accessories**

**GTR Store**  
141 W 28th Street 4th Floor  
New York, NY 10001  
**W:** www.gtrstore.com  
**Business Type:** Wholesaler/  
Distributor  
**Amplifiers**

**GtrWrks LLC**  
11501 Lochwood Dr  
#711  
Yukon, OK 73099  
**W:** www.gtrwrks.com  
**Business Type:** Manu-  
facturer  
**Accessories**  
**Effects & Pedals**

**Guitar Liquidators**  
17162 Murphy Ave  
Suite B  
Irvine, CA 92614  
**P:** (949) 752-0050  
**E:** info@guitarliquidators.com  
**W:** GuitarLiquidators.com  
**Business Type:** Wholesaler/  
Distributor, Other  
**Plucked / Fretted Instru-  
ments**  
**Bowed Instruments**  
**Accessories**  
**Racks, Cases & Stands**  
**Percussion Instruments**  
**Traditional Folk Instru-  
ments**  
**Videos / DVD**  
**Microphones**  
**Effects & Pedals**  
**Retail Displays & Business**  
**Products / Services**

**GuitarGrip by Grip Studios**  
Inc  
743 Wing St.  
Rear Bldg  
Plymouth, MI 48170  
**W:** www.guitargrip.com  
**Business Type:** Manu-  
facturer  
**Racks, Cases & Stands**

**GuitarPR**  
1048 Irvine Avenue  
#922  
Newport Beach, CA 92648  
**P:** (888) 777-2404  
**E:** gpr@guitarpr.com  
**W:** GuitarPR.com  
**Business Type:** Other  
**Retail Displays & Business**  
**Products / Services**

**Guptill Music**  
3621 W MacArthur Blvd  
Ste 119  
Santa Ana, CA 92704  
**P:** (714) 556-8013  
**E:** info@guptillmusic.com  
**W:** www.guptillmusic.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Accessories**

**GW Distribution, LLC**  
P.O. Box 329  
Mahwah, NJ 07430  
**W:** www.pearlriverusa.com,  
www.ritmullerusa.com,

www.kayserburgusa.com,  
www.galileopianos.com,  
**Business Type:** Wholesaler/  
Distributor  
**Keyboard Instruments**

**H. Jimenez Instruments**  
12020 Eastgate Blvd  
Mt. Juliet, TN 37122  
**P:** (615) 773-9900  
**E:** info@hjimenezinstru-  
ments.com  
**W:** http://hjimenezinstru-  
ments.com  
**Business Type:** Manu-  
facturer  
**Plucked / Fretted Instru-  
ments**

**Hagstrom Guitars**  
1000 Corporate Grove Dr.  
Buffalo Grove, IL 60089  
**P:** (800) 877-6863  
**E:** usm.info@usmusiccorp.com  
**W:** www.hagstromguitars.eu  
**Business Type:** Manu-  
facturer  
**Plucked / Fretted Instru-  
ments**

**Hailun USA**  
P.O. Box 1130  
Richard, WA 99352  
**P:** (509) 946-8078  
**E:** hailunusa@gmail.com  
**W:** http://www.hailun-  
pianos.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Keyboard Instruments**



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PO Box 13819  
Milwaukee, WI 53213  
**Contact:** Trish Dulka, VP Communications/Advertising  
**P:** (414) 774-3630  
**E:** info@haleonard.com  
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**Pinterest:** www.pinterest.com/haleonard  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Plucked / Fretted Instru-  
ments:** ChordBuddy, Flight, Kahua, Line 6, Loog  
**Media & Software:** Acoustica, Sibelius, Pro Tools, Antares, Auto-tune, Cubase, IK Multimedia, Magix, Noteflight, PG Music, Propellerhead, Steinberg  
**Pro Audio / Sound Reinforcement:** Alto Pro, Presonus, Samson, Line 6  
**Print Music:** Hal Leonard Methods, Berklee Music, Boosey & Hawkes, Centerstream, DeHaske, Durand, Faber Piano Adventures, Fred Bock, G. Henle, Hinshaw, Homespun, Meredith Publications, Musicians Institute, Pavana, Peermusic Classical, Ricordi, Rock House, Rubank, Salabert, Schott Music, Pavana, Schirmer, Shawnee Press, Stephenson Music, String Letter Publishing, Walton Irish Music, Willis Music, and more.

**Accessories:** AirTurn, Artiphon, Augustine Strings, Axe Heaven, ChordBuddy, Cordial, Fret Butter, g7th Capos, Geofab Acoustics, Griffin, Hamilton Stands, IK Multimedia, Korg, Line 6, Marlo, Mighty Bright, Samson, SwirlyGig, Ugo  
**Racks, Cases & Stands:** Grundorf, Hamilton  
**Percussion Instruments:** Alesis, CB Drums, Gibraltar Hardware, Gretsch, KAT, Remo, Paiste, Percussion Plus, Tycoon, Vater, Waltons Irish Music  
**Amplifiers:** Hartke, Hotone, Line 6  
**Videos / DVD:** Homespun, Hudson, Rock House, Centerstream, Magnolia, Fret12  
**Microphones:** Blue Microphones, MXL, Samson, Solomon  
**Effects & Pedals:** Air Turn, F-Pedal, Hotone, IK Multimedia, Line 6, Morley

**Hall Crystal Flutes, Inc.**  
17220 Sargent Rd SW  
Rochester, WA 98579  
**W:** www.hallflutes.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Plucked / Fretted Instru-  
ments**  
**Woodwinds**  
**Traditional Folk Instru-  
ments**

**Halo Systems**  
690 South HWY 89  
Suite 200  
Jackson, WY 83001

**P:** (877) 320-4256  
**E:** info@halosystems.com  
**W:** www.halosystems.com  
**Business Type:** Other  
**DJ & Lighting Equipment**  
**Pro Audio / Sound Rein-  
forcement**  
**Accessories**

**HaMaR Percussion Pub-  
lications**  
333 Spring Road  
Huntington, NY 11743  
**W:** www.hamarp percussion.com  
**Business Type:** Manu-  
facturer  
**Marching Percussion**  
**Print Music**

**Hamilton Stands a subsidi-  
ary of St Louis Music**  
1400 Ferguson Ave  
St. Louis, MO 63133  
**E:** sales@hamiltonstands.com  
**W:** www.hamiltonstands.com  
**Business Type:** Manu-  
facturer  
**Accessories**

**Hammond USA**  
743 Annoreno Drive  
Addison, IL 60101  
**W:** www.hammondorgano.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Keyboard Instruments**  
**Accessories**  
**Amplifiers**  
**Effects & Pedals**

**Handel Pianos**  
Verve House London  
Rd Sunningdale, Ascot  
Berkshire  
Reading, Berkshire SL5 0DJ  
**P:** (011) 344-87  
**E:** sales@handelpianos.co.uk  
**W:** www.handelpianos.co.uk  
**Business Type:** Wholesaler/  
Distributor, Other  
**Keyboard Instruments**

**Hans Hoyer**  
7255 Salisbury Rd  
Jacksonville, FL 32256  
**W:** www.hans-hoyer.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Brass Instruments**

**Hansenfutz**  
569 E Broad St  
Souderton, PA 18964  
**P:** (215) 723-2370  
**W:** www.hansenfutz.com  
**Business Type:** Manu-  
facturer  
**Percussion Instruments**

**Harman**  
8500 Balboa Blvd.  
Northridge, CA 91329  
**P:** (818) 893-8411  
**W:** www.harman.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Pro Audio / Sound Rein-  
forcement**  
**Microphones**

**Harmon Mute Company**  
7650 Austin Ave  
Skokie, IL 60077  
**P:** (847) 983-8675  
**E:** info@harmonmutecompany.com  
**W:** www.harmonmutecompany.com  
**Business Type:** Manu-  
facturer  
**Accessories**

**Harmonious Designs, LLC**  
3816 Wentwood Drive  
Dallas, TX 75225  
**P:** (469) 939-5052  
**E:** harmoniousdesigns4u@gmail.com

**W:** www.designs4harmony.com  
**Business Type:** Manu-  
facturer  
**Bowed Instruments**

**Harmony Guitars**  
3451 ommercial Ave.  
Northbrook, IL 60062  
**Contact:** Larry Goldstein,  
President  
**P:** (847) 498-9850  
**F:** (847) 498-5370  
**E:** lgoldstein@westheimer-  
corp.com  
**W:** www.harmonyguitar-  
susa.com  
**Business Type:** Manu-  
facturer  
**Plucked / Fretted Instru-  
ments**

**Harper Guitars**  
118 N 1st St  
Evansville, IN 47601  
**W:** www.harperguitars.com  
**Business Type:** Manu-  
facturer

**Health Enterprises, Inc.**  
90 George Leven Drive  
North Attleboro, MA 02760  
**W:** www.healthenterprises.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Accessories**

**Hear Technologies**  
991 Discovery Drive  
Huntsville, AL 35806  
**P:** (256) 922-1200  
**E:** sales@heartechologies.com  
**W:** www.HearTechnologies.com  
**Business Type:** Manu-  
facturer  
**Pro Audio / Sound Rein-  
forcement**

**Heinrich Gill**  
Damaschkestrasse 76  
Bubenreuth, Bavarian  
D-91088  
**W:** www.gill.de  
**Business Type:** Manu-  
facturer  
**Bowed Instruments**

**Hell Guitars**  
1134 Shi Go Cho Higashi  
Abo #103  
Himeji, Hyogo 671-0247  
**W:** www.hellguitars.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Plucked / Fretted Instru-  
ments**  
**Accessories**

**Henretta Engineering LLC**  
1222 Fairmount Avenue  
Saint Paul, MN 55105  
**W:** www.henrettaengineering.com  
**Business Type:** Manu-  
facturer  
**Effects & Pedals**

**Henriksen, Inc.**  
6260 W. 52nd Ave.  
Unit 101  
Arvada, CO 80002  
**W:** www.henriksenamps.com  
**Business Type:** Manu-  
facturer  
**Amplifiers**

**Hermit Cab**  
4224 Lyndale Ave South  
Minneapolis, MN 55409  
**W:** hermitcab.com  
**Business Type:** Manu-  
facturer  
**Pro Audio / Sound Rein-  
forcement**  
**Amplifiers**  
**Microphones**

**Hipshot Products, Inc.**  
8248 State Route 96  
Ithaca, NY 14847

W: <http://www.Hipshot-Products.com>

**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**

#### Hiptrix Drumsticks

445 Castleman Circle  
Davenport, FL 33897

P: (847) 710-2292

E: [erich@hiptrix.com](mailto:erich@hiptrix.com)

W: [www.hiptrix.com](http://www.hiptrix.com)

**Business Type:** Manufacturer

**Percussion Instruments**

#### Hodge Products, Inc.

5134 Cub Creek Road

Roseland, VA 22967

P: (434) 361-1945

E: [buy@hodgeproductsinc.com](mailto:buy@hodgeproductsinc.com)

W: [www.Hodgeswabs.com](http://www.Hodgeswabs.com)

**Business Type:** Wholesaler/

Distributor, Manufacturer

**Accessories**

#### Hogjim LLC

1609 Arabian Drive

Laramie, WY 82070

W: [www.hogjim.com](http://www.hogjim.com)

**Business Type:** Manufacturer

**Accessories**

#### Hohner Kids

12020 Eastgate Blvd

Mt. Juliet, TN 37122

P: (615) 773-9900

E: [henry@hohnerusa.com](mailto:henry@hohnerusa.com)

W: <http://www.hohnerkids.com>

**Business Type:** Manufacturer

**Plucked / Fretted Instruments**

**Keyboard Instruments**

**Accessories**

**Percussion Instruments**

#### Hohner, Inc.

12020 Eastgate Blvd

Nashville, TN 37122

P: (615) 773-9900

E: [webinfo@hohnerusa.com](mailto:webinfo@hohnerusa.com)

W: [www.hohner.com](http://www.hohner.com)

**Business Type:** Wholesaler/

Distributor, Manufacturer

**Plucked / Fretted Instruments**

**Keyboard Instruments**

**Woodwinds**

**Accessories**

**Percussion Instruments**

**Traditional Folk Instruments**

**Amplifiers**

#### Hosa Technology, Inc.

6650 Caballero Blvd

Buena Park, CA 90620

P: (714) 522-8878

E: [info@hosatech.com](mailto:info@hosatech.com)

W: [www.hosatech.com](http://www.hosatech.com)

**Business Type:** Manufacturer

**Pro Audio / Sound Reinforcement**

**Accessories**

**Racks, Cases & Stands**

**Microphones**

#### Hoshino U.S.A. Inc.

1726 Winchester Road

Bensalem, PA 19020

P: (800) 669-4226

W: [www.ibanez.co.jp/usa](http://www.ibanez.co.jp/usa)

**Business Type:** Manufacturer

**Plucked / Fretted Instruments**

**Percussion Instruments**

#### House of Troy

902 Silver Ridge Rd

Hyde Park, VT 05655

P: (800) 428-5367

P: (866) 431-6983

E: [customerservice@houseoftroy.com](mailto:customerservice@houseoftroy.com)

W: [www.houseoftroy.com](http://www.houseoftroy.com)

**Business Type:** Manufacturer

**Accessories:** House of Troy Piano Lamps

#### Howard Core Company, LLC

99 Symphony Way

Annisston, AL 36205

P: (256) 235-8200

E: [info@howardcore.com](mailto:info@howardcore.com)

W: [www.howardcore.com](http://www.howardcore.com)

**Business Type:** Wholesaler/

Distributor, Manufacturer

**Bowed Instruments**

**Accessories**

#### Hunter Music Instrument, Inc.

3300 Northern Blvd.

Long Island City, NY 11101

P: (718) 706-0828

E: [kate@huntermusical.com](mailto:kate@huntermusical.com)

W: [www.huntermusical.com](http://www.huntermusical.com)

**Business Type:** Wholesaler/

Distributor, Manufacturer

**Marching Percussion:**

**Hunter**

**Brass Instruments:** Hunter

**Bowed Instruments:** Hunter

**Percussion Instruments:** Hunter

#### HW Products, Inc.

14230 Doolittle Drive

San Leandro, CA 94577

P: (510) 614-8722

E: [hwstuff@aol.com](mailto:hwstuff@aol.com)

W: [www.hwproducts.com](http://www.hwproducts.com)

**Business Type:** Manufacturer

**Accessories**

#### Icon Digital USA

8001 Terrace Avenue Suite

202

Middleton, WI 53562

W: [www.icondigitalusa.com](http://www.icondigitalusa.com)

**Business Type:** Manufacturer

**Accessories**

#### iConnectivity

iConnectivity #21, 1725

30th Ave NE

Calgary, AB T2E 7P6

W: <http://www.iconnectivity.com>

**Business Type:** Manufacturer

**DJ & Lighting Equipment**

**Keyboard Instruments**

**Pro Audio / Sound Reinforcement**

**Accessories**

#### Idcard Inc.

16149 Westwoods Business

Park

Ellisville MO

Saint Louis, MO 63021

W: [www.idcard.com](http://www.idcard.com)

**Business Type:** Manufacturer

**Plucked / Fretted Instruments**

**Media & Software**

**Print Music**

**Retail Displays & Business**

**Products / Services**

#### IK Multimedia

590 Sawgrass Corporate

Pkwy.

Sunrise, FL 33325

P: (954) 846-9101

E: [sales.us@ikmultimedia.com](mailto:sales.us@ikmultimedia.com)

W: [www.ikmultimedia.com](http://www.ikmultimedia.com)

**Business Type:** Manufacturer

**Keyboard Instruments**

**Media & Software**

**Pro Audio / Sound Reinforcement**

**Accessories**

**Amplifiers**

**Microphones**

**Effects & Pedals**

#### IMS Technologies, LLC

35420 Beech Avenue

Yucaipa, CA 92399

P: (909) 904-9449

E: [info@imstechnologies.net](mailto:info@imstechnologies.net)

W: [www.imstechnologies.net](http://www.imstechnologies.net)

**Business Type:** Manufacturer  
**Accessories**

#### Ingram Engineering, LLC

PO Box 5870

Atlanta, GA 31107

W: [www.ingramengineering.net](http://www.ingramengineering.net)

**Business Type:** Manufacturer

**Pro Audio / Sound Reinforcement**

#### inMusic Brands, Inc.

200 Scenic View Drive

Cumberland, RI 02864

P: (401) 658-3131

W: [www.inmusicbrands.com](http://www.inmusicbrands.com)

**Business Type:** Manufacturer

**DJ & Lighting Equipment**

**Keyboard Instruments**

**Media & Software**

**Pro Audio / Sound Reinforcement**

**Accessories**

**Percussion Instruments**

**Amplifiers**

**Microphones**

**Effects & Pedals**

#### Instrument Care Apparel, LLC

6114 La Salle Avenue

Suite 274

Oakland, CA 94611

P: (888) 990-0422

E: [heather@instrumentcare-apparel.com](mailto:heather@instrumentcare-apparel.com)

W: [www.InstrumentCareApparel.com](http://www.InstrumentCareApparel.com)

**Business Type:** Manufacturer

**Accessories**

#### Ira B. Kraemer & Co

467 Grand Avenue

Scotch Plains, NJ 07076

P: (908) 322-4469

E: [ibraemerviolins@gmail.com](mailto:ibraemerviolins@gmail.com)

W: [www.bowrehairing.com](http://www.bowrehairing.com)

**Business Type:** Wholesaler/

Distributor

**Bowed Instruments:** Bow

rehairing specialists

#### Islander Ukulele

46-216 Kshuhipa St. 3

Kaneohe, HI 96744

W: [www.islanderukulele.com](http://www.islanderukulele.com)

**Business Type:** Wholesaler/

Distributor, Manufacturer

**Plucked / Fretted Instruments**

#### ISP Technologies, LLC

5470 Perry Drive

Suite B

Waterford, MI 48329

P: (248) 673-7790

E: [sales@isptechnologies.com](mailto:sales@isptechnologies.com)

W: [www.isptechnologies.com](http://www.isptechnologies.com)

**Business Type:** Manufacturer

**Pro Audio / Sound Reinforcement**

**Amplifiers**

**Effects & Pedals**

#### Italian Speaker Imports

PO BOX 856

Armonk, NY 10504

W: [www.italianspeakers.us](http://www.italianspeakers.us)

**Business Type:** Wholesaler/

Distributor

**DJ & Lighting Equipment**

**Pro Audio / Sound Reinforcement**

#### J. Scherzer

7255 Salisbury Rd

Jacksonville, FL 32256

W: [www.scherzer-trumpets.com](http://www.scherzer-trumpets.com)

**Business Type:** Wholesaler/

Distributor, Manufacturer

**Brass Instruments**

#### J.D. Grandt Piano Supply Company

181 King Rd

Richmond Hill, ON L4E 2W1

W: [www.jdgrandt.com](http://www.jdgrandt.com)

**Business Type:** Wholesaler/

Distributor, Manufacturer

**Keyboard Instruments**

#### JAM pedals

lous 71

Athens, Attiki 11853

W: [www.jampedals.com](http://www.jampedals.com)

**Business Type:** Manufacturer

#### Jay Turser

700 West Pete Rose Way

Building B #155-159

Cincinnati, OH 45203

P: (866) 817-3822

W: [www.jaytuser.com](http://www.jaytuser.com)

**Business Type:** Manufacturer

**Plucked / Fretted Instruments**

#### Jazzbooks.com

PO Box 1244

New Albany, IN 47151-1244

Contact: Matt Eve, President

**JR Music Supply**  
93 Hazel St  
Woonsocket, RI 02895  
W: www.jrmusicssupply.com  
**Business Type:** Wholesaler/  
Distributor  
**Bowed Instruments**

**Juan Orozco LTD., INC.**  
PO BOX 812  
Maunabo, PR 00707-0812  
W: www.aranjuezstrings.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Plucked / Fretted Instruments**  
**Accessories**  
**Racks, Cases & Stands**

**Julius Keilwerth**  
7255 Salisbury Rd  
Jacksonville, FL 32256  
W: www.julius-keilwerth.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Woodwinds:** Saxophones

**Jupiter Band Instruments**  
12020 Eastgate Blvd  
Nashville, TN 37122  
P: (615) 773-9700  
W: www.jupitermusic.com  
**Business Type:** Manu-  
facturer  
**Brass Instruments:** Jupiter  
**Woodwinds**  
**Accessories:** Jupiter

**K.J. Music - DrumClip**  
P.O. Box 771  
Rancho Cucamonga, CA  
91729  
P: (909) 921-5615  
E: info@TheDrumClip.com  
W: www.DrumClip.com  
**Business Type:** Manu-  
facturer  
**Accessories:** DrumClip  
**Percussion Instruments**

**Kala Brand Music Co.**  
1105 Industrial Ave, Suite  
100  
Petaluma, CA 94952  
W: www.kalabrand.com  
**Business Type:** Manu-  
facturer  
**Plucked / Fretted Instru-  
ments:** Kala, U-Bass, Makala,  
Kala Elite Ukulele, Kala  
Guitars, Waterman & Aquila  
**Accessories:** Kala Ukulele  
and U-BASS accessories

**Kanilea Ukulele**  
46-216 Kshuhipa St. 3  
Kaneohe, HI 96744  
W: www.kanileaukulele.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Plucked / Fretted Instru-  
ments**

**Kanstul Musical Instru-  
ments**  
1332 S. Claudina St.  
Anaheim, CA 92805  
W: www.kanstul.com  
**Business Type:** Manu-  
facturer

**KAWAI**  
THE FUTURE OF THE PIANO

**Kawai America  
Corporation**  
2055 E. University Drive  
Rancho Dominguez, CA  
90220  
P: (800) 421-2177  
E: info@kawaius.com  
W: www.kawaius.com  
**Business Type:** Wholesaler/  
Distributor  
**Keyboard Instruments:**  
Kawai

**Kay Guitar Company**  
PO Box 8798  
Newport Beach, CA 92658  
P: (949) 752-0050  
E: info@kayguitar.com  
W: www.KayGuitar.com  
**Business Type:** Manu-  
facturer  
**Plucked / Fretted Instru-  
ments**  
**Bowed Instruments**  
**Accessories**  
**Racks, Cases & Stands**  
**Traditional Folk Instru-  
ments**  
**Amplifiers**  
**Retail Displays & Business  
Products / Services**

**Kay Vintage Reissue, LLC**  
PO Box 8798  
Newport Beach, CA 92658  
P: (949) 752-0050  
E: info@kayvintageissue.com  
W: www.Kayvintageissue.com  
**Business Type:** Manu-  
facturer

**Kayline Processing, Inc.**  
31 Coates Street  
Trenton, NJ 08611  
W: www.kayline.com  
**Business Type:** Manu-  
facturer  
**Racks, Cases & Stands**  
**Amplifiers**

**Keatona**  
8465 W. Sahara Ave.  
No. 111-189  
Las Vegas, NV 89117  
P: (702) 483-6229  
E: steve@keatona.com  
W: www.keatona.com  
**Business Type:** Manu-  
facturer  
**Pro Audio / Sound Rein-  
forcement**  
**Amplifiers**

**Keith McMillen Instru-  
ments**  
2325 4th Street  
Suite 3  
Berkeley, CA 94710  
P: (877) 812-0408  
E: sales@keithmcmillen.com  
W: www.keithmcmillen.com  
**Business Type:** Manu-  
facturer  
**DJ & Lighting Equipment**  
**Keyboard Instruments**  
**Pro Audio / Sound Rein-  
forcement**  
**Percussion Instruments**

**Kelley Distribution**  
1320 Stirling Rd.  
Dania Beach, FL 33004  
P: (888) 285-7005  
E: info@kelleydistribution.com  
W: www.kelleydistribution.com  
**Business Type:** Wholesaler/  
Distributor  
**Plucked / Fretted Instru-  
ments**  
**Pro Audio / Sound Rein-  
forcement**  
**Accessories**  
**Percussion Instruments**  
**Traditional Folk Instru-  
ments**  
**Amplifiers**  
**Microphones**

**Kelley Percussion / Kelley  
International Sales**  
1320 Stirling Road  
#8A  
Dania Beach, FL 33004  
W: www.kelleypercussion.com  
**Business Type:** Wholesaler/  
Distributor  
**Marching Percussion**  
**Accessories**  
**Percussion Instruments**

**Ken Smith Basses**  
P.O. Box 199  
420 Race St.  
Perkasie, PA 18944  
P: (215) 453-8887  
E: sales@kensmithbasses.com  
W: www.KenSmithBasses.com  
**Business Type:** Manu-  
facturer  
**Plucked / Fretted Instru-  
ments:** Handmade Ken  
Smith Basses  
**Accessories:** Smith Electric  
Bass & Guitar Strings

**Kendor Music, Inc.**  
21 Grove St.  
Delevan, NY 14042  
E: info@kendormusic.com  
W: www.kendormusic.com  
**Business Type:** Manu-  
facturer  
**Print Music**

**Kent Armstrong**  
17570 N. Tamiami Trl., Ste. 1  
North Fort Myers, FL 33903  
P: (800) 449-9348  
E: info@kentarmstrong.com  
W: www.kentarmstrong.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Plucked / Fretted Instru-  
ments**  
**Accessories:** Kent  
Armstrong-Æ pickups.

**Kent Drum Company USA**  
329 Rowley Road  
PO Box 35  
, NY 14043  
P: (716) 684-8341  
E: kentdrum@verizon.net  
**Business Type:** Wholesaler/  
Distributor  
**Percussion Instruments**

**KHS America**  
12020 Eastgate Blvd  
Nashville, TN 37122  
P: (615) 773-9900  
W: www.facebook.com/  
KHSinAmerica  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Marching Percussion:**  
Mapex, Majestic  
**Brass Instruments:** Jupiter,  
XO

**Woodwinds:** Jupiter, Altus  
Flutes, Azumi Flutes  
**Accessories:** Hercules  
Stands, Jupiter Band,  
Nomad Stands, Mapex  
Racks, Cases & Stands:  
Hercules Stands, Nomad  
Stands  
**Percussion Instruments:**  
Majestic, Mapex, Nfuzd  
Audio

**Kickport International**  
921 Transport Way #29  
Petaluma, CA 94954  
W: www.kickport.com  
**Business Type:** Manu-  
facturer  
**Accessories**  
**Percussion Instruments**

**Kidrock Music Licensing**  
1305 Baur Blvd  
St. Louis, MO 63132  
Contact: Dave Simon  
P: (314) 517-2144  
E: dave@dsrockschool.com  
W: www.kidrockband.com  
**Business Type:** Other  
**Associations / Organiza-  
tions**

**KlipLite**  
3817 Hickory Grove Rd  
Davenport, IA 52806  
P: (866) 315-4567  
E: kliplite2@aol.com  
W: www.KlipLite.com  
**Business Type:** Manu-  
facturer

**Accessories:** KlipLight:  
CORDLESS LED Music Stand  
Light, Kliplite Universal Mu-  
sic Stand Light, Kliplite LED  
Music Light AC Adapter

**Klos Guitars**  
#28, 1088 S State St  
Provo, UT 84606  
P: (929) 900-5567  
E: kloguitars@gmail.com  
W: kloguitars.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Plucked / Fretted Instru-  
ments**

**KLOTZ AIS GmbH**  
Johann-Sebastian-Bach-  
Strasse 36  
Vaterstetten, Bavarian  
85591  
P: (+49) (0)-81810  
E: info@klotz-ais.com  
W: www.klotz-ais.com  
**Business Type:** Manu-  
facturer  
**Accessories**

**Kluson**  
17570 N. Tamiami Trl., Ste. 1  
North Fort Myers, FL 33903  
P: (800) 449-9348  
E: sales@kluson.com  
W: www.kluson.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Plucked / Fretted Instru-  
ments**  
**Accessories:** Kluson-Æ  
tuning machines, bridges,  
tailpieces, parts & hardware.

**Koenig, Inc dba King Kong  
Cases**  
10040 Patterson Park Rd.  
PO Box 6302  
Ashland, VA 23005  
Contact: Buzz King, President  
P: (302) 382-6501  
F: (804) 798-8585  
E: koeniginc@earthlink.net  
W: www.kingkongcases.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Racks, Cases & Stands**

**Kohala Ukuleles**  
12020 Eastgate Blvd.  
Mt. Juliet, TN 37122  
P: (615) 773-9900  
E: info@kohalaukes.com  
W: http://kohalaukes.com  
**Business Type:** Manu-  
facturer  
**Plucked / Fretted Instru-  
ments**

**Konig & Meyer**  
8 Vernon Valley Rd.  
Wertheim, B-W 11731  
W: www.km-america.com  
**Business Type:** Manu-  
facturer  
**Pro Audio / Sound Rein-  
forcement:** Microphone  
and Speaker stands  
**Accessories:** Microphone  
stands, speaker stands,  
music stands, band and  
orchestra stands, guitar  
stands, iPad holders and  
more.

**Korg USA, Inc.**  
316 South Service Road  
Melville, NY 11747  
P: (800) 645-3188  
E: customer\_service@  
korgusa.com  
W: www.korgusa.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Keyboard Instruments:**  
Korg, Waldorf, Nu:Tek  
**DJ & Lighting Equipment:**  
Korg, Waldorf  
**Pro Audio / Sound  
Reinforcement:** Korg  
**Percussion Instruments:**  
Sakae Drums

**Accessories:** Sequenz  
**Effects & Pedals:** Korg, VOX,  
Darkglass, Blackstar  
**Amplifiers:** VOX  
Amplification, Blackstar  
Amplification, Darkglass  
**Plucked / Fretted  
Instruments:** Spector, Cole  
Clark, Tanglewood, VOX

**Kratt Pitch Pipes**  
40 Lafayette Place  
Kenilworth, NJ 07033  
P: (908) 709-8901  
E: service@krattpitchpipe.com  
W: www.krattpitchpipe.com  
**Business Type:** Manu-  
facturer  
**Brass Instruments**

**KRUTZ, Inc.**  
9336 West 53rd Terrace  
Shawnee, KS 66203  
W: www.krutzstrings.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Media & Software**  
**Bowed Instruments**  
**Accessories**  
**Racks, Cases & Stands**  
**Traditional Folk Instru-  
ments**

**Kurtzweil Custom Mouth-  
pieces**  
3970 Hidden Valley Tr N  
Niles, MI 49120-8688  
P: (269) 340-9013  
E: scott@kurtzweilmusi-  
cal.com  
W: www.kurtzweilmusi-  
cal.com  
**Business Type:** Manu-  
facturer  
**Accessories**

**Kyser Musical Products,  
Inc.**  
28141 State Highway 64  
Canton, TX 75103  
W: www.kysermusical.com  
**Business Type:** Manu-  
facturer  
**Accessories**

**La Gitana Instruments**  
687 Townsend Road  
Groton, MA 01450  
P: (978) 448-9663  
E: Thomasknatt@yahoo.com  
W: www.thomasknatt.com  
**Business Type:** Manu-  
facturer  
**Plucked / Fretted Instru-  
ments**

**Lacey Guitars**  
PO Box 634  
Kingston Springs, TN 37082  
W: www.laceyguitars.com  
**Business Type:** Manu-  
facturer  
**Plucked / Fretted Instru-  
ments**

**Lakota Leathers**  
537 S Schrader Rd.  
Sevierville, TN 37876  
P: (865) 963-9303  
E: kenny@lakotalathers.com  
W: www.lakotalathers.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Plucked / Fretted Instru-  
ments**  
**Accessories**

**Lanikai Ukuleles**  
12020 Eastgate Blvd  
Mt. Juliet, TN 37122  
P: (800) 446-6010  
E: info@lanikaiukuleles.com  
W: http://lanikaiukuleles.com  
**Business Type:** Manu-  
facturer  
**Plucked / Fretted Instru-  
ments**

**Larry Larson Music Store**  
1607 W Glenoaks Blvd  
Glendale, CA 91201  
P: (818) 244-7608  
F: (818) 240-1343  
E: jharris@plsn.com  
W: www.larrylarsonmusic-  
store.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Accessories**

**Laurence White Luthery**  
22115 Ruoff rd.  
Santa Rosa, CA 95450  
P: (707) 847-3453  
E: laurence.white@gmail.com  
W: laurencewhiteluthery.com  
**Business Type:** Other  
**Plucked / Fretted Instru-  
ments**  
**Traditional Folk Instru-  
ments**

**Lava Lamp**  
1200 Thorndale Avenue  
Elk Grove Village, IL 60007  
P: (800) 336-5282  
F: (800) 336-5282  
E: lavalamp@straightnorth.com  
W: www.lavalamp.com  
**Business Type:** Wholesaler/  
Distributor  
**DJ & Lighting Equipment**

**LD Systems**  
9 Mars Court  
Boonton, NJ 07005  
P: (973) 224-2975  
E: steve1959@gmail.com  
W: www.ld-systems.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer

**Lee Oskar Harmonicas  
(A division of Lee Oskar  
Enterprises Inc.)**  
Created by world-class har-  
monica virtuoso Lee Oskar,  
in collaboration with Tombo  
Mfg. of Japan, Lee Oskar Har-  
monicas has been providing  
consistent, superior quality  
in harmonica manufacturing  
since 1983. Globally known  
for excellence and innovation  
alike, Lee Oskar Harmonicas  
pioneered an interchangeable  
system of reed plates,  
combs and cover plates that  
serves as the industry's "gold  
standard."  
As a highly trusted global  
brand, Lee Oskar Harmonicas  
is known for:

\* An Exciting Product Line  
Known for Innovation and  
Consistency  
\* Outstanding Service to  
Retailers  
\* Highly Profitable Line  
\* Streamlined System with  
Uniform Pricing  
\* A Complete Line of  
Harmonicas and Educational  
Resources for Musicians of all  
Genres, Styles and Levels  
The Lee Oskar Harmonicas  
product line features a  
variety of top-quality har-  
monicas, sold separately and  
in QuickStart Kits geared for  
Guitar/Ukulele players and  
other kinds of instrumental-  
ists. Lee Oskar Harmonicas  
are available in various keys  
with standard and altered  
tunings, which allow musi-  
cians to play a wide range  
of musical genres and styles,  
including the most common  
forms, such as: blues, folk,  
rock, R&B and country (using  
standard tuning), and other  
genres, such as: Hip Hop,  
Reggae, Ska, Latin, Gypsy,  
Yiddish, Eastern European,  
Asian, and many other types  
of music (using altered tun-

ings). *Lee Oskar Harmonicas* also offers harmonica holders, carrying cases, and informational booklets with easy-to-follow instruction, supported by an online educational resources found on [www.leeoskarquickguide.com](http://www.leeoskarquickguide.com)

*Lee Oskar Harmonicas* is proud to be the exclusive distributors of Tombo Musical Instruments in USA, Canada, South America.

PO Box 2210  
Everett, WA 98213  
Contact: Sri Oskar, VP

P: (425) 258-3585  
P: (425) 258-3585  
E: [answerdesk@leeoskar.com](mailto:answerdesk@leeoskar.com)

W: [www.leeoskar.com](http://www.leeoskar.com)  
Twitter: <https://twitter.com/leeoskar>

Facebook: <https://www.facebook.com/LeeOskar-Harmonicas>  
YouTube: <https://www.youtube.com/user/leeoskar-harmonicas>  
Business Type: Wholesaler/Distributor, Manufacturer  
Traditional Folk Instruments: Lee Oskar Harmonicas

**Leedy Drums**  
PO Box 2468  
Savannah, GA 31402  
W: [www.leedydrums.com](http://www.leedydrums.com)  
Business Type: Manufacturer  
Percussion Instruments: Leedy

**Legator Guitars**  
7764 San Fernando Rd.  
Unit 10A  
Los Angeles, CA 91352  
P: (818) 768-7764  
E: [info@legatorguitars.com](mailto:info@legatorguitars.com)  
W: [www.legatorguitars.com](http://www.legatorguitars.com)  
Business Type: Manufacturer  
Plucked / Fretted Instruments

**Legere Reeds Ltd.**  
121 Welham Rd., Unit #4  
Barrie, ON L4N 8Y3  
P: (705) 735-1559  
E: [customerservice@legere.com](mailto:customerservice@legere.com)

W: [www.Legere.com](http://www.Legere.com)  
Business Type: Manufacturer  
Accessories: LEGERE premium synthetic woodwind single reeds for clarinet and saxophone, CLASSIC Series and SIGNATURE Series, LEGERE Premium synthetic woodwind double reeds for bassoon. Legere INSPIRATION Mouthpiece Combinations for clarinet and saxophone

**Let My Children Hear Music/The Charles Mingus Institute**  
484 W. 43rd St., Suite 43-5  
New York, NY 10036  
Contact: Sue Mingus, President

P: (212) 736-4749  
E: [mingusedu@charlesmingus.org](mailto:mingusedu@charlesmingus.org)  
W: [www.charlesmingus.org](http://www.charlesmingus.org)  
Business Type: Other Associations / Organizations  
Print Music

**Levy's**  
19 Angus MacQuarrie Drive  
Nova Scotia, NS B2G 2L4  
P: (902) 963-2314  
E: [orders@gatorcases.com](mailto:orders@gatorcases.com)  
W: [www.levyleathers.com](http://www.levyleathers.com)  
Business Type: Manufacturer  
Plucked / Fretted Instruments

### Marching Percussion Woodwinds Accessories Percussion Instruments Traditional Folk Instruments Microphones

**Line 6**  
26580 Agoura Road  
Calabasas, CA 91302  
P: (818) 575-3600  
W: [www.line6.com](http://www.line6.com)  
Business Type: Manufacturer  
Plucked / Fretted Instruments  
Pro Audio / Sound Reinforcement Amplifiers  
Microphones

**Lipe Guitars USA**  
341 A St.  
Fillmore, CA 93015  
P: (818) 383-8241  
E: [mike@lipeguitars.com](mailto:mike@lipeguitars.com)  
W: [www.lipeguitars.com](http://www.lipeguitars.com)  
Business Type: Manufacturer  
Plucked / Fretted Instruments

**Liuteria Dimitri Atanassov - Cremona Strings SRL**  
Via San Martino 1  
Cremona, Cremona 26100  
W: [www.dimitriatanassov.com](http://www.dimitriatanassov.com)  
Business Type: Wholesaler/Distributor, Manufacturer  
Bowed Instruments

**Lollar Pickups**  
2312 A Street  
Tacoma, WA 98402  
W: [www.LollarPickups.com](http://www.LollarPickups.com)  
Business Type: Wholesaler/Distributor, Manufacturer  
Plucked / Fretted Instruments  
Accessories

**Lone Wolf Trucking**  
1503 Walnut Drive  
Alamogordo, NM 88310  
P: (575) 434-9744  
E: [lonewolfbigtruck@yahoo.com](mailto:lonewolfbigtruck@yahoo.com)  
W: [www.lonewolftrucking.com](http://www.lonewolftrucking.com)  
Business Type: Other  
Retail Displays & Business Products / Services

**Loog Guitars**  
119 W 72nd St. Ste. 335  
New York, NY 11023  
W: [www.loogguitars.com](http://www.loogguitars.com)  
Business Type: Manufacturer  
Plucked / Fretted Instruments

**Los Cabos Drumsticks**  
29 Millennium Drive  
Hanwell, NB E3B 2N9  
P: (506) 460-8352  
E: [drumsticks@loscabosdrumsticks.com](mailto:drumsticks@loscabosdrumsticks.com)  
W: [www.loscabosdrumsticks.com](http://www.loscabosdrumsticks.com)  
Business Type: Manufacturer  
Marching Percussion Accessories  
Percussion Instruments

**Low Boy Custom Beaters**  
1423 Lipan Dr  
Denver, CO 80221  
P: (720) 837-1916  
E: [jeremy@lowboybeaters.com](mailto:jeremy@lowboybeaters.com)  
W: [www.lowboybeaters.com](http://www.lowboybeaters.com)  
Business Type: Manufacturer  
Accessories  
Percussion Instruments

**LR Baggs**  
483 N. Frontage Rd.  
Nipomo, CA 93444  
W: [www.lrbaggs.com](http://www.lrbaggs.com)  
Business Type: Manu-

facturer  
**Plucked / Fretted Instruments Accessories**

**LsL Instruments**  
26559 Ruether Ave.  
Santa Clarita, CA 91350  
P: (818) 785-1111  
P: (818) 363-5235  
E: [info@lslinstruments.com](mailto:info@lslinstruments.com)  
W: [www.lslinstruments.com](http://www.lslinstruments.com)  
Business Type: Manufacturer  
Plucked / Fretted Instruments

**Luna Guitars**  
4924 W. Waters Ave.  
Tampa, FL 33634  
P: (773) 793-6667  
W: [www.lunaguitars.com](http://www.lunaguitars.com)  
Business Type: Manufacturer  
Plucked / Fretted Instruments

**Luthiers Workshop**  
687 Townsend Road  
Groton, MA 01450  
P: (978) 448-9663  
E: [Thomasknatt@verizon.net](mailto:Thomasknatt@verizon.net)

W: [www.thomasknatt.com](http://www.thomasknatt.com)  
Business Type: Manufacturer  
Plucked / Fretted Instruments

**Lutner SPb Ltd.**  
Business Centre 'Looch' Office  
405 Prospect Metalistov, 7  
Saint-Petersburg, St.-Petersburg 195027  
P: (+7) (81-2) 6  
E: [export@lutner.ru](mailto:export@lutner.ru)  
W: [www.lutner.ru/en](http://www.lutner.ru/en)  
Business Type: Wholesaler/Distributor, Manufacturer  
Plucked / Fretted Instruments  
Pro Audio / Sound Reinforcement  
Print Music  
Accessories  
Racks, Cases & Stands  
Percussion Instruments  
Traditional Folk Instruments  
Amplifiers  
Microphones  
Effects & Pedals

**Lynx Studio Technology**  
190 McCormick Ave  
Costa Mesa, CA 92626  
P: (714) 545-4700  
E: [pmoon@lynxstudio.com](mailto:pmoon@lynxstudio.com)  
W: [www.lynxstudio.com](http://www.lynxstudio.com)  
Business Type: Manufacturer  
Pro Audio / Sound Reinforcement

**M Audio**  
200 Scenic View Drive  
Cumberland, RI 02864  
W: [www.maudio.com](http://www.maudio.com)  
Business Type: Wholesaler/Distributor, Manufacturer  
DJ & Lighting Equipment  
Keyboard Instruments  
Pro Audio / Sound Reinforcement  
Accessories

**M&M Merchandisers, Inc.**  
1923 Bomar Ave.  
Fort Worth, TX 76103  
P: (800) 299-9035  
E: [sales@mmwholesale.com](mailto:sales@mmwholesale.com)  
W: [www.mmwholesale.com](http://www.mmwholesale.com)  
Business Type: Wholesaler/Distributor, Manufacturer  
Plucked / Fretted Instruments  
DJ & Lighting Equipment  
Keyboard Instruments  
Marching Percussion  
Brass Instruments  
Woodwinds  
Media & Software  
Bowed Instruments

**Print Music Accessories Racks, Cases & Stands Percussion Instruments Traditional Folk Instruments Amplifiers Videos / DVD Microphones Effects & Pedals Retail Displays & Business Products / Services**

**Mackie**  
16220 Wood Red Road N.E.  
Woodinville, WA 98072  
P: (425) 487-4333  
W: [www.mackie.com](http://www.mackie.com)  
Business Type: Manufacturer  
Pro Audio / Sound Reinforcement Amplifiers  
Effects & Pedals

**Mad Professor Amplification Ltd**  
Kauppakaju 2  
Turenki, H 14200  
W: [www.mpamp.com](http://www.mpamp.com)  
Business Type: Manufacturer  
Accessories  
Amplifiers  
Effects & Pedals

**Majestic Percussion**  
12020 Eastgate Blvd  
Nashville, TN 37122  
P: (615) 773-9900  
W: [www.majesticpercussion.com](http://www.majesticpercussion.com)  
Business Type: Manufacturer  
Marching Percussion: Majestic  
Percussion Instruments: Majestic

**MakeMusic, Inc.**  
7615 Golden Triangle Drive,  
Suite M  
Eden Prairie, MN 55344  
P: (952) 906-3606  
E: [mfrisbie@makemusic.com](mailto:mfrisbie@makemusic.com)  
W: [www.makemusic.com](http://www.makemusic.com)  
Business Type: Manufacturer  
Media & Software

**Maloney StageGear Covers**  
*Maloney StageGear Covers are designed to protect your gear from the sun's heat and UV rays. They are reversible - silver to black so that you can obscure your gear when on stage and not in use. Also great as a dust cover. The line includes 9 cover options - Drum Cover, Equipment Cover, Keyboard Cover (Sm/Med/Lg), Guitar Cover, Microphone Cover, Mini Tarp and a cover for the Multi Effects Floor Processor. All products are made from durable polyester with an acrylic coating and are water resistant.*  
5920 E. Central Ave, #203  
Wichita, KS 67208  
Contact: Janie Burton, Operations Mgr  
P: (800) 371-3509  
P: (316) 684-2229  
F: (800) 678-5644  
E: [janie@mommymshelperinc.com](mailto:janie@mommymshelperinc.com)  
W: [www.maloneystagegearcovers.com](http://www.maloneystagegearcovers.com)  
Business Type: Wholesaler/Distributor, Manufacturer  
Accessories: Maloney StageGear Covers

**Maloney StageGear Covers**  
5920 E. Central #203  
Wichita, KS 67208  
Contact: Janie  
P: (800) 371-3509

E: [janie@mommymshelper.com](mailto:janie@mommymshelper.com)  
W: [www.maloneystagegear.com](http://www.maloneystagegear.com)  
Business Type: Wholesaler/Distributor, Manufacturer  
Accessories



**Manhasset Specialty Company**  
PO Box 2518  
3505 Fruitvale Blvd.  
Yakima, WA 98907  
P: (509) 248-3810  
E: [dan@manhasset-specialty.com](mailto:dan@manhasset-specialty.com)  
W: [www.manhasset-specialty.com](http://www.manhasset-specialty.com)  
Business Type: Manufacturer  
Racks, Cases & Stands: Manhasset music stands

**Mapex Drums**  
12020 Eastgate Blvd  
Nashville, TN 37122  
P: (615) 773-9900  
W: [mapexdrums.com/us](http://mapexdrums.com/us)  
Business Type: Manufacturer  
Percussion Instruments: Mapex Drums, Black Panther Snare

**Maple Leaf Strings**  
1039 N. Bend Rd  
Cincinnati, OH 45224  
P: (513) 681-0186  
E: [info@mapleleafstrings.com](mailto:info@mapleleafstrings.com)  
W: [www.mapleleafstrings.com](http://www.mapleleafstrings.com)  
Business Type: Wholesaler/Distributor, Manufacturer  
Accessories

**Marlin Leshar Reed Co.**  
PO Box 1004  
Port Townsend, WA 98368  
Business Type: Manufacturer  
Woodwinds  
Accessories

**Marshall Amplification**  
1000 Corporate Grove Dr.  
Buffalo Grove, IL 60089  
P: (800) 877-6863  
E: [usm.info@usmusiccorp.com](mailto:usm.info@usmusiccorp.com)  
W: [www.marshallamps.com](http://www.marshallamps.com)  
Business Type: Manufacturer  
Amplifiers  
Effects & Pedals

**Maryland Summer Jazz**  
217A Bowie Ave  
Bethesda, MD 21401  
P: (443) 822-6483  
E: [marylandsummerjazz@comcast.net](mailto:marylandsummerjazz@comcast.net)  
W: [www.marylandsummerjazz.com](http://www.marylandsummerjazz.com)  
Business Type: Other Associations / Organizations

**Mason & Hamlin Piano Company**  
35 Duncan St  
Haverhill, MA 01830  
P: (978) 374-8888  
E: [cecil@masonhamlin.com](mailto:cecil@masonhamlin.com)  
W: [www.masonhamlin.com](http://www.masonhamlin.com)  
Business Type: Manufacturer  
Keyboard Instruments

**Matsikas SA Handmade Musical Instruments**  
Charilaou Trikoupi 62 street  
10680 Athens  
Kremou 42 street Kallithea  
17676  
Athens, Attiki 10680  
W: [www.matsikas.gr](http://www.matsikas.gr)  
Business Type: Manufacturer

**Plucked / Fretted Instruments Traditional Folk Instruments**

**Maxonix**  
P.O. Box 272312  
Tampa, FL 33688  
P: (813) 932-3499  
E: [sales@maxonix.com](mailto:sales@maxonix.com)  
W: [www.maxonix.com](http://www.maxonix.com)  
Business Type: Manufacturer  
Accessories

**MC Systems**  
4915 SW Griffith Drive  
Suite 302  
Beaverton, OR 97005  
P: (503) 646-6345  
F: (503) 646-6345  
E: [scott.dunmire@telefdna.com](mailto:scott.dunmire@telefdna.com)  
W: [www.mcssystemsmusic.com](http://www.mcssystemsmusic.com)  
Business Type: Manufacturer  
Effects & Pedals

**Meisel Accessories LLC**  
51 Boland Drive  
PO Box 7003  
West Orange, NJ 07052  
P: (800) 531-6123  
E: [info@meiselaccessories.com](mailto:info@meiselaccessories.com)  
W: [www.meiselaccessories.com](http://www.meiselaccessories.com)  
Business Type: Wholesaler/Distributor  
Accessories

**Mel Bay Publications, Inc.**  
4 Industrial Dr  
Pacific, MO 63069  
W: [www.melbay.com](http://www.melbay.com)  
Business Type: Manufacturer  
Print Music

**Melton Meinl Weston**  
7255 Salisbury Rd  
Jacksonville, FL 32256  
W: [www.melton-meinl-weston.com](http://www.melton-meinl-weston.com)  
Business Type: Wholesaler/Distributor, Manufacturer  
Brass Instruments

**Mesanovic Microphones**  
12950 Cloverdale Street  
Oak Park, MI 48237  
P: (248) 709-3950  
E: [deni@mesanovicmicrophones.com](mailto:deni@mesanovicmicrophones.com)  
W: [www.mesanovicmicrophones.com](http://www.mesanovicmicrophones.com)  
Business Type: Manufacturer  
Microphones

**Messiah Guitars**  
36 Craven Cove  
Jackson, TN 38305  
P: (731) 616-8698  
E: [info@messiahguitars.com](mailto:info@messiahguitars.com)  
W: [www.messiahguitars.com](http://www.messiahguitars.com)  
Business Type: Manufacturer  
Plucked / Fretted Instruments

**Metalin' Guitars**  
5 Industrial Drive  
PO box 395  
St. James, MO 65559  
W: [www.metalinguitars.com](http://www.metalinguitars.com)  
Business Type: Manufacturer

**Miami Audio Music**  
1812 NW 82nd Ave  
Miami, FL 33126  
P: (305) 477-3081  
E: [sales@miamiaudiomusic.com](mailto:sales@miamiaudiomusic.com)  
W: [www.miamiaudiomusic.com](http://www.miamiaudiomusic.com)  
Business Type: Wholesaler/Distributor  
Plucked / Fretted Instru-

**ments**  
**Brass Instruments**  
**Bowed Instruments**  
**Pro Audio / Sound Reinforcement**  
**Accessories**  
**Racks, Cases & Stands**  
**Percussion Instruments**  
**Amplifiers**  
**Microphones**

**Mic-Eze**  
 PO Box 900  
 Pittsburgh, PA 15662  
**P: (800) 537-3491**  
**E: mike@mic-eze.com**  
**W: www.mic-eze.com**  
**Business Type: Manufacturer**  
**Accessories**  
**Percussion Instruments**

**Mid-East Mfg., Inc.**  
 7694 Progress Circle  
 West Melbourne, FL 32904  
**P: (321) 724-1477**  
**E: gregk@mid-east.com**  
**W: www.mid-east.com**  
**Business Type: Wholesaler / Distributor**  
**Plucked / Fretted Instruments**  
**Woodwinds**  
**Bowed Instruments**  
**Percussion Instruments**  
**Traditional Folk Instruments**

**Midwest Musical Imports**  
 2021 E Hennepin Ave  
 Ste 374  
 MINNEAPOLIS, 55413  
**E: mmi@mimport.com**  
**W: www.mimport.com**  
**Business Type: Wholesaler / Distributor, Other**  
**Woodwinds**

**Mighty Bright**  
 650 Ward Drive  
 Santa Barbara, CA 93111  
**P: (805) 683-9000**  
**E: mhaas@mightybright.com**  
**W: www.mightybright.com**  
**Business Type: Manufacturer**

**Mighty Mite**  
 3451 Commercial Ave.  
 Northbrook, IL 60062  
**Contact: Jeff Kylooe, Product Manager**  
**P: (847) 498-6483**  
**P: (847) 498-9850**  
**F: (847) 498-5370**  
**E: sales@mightymite.com**  
**W: www.mightymite.com**  
**Business Type: Manufacturer**  
**Accessories**

**Mike Balter Mallets**  
 15 E. Palatine Rd., Ste. 116  
 Prospect Heights, IL 60070  
**E: info@mikebalter.com**  
**W: mikebalter.com**  
**Business Type: Manufacturer**  
**Marching Percussion**  
**Percussion Instruments**

**Milbert Amplifiers**  
 8501C Citation Dr.  
 Gaithersburg, MD 20877  
**P: (301) 963-9355**  
**E: info@milbert.com**  
**W: milbert.com**  
**Business Type: Manufacturer**  
**Pro Audio / Sound Reinforcement**  
**Amplifiers**  
**Effects & Pedals**

**Mingde Musik Ltd**  
 5550 Este Ave  
 Cincinnati, OH 45232  
**P: (015) 133-7811**  
**E: www.mdrgrusa@fuse.net**  
**W: www.mingdemusik.com**  
**Business Type: Wholesaler / Distributor, Manufacturer**  
**Plucked / Fretted Instru-**

**ments**  
**Bowed Instruments**  
**Pro Audio / Sound Reinforcement**  
**Accessories**  
**Racks, Cases & Stands**  
**Percussion Instruments**  
**Traditional Folk Instruments**  
**Amplifiers**

**MJC Ironworks**  
 140 Mountain Spring Dr  
 Carbondale, PA 95136  
**P: (973) 280-2081**  
**E: mike@mjcironworks.com**  
**W: www.mjcironworks.com**  
**Business Type: Manufacturer**  
**Accessories**

**MJP Sales Inc.**  
 1732 Aviation Blvd  
 312  
 Redondo Beach, CA 90278  
**P: (818) 943-2939**  
**E: info@mjsalesinc.com**  
**W: www.mjsalesinc.com**  
**Business Type: Wholesaler / Distributor**  
**Accessories**  
**Percussion Instruments**  
**Effects & Pedals**

**Mod Kits Diy**  
 6221 South Maple Ave  
 Tempe, AZ 85283  
**P: (480) 820-5411**  
**E: info@modkitsdiy.com**  
**W: www.modkitsdiy.com**  
**Business Type: Manufacturer**  
**Accessories**

**Mogami Cable**  
 1910 E. Maple Ave  
 El Segundo, CA 90245  
**P: (800) 800-6608**  
**P: (310) 333-0606**  
**E: sales@mogamicable.com**  
**W: www.mogamicable.com**  
**Business Type: Manufacturer**  
**Pro Audio / Sound Reinforcement**  
**Accessories**

**Mojava Audio**  
 2711 W Empire Ave  
 Burbank, CA 91504  
**P: (818) 847-0222**  
**E: cr@audio-import.de**  
**W: www.mojavaudio.com**  
**Business Type: Manufacturer**  
**Microphones**

**Mono**  
 14 East Sir Francis Drake,  
 Ste D  
 San Francisco, CA 94939  
**P: (415) 830-5522**  
**E: sales@monocreators.com**  
**W: www.monocreators.com**  
**Business Type: Wholesaler / Distributor, Manufacturer**  
**Accessories**

**Moog Music, Inc.**  
 160 Broadway St.  
 Asheville, NC 28801  
**P: (800) 948-1990**  
**E: info@moogmusic.com**  
**W: www.moogmusic.com**  
**Business Type: Manufacturer**  
**Keyboard Instruments**  
**Effects & Pedals**

**Mooradian Cover Company**  
 65 Sprague Street  
 Boston, MA 02136  
**W: www.mooradian.com**  
**Business Type: Manufacturer**  
**Accessories**  
**Racks, Cases & Stands**

**Morley**  
 100 High Grove Blvd  
 Glendale Heights, IL 60139  
**P: (630) 984-2033**  
**E: bwenzloff@morleyprod-**

**ucts.com**  
**W: www.morleyproducts.com**  
**Business Type: Manufacturer**  
**Accessories**

**Morrell Music Co.**  
 16 23rd Street  
 Bristol, TN 37620  
**W: www.morrellmusic.com**  
**Business Type: Wholesaler / Distributor, Manufacturer**  
**Plucked / Fretted Instruments**  
**Print Music**  
**Accessories**

**Moses Carbon Graphite USA**  
 32591 Fox Hollow Road  
 Eugene, OR 97405  
**P: (541) 484-6068**  
**E: orders@mosesgraphite.com**

**Business Type: Manufacturer**  
**Plucked / Fretted Instruments**  
**Bowed Instruments**  
**Pro Audio / Sound Reinforcement**

**MottAudio LLC**  
 10341 Blue Fin Drive  
 Indianapolis, IN 46256  
**P: (317) 407-3241**  
**E: david@mottaudio.com**  
**W: www.mottaudio.com**  
**Business Type: Wholesaler / Distributor, Manufacturer**  
**Plucked / Fretted Instruments**  
**Pro Audio / Sound Reinforcement**

**MTN SHOP**  
 83 Harcourt Street, Dublin 2,  
 Ireland  
 Dublin, Leinster 00353  
**P: (+353) 3 1-691**  
**E: info@shopmtn.eu**  
**W: Shopmtn.eu**  
**Business Type: Wholesaler / Distributor**  
**DJ & Lighting Equipment**  
**Accessories**  
**Racks, Cases & Stands**

**Music Dealers Resource Group llc**  
 5550 Este Ave  
 Cincinnati, OH 45232  
**P: (001) 513-3781**  
**E: mdrgrusa@fuse.net**  
**W: www.mdrgrstore.com**  
**Business Type: Wholesaler / Distributor**  
**Plucked / Fretted Instruments**  
**Bowed Instruments**  
**Accessories**  
**Racks, Cases & Stands**  
**Percussion Instruments**  
**Amplifiers**

**Music Factory Direct**  
 864 North 12th Street  
 Niles, MI 49120  
**P: (888) 943-1452**  
**E: support@musicfactorydirect.com**  
**W: www.musicfactorydirect.com**

**Business Type: Wholesaler / Distributor**  
**Brass Instruments**  
**Woodwinds**  
**Accessories**  
**Percussion Instruments**  
**Microphones**

**Music Group Services**  
 5270 Procyon St  
 Las Vegas, NV 89118  
**P: (702) 800-8290**  
**E: sales@music-group.com**  
**W: www.music-group.com**  
**Business Type: Manufacturer**  
**DJ & Lighting Equipment**  
**Keyboard Instruments**  
**Media & Software**  
**Pro Audio / Sound Rein-**

**forcement**  
**Percussion Instruments**  
**Amplifiers**  
**Microphones**  
**Effects & Pedals**

**Music Marketing Inc.**  
 1160 Ellesmere Rd.  
 Toronto, ON M1P 2X4  
**P: (416) 789-7100**  
**E: info@musicmarketing.ca**  
**W: www.musicmarketing.ca**  
**Business Type: Wholesaler / Distributor**  
**DJ & Lighting Equipment**  
**Keyboard Instruments**  
**Media & Software**  
**Pro Audio / Sound Reinforcement**  
**Effects & Pedals**

**Music Works Custom Batons**  
 2245 Clermont Street  
 Denver, CO 80207  
**W: www.musicworkscustombatons.com**  
**Business Type: Wholesaler / Distributor, Manufacturer**  
**Accessories**

**MUSIC-SEARCH**  
 P.O. Box 393  
 111 S. Poplar St.  
 Loda, IL 60948  
**P: (217) 781-2352**  
**E: sales@musicsearchusa.com**  
**W: www.musicsearchusa.com**  
**Business Type: Manufacturer**  
**Retail Displays & Business Products / Services**

**Musical Accessories, Unlimited, LLC**  
 P.O. Box 371  
 Crown Point, IN 46307  
**P: (219) 308-8588**  
**E: jmickmusicalaccessories@gmail.com**  
**W: www.micksicks.com**  
**Business Type: Manufacturer**  
**Accessories**

**Musical Instrument Reclamation Corp.**  
 209 Gothic Court  
 Suite 104  
 Franklin, TN 37067  
**P: (800) 573-9865**  
**P: (615) 771-7135**  
**W: www.mircweb.com**  
**Business Type: Wholesaler / Distributor**  
**Plucked / Fretted Instruments**

**MusicNomad**  
 746 Broadway  
 Sonoma, CA 95476  
**P: (310) 714-2301**  
**E: rrognien@musicnomad.com**  
**W: www.musicnomadcare.com**  
**Business Type: Manufacturer**  
**Accessories**

**MusicNomad Equipment Care**  
 746 Broadway  
 Sonoma, CA 95476  
**P: (707) 721-2563**  
**E: info@musicnomad.com**  
**W: www.musicnomadcare.com**  
**Business Type: Manufacturer**  
**Accessories**

**Musicox LLC**  
 2 Wilderness Way  
 Cherry Hill, NJ 08003  
**W: www.musicox.com**  
**Business Type: Manufacturer**  
**Plucked / Fretted Instruments**  
**Amplifiers**

**Musistic**  
 44 N. Second St.  
 Memphis, TN 38103  
**W: www.musistic.com**  
**Business Type: Manufacturer**

**Mutec, Inc.**  
 7650 Austin Ave  
 Skokie, IL 60077  
**P: (847) 983-8675**  
**E: info@mutecmutes.com**  
**W: www.mutecmutes.com**  
**Business Type: Manufacturer**  
**Accessories**

**MV Pro Audio**  
 1630 Williams Highway  
 Suite 213  
 Grants Pass, OR 97527  
**W: www.mvproaudio.com**  
**Business Type: Wholesaler / Distributor**  
**Plucked / Fretted Instruments**  
**Keyboard Instruments**  
**Media & Software**  
**Pro Audio / Sound Reinforcement**  
**Accessories**  
**Microphones**

**MXL Microphones**  
 1910 E. Maple Ave  
 El Segundo, CA 90245  
**P: (800) 800-6608**  
**P: (310) 333-0606**  
**E: sales@mxlmics.com**  
**W: www.mxlmics.com**  
**Business Type: Manufacturer**  
**Pro Audio / Sound Reinforcement**  
**Accessories**  
**Microphones**

**Nady Systems**  
 6701 Shellmound St  
 Emeryville, CA 94608  
**W: www.nady.com**  
**Business Type: Manufacturer**  
**Pro Audio / Sound Reinforcement**  
**Amplifiers**  
**Microphones**

**Namba Gear**  
 3793 Rosepark Dr  
 Portland, OR 97068  
**W: www.NambaGear.com**  
**Business Type: Manufacturer**  
**Racks, Cases & Stands**

**NAMM**  
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**NAMM**  
*The National Association of Music Merchants (NAMM), established in 1901, is the not-for-profit association that strengthens the \$17 billion global music, sound and event technology products industry. Our association and trade shows serve as the crossroads for professionals seeking the newest innovations in music, recording technology, sound and stage products. In addition to access to our trade shows, membership also includes the latest industry news and education, opportunities for music advocacy and cost-saving programs to help businesses thrive. All of these activities and programs are designed to promote music making for people of all ages, creating a more musical world.*

*Each January in sunny Southern California, The NAMM Show unites the music, sound and event technology communities,*

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*Summer NAMM, held annually in Nashville, Tennessee, helps to generate sales and power a successful second half of the year. Featuring the industry's Top 100 dealers, this intimate and influential show maintains the momentum generated at The NAMM Show.*

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**P: (800) 767-6266**  
**F: (760) 438-7327**  
**E: info@namm.org**  
**W: www.namm.org**  
**Twitter: https://twitter.com/NAMMShow**  
**Facebook: https://www.facebook.com/nammorg**  
**YouTube: https://www.youtube.com/user/The-NAMMShowChannel**  
**Business Type: Other Associations / Organizations**

**Natal Drums**  
 1000 Corporate Grove Dr.  
 Buffalo Grove, IL 60089  
**P: (800) 877-6863**  
**E: usm.info@usmusiccorp.com**  
**W: www.nataldrums.com**  
**Business Type: Manufacturer**  
**Percussion Instruments**

**Nektar Technology, Inc**  
 Glendale Plaza 655  
 North Central Avenue, 17th Floor  
 Glendale, CA 91203  
**P: (818) 771-9886**  
**E: sales@nektartech.com**  
**W: www.nektartech.com**  
**Business Type: Manufacturer**  
**Keyboard Instruments**

**NEMC**  
 1181 Route 22, Box 1130  
 Mountaintop, NJ 07092  
**P: (908) 232-6700**  
**E: Lgraham@nemc.com**  
**W: www.nemc.com**  
**Business Type: Wholesaler / Distributor**  
**Plucked / Fretted Instruments**  
**Marching Percussion**  
**Brass Instruments**  
**Woodwinds**  
**Bowed Instruments**  
**Accessories**  
**Racks, Cases & Stands**  
**Percussion Instruments**

**Neotech**  
 304 Andrea Drive  
 Belgrade, MT 59714  
**P: (406) 388-1377**  
**E: info@neotechstraps.com**  
**W: www.neotechstraps.com**  
**Business Type: Manufacturer**  
**Accessories**

**New Sensor Corp.**  
*For over 45 years, Electro-Harmonix has been an innovator in guitar and*

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55-01 2nd St  
Long Island City, NY 11101  
**P:** (718) 937-8300

**E:** info@ehx.com  
**W:** www.ehx.com  
**Twitter:** https://twitter.com/EHX

**Facebook:** https://www.facebook.com/ElectroHarmonix

**YouTube:** https://www.youtube.com/user/EHX  
**Business Type:** Manufacturer

**Accessories:** Electro-Harmonix, Sovtek, Tung-Sol, Genalex, Mullard, Svetlana  
**Effects & Pedals:** Electro-Harmonix

**Newbasstone, Inc.**  
1740 H Dell Range Blvd.  
#141  
Cheyenne, WY 82009

**P:** (307) 637-2888

**E:** clatshaw@newbasstoneinc.com  
**W:** www.newbasstone.com  
**Business Type:** Manufacturer  
**Amplifiers**

**Nils Guitars and Mandolins**  
7 Sherman St.  
4F

Boston, MA 02129

**P:** (413) 768-8221

**E:** nilsjohnson328@gmail.com  
**W:** www.nilsguitarsandmandolins.com  
**Business Type:** Manufacturer, Other  
**Plucked / Fretted Instruments**

**Nomad Drum Cases**  
2618 Stevensville Road  
PO Box 385  
Stevensville, ON L0S1S0

**P:** (905) 382-0140

**E:** sales@nomadcases.com  
**W:** www.nomadcases.com  
**Business Type:** Manufacturer  
**Racks, Cases & Stands**

**NOMAD Stands**  
12020 Eastgate Blvd  
Nashville, TN 37122

**P:** (615) 773-9900

**W:** www.jupitermusic.com  
**Business Type:** Manufacturer  
**Pro Audio / Sound Reinforcement:** Nomad  
**Accessories:** Nomad

**Normandy Guitars LLC**  
PO Box 3564  
Salem, OR 97302

**P:** (503) 689-1998

**E:** jim@normandyguitars.com  
**W:** www.normandyguitars.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**

**North American Music, Inc.**  
11 Holt Dr.  
Stony Point, NY 10980

**W:** www.namusic.com, www.pianoeats.com

**Business Type:** Wholesaler/Distributor  
**Keyboard Instruments Accessories**

**npc Imaging**  
1041 Crestview Drive  
San Carlos, CA 94070

**P:** (650) 593-3238

**E:** nick@npcimaging.com  
**W:** www.npcimaging.com  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Media & Software**

**NS Design**

*NS instruments, designed for professionals working in an amplified stage or studio environment, set a world standard for performance versatility and quality, for ergonomics, and for aesthetic appeal.*

*NS instruments are noted for their tone and versatility, extraordinary performance in amplified and recording applications, and exceptional ergonomic design.*

134 Back Meadow Road  
Nobleboro, ME 04555  
**P:** (207) 563-7705

**E:** info@nedsteinberger.com  
**W:** thinkns.com  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Plucked / Fretted Instruments:** NS Design  
**Bowed Instruments:** NS Design

**Numark**

200 Scenic View Drive  
Cumberland, RI 02864

**W:** www.numark.com  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**DJ & Lighting Equipment Amplifiers**

**Nuvo Instrumental LLC**

100 Cummings Ctr  
Suite 141Q  
Boston, MA 01915  
**P:** (978) 530-5070  
**E:** jordan@nuvo-instrumental.com  
**W:** www.nuvo-instrumental.com

**Business Type:** Wholesaler/Distributor, Other  
**Woodwinds Accessories Racks, Cases & Stands Retail Displays & Business Products / Services**

**Ohana Music, Inc.**

3350 E. 7th Street, #105  
Long Beach, CA 90804

**W:** www.ohana-music.com  
**Business Type:** Wholesaler/Distributor  
**Plucked / Fretted Instruments**

**Ome Banjos**

5680 Valmont Road  
Boulder, CO 80301

**W:** www.omebanjos.com  
**Business Type:** Manufacturer  
**Traditional Folk Instruments**

**Omega Digital Pianos / Piano Empire, Inc.**

3035 E. La Mesa St.  
Anaheim, CA 92806

**W:** www.omegapianos.com  
**Business Type:** Wholesaler/Distributor  
**Keyboard Instruments**

**OMG Music**

1530 Endeavor Dr STE 800  
Noblesville, IN 46060

**W:** www.omgmusic.com  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Plucked / Fretted Instruments**

**OmniSistem**

6403 South 208th Street  
Kent, WA 98032  
**W:** www.omnisistem.com  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**DJ & Lighting Equipment**

**Pro Audio / Sound Reinforcement Accessories Racks, Cases & Stands Amplifiers**

**On-Stage**

154 Woodlawn Rd.  
Suite C  
Berlin, CT 06037

**W:** On-Stage.com  
**Business Type:** Manufacturer  
**Accessories:** On-Stage, u-mount, Hot Wires, DrumFire, Hennessey  
**Racks, Cases & Stands:** On-Stage, On-Stage Stands, On-Stage Cases

**OnBoard Research Corporation**

2309 Springlake Rd  
Suite 630  
Farmers Branch, TX 75234  
**P:** (214) 239-4005

**E:** hello@onboardresearch.com  
**W:** www.OnBoardResearch.com  
**Business Type:** Manufacturer  
**Accessories**

**Onori Guitar Straps**

700 West Pete Rose Way  
Building B #155-159  
Cincinnati, OH 45203

**P:** (866) 817-3822

**E:** info@onoriintl.com  
**W:** onoriintl.com  
**Business Type:** Manufacturer  
**Accessories**

**Optek Music Systems, Inc.**

5350 Capital Ct, Suite 108  
Reno, NV 89502

**P:** (775) 636-7300

**E:** aengesetter@fretlight.com  
**W:** www.fretlight.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**

**Option Knob, Inc.**

2200 8th St  
Tuscaloosa, AL 35401

**P:** (800) 398-8501

**E:** info@optionknob.com  
**W:** www.optionknob.com  
**Business Type:** Manufacturer  
**Accessories**

**Original Fuzz**

2736 Herschel Street  
Jacksonville, FL 32205

**W:** www.originalfuzz.com  
**Business Type:** Manufacturer  
**Accessories**

**Oscar Schmidt**

1000 Corporate Grove Dr.  
Buffalo Grove, IL 60089

**P:** (800) 877-6863

**E:** usm.info@usmusiccorp.com  
**W:** www.oscarschmidt.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments Traditional Folk Instruments**

**Osiamo LLC**

2753 Broadway Ste 333  
New York, NY 10025

**P:** (212) 678-4751

**E:** dealers@osiamo.com  
**W:** www.osiamo.com  
**Business Type:** Wholesaler/Distributor  
**Accessories Amplifiers Effects & Pedal**

**Oxygen Audio Ltd**

15819 39A Avenue  
Surrey, BC V3Z 0L1

**P:** (778) 808-5879

**W:** www.oxygenamps.com  
**Business Type:** Manufacturer  
**Amplifiers**

**OZZtosh Guitars**

8834 Golf Drive  
San Diego, CA 91977

**W:** www.ozztosh.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**

**PageFlip, Inc.**

111 Woodmere Blvd South  
Woodmere, NY 11598

**P:** (212) 650-6160  
**E:** sales@pageflip.com  
**W:** www.pageflip.com  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Accessories Effects & Pedals**

**Paiste America, Inc.**

460 Atlas St  
Brea, CA 92821

**P:** (714) 529-2222

**P:** (310) 488-3066

**E:** ashreve@paiste.com  
**W:** www.paiste.com  
**Business Type:** Manufacturer  
**Percussion Instruments**

**Park Amplification**

P.O. Box 199  
Bronx, NY 10464

**W:** www.parkamplifiers.com  
**Business Type:** Manufacturer

**Parker Guitars**

1000 Corporate Grove Dr.  
Buffalo Grove, IL 60089

**P:** (800) 877-6863

**E:** usm.info@usmusiccorp.com  
**W:** www.parkerguitars.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**

**Passport Music Software, LLC**

P.O. Box 15249  
Philadelphia, PA 19125

**W:** www.passportmusic.com

**Business Type:** Manufacturer  
**Media & Software**

**Paxman Musical Instruments Ltd**

164-180 Union Street  
London, UK SE1 0LH

**P:** (+44) 762-0207

**E:** info@paxman.co.uk  
**W:** www.paxman.co.uk  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Brass Instruments**

**Peace Music Company**

18555 E. Gale Ave  
City of Industry, CA 91748

**P:** (626) 581-4510

**E:** sales@peace-drums.com  
**W:** www.peace-drums.com  
**Business Type:** Manufacturer  
**Marching Percussion Percussion Instruments**

**Peak Music Stands**

13430 Alondra Blvd  
Cerritos, CA 90703

**P:** (877) 754-4681

**E:** info@peakmusicstands.com  
**W:** www.peakmusicstands.com  
**Business Type:** Wholesaler/Distributor  
**Accessories**

**Petrof America - Piano Royale Prague, LLC**

PO Box 1130  
Richland, WA 99352

**W:** www.petrof.com

**Business Type:** Wholesaler/Distributor, Manufacturer  
**Keyboard Instruments**

**PG Music Inc.**

29 Cadillac Ave  
Victoria, BC V8Z 1T3

**P:** (250) 475-2874

**P:** (250) 361-1862

**E:** marketing@pgmusic.com  
**W:** www.pgmusic.com  
**Business Type:** Manufacturer  
**Media & Software**

**Pearl Corporation**

549 Metroplex Dr  
Nashville, TN 37211

**P:** (615) 833-4477

**E:** Customer.Service@PearlDrums.com  
**W:** www.pearldrums.com  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Marching Percussion Accessories Percussion Instruments**

**Pearl River**

GW Distribution, LLC  
P.O. Box 329  
Mahwah, NJ 07430

**P:** (845) 429-3712

**E:** info@pearlriverusa.com  
**W:** www.pearlriverusa.com  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Keyboard Instruments:** Pearl River, Ritmuller, Kayserburg

**Peekamoose Custom Guitars, LLC**

251 W 30th St.  
Ste. 7FM  
New York, NY 10001

**W:** www.peekamoose.com

**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**

**Perry's Music LLC dba ChordBuddy**

2868 E. Cottonwood Road  
Dothan, AL 36301

**P:** (334) 699-6188

**E:** customerservice@chordbuddy.com  
**W:** www.chordbuddy.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments Accessories**

**Perzina Pianos / Piano Empire, Inc.**

3035 E. La Mesa St.  
Anaheim, CA 92806

**W:** www.perzinapianos.com

**Business Type:** Wholesaler/Distributor  
**Keyboard Instruments**

**Pete Schmidt, LLC**

5512 Jeff Davis Ave  
AUSTIN, TX 78756

**W:** www.peteschmidt.com

**Business Type:** Manufacturer  
**Accessories**

**Peterson Electro-Musical Products, Inc.**

11601 South Mayfield Ave  
Alsip, IL 60803

**P:** (708) 388-3311

**E:** mlj@petersonemp.com  
**W:** www.petersontuners.com  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Pro Audio / Sound Reinforcement Accessories Effects & Pedals**

**Petrof America - Piano Royale Prague, LLC**

PO Box 1130  
Richland, WA 99352

**W:** www.petrof.com

**Business Type:** Wholesaler/Distributor, Manufacturer  
**Keyboard Instruments**

**PG Music Inc.**

29 Cadillac Ave  
Victoria, BC V8Z 1T3

**P:** (250) 475-2874

**P:** (250) 361-1862

**E:** marketing@pgmusic.com  
**W:** www.pgmusic.com  
**Business Type:** Manufacturer  
**Media & Software**

**Phaeton Brass Company**

*Phaeton Brass offers a dynamic line of trumpets and flugelhorns that combine neo-classic art design, state of the art metallurgy and up to date acoustic technology.*

22159 N Pepper Road,  
Unit 1  
PO Box 550  
Barrington, IL 60010

**P:** (847) 382-3210  
**E:** pjlabiz@aol.com  
**W:** www.phaetontrumpet.com

**Business Type:** Manufacturer  
**Brass Instruments:** Phaeton Professional Trumpets, Flugelhorns, Pocket Trumpets, Piccolo Trumpets, FX-Custom Trumpet

**Phil Jones Bass**  
8509 Mid County Industrial Drive  
Saint Louis, MO 63114

**W:** www.pjbworld.com  
**Business Type:** Manufacturer  
**Amplifiers**

**Philadelphia Theatrical Supply**

229 N 12th Street  
Philadelphia, PA 19107

**P:** (215) 627-1225  
**E:** info@philatheatrical.com  
**W:** shop.ptsonline.biz  
**Business Type:** Wholesaler/Distributor  
**Accessories Amplifiers**

**Piano Empire, Inc.**

3035 E. La Mesa St.  
Anaheim, CA 92806

**W:** www.perzinapianos.com  
**Business Type:** Wholesaler/Distributor  
**Keyboard Instruments**

**PianoDisc**

4111 N. Freeway Blvd.  
Sacramento, CA 95834

**P:** (916) 419-2704  
**E:** tom@pianodisc.com  
**W:** www.pianodisc.com  
**Business Type:** Manufacturer  
**Keyboard Instruments Accessories**

**Pianoforce Inc.**

115 S. Ohio, Suite A  
Sedalia, MO 65301

**P:** (877) 542-8807  
**E:** mike.rooks@pianoforce.us  
**W:** pianoforce.us  
**Business Type:** Wholesaler/Distributor  
**Keyboard Instruments**

**Pickett Brass**

308 North Ashland Ave  
Lexington, KY 40502

**P:** (661) 772-7277  
**F:** (859) 312-1954  
**E:** info@pickettbrass.com  
**W:** www.pickettbrass.com  
**Business Type:** Manufacturer  
**Brass Instruments**

**Pignose Industries**

570 West Cheyenne Ave.  
Suite 80  
North Las Vegas, NV 89030

**E:** hchatt@aol.com  
**W:** www.pignoseamps.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments Amplifiers**

**Pigtronix**

200 Wilson St  
Unit A3  
Port Jefferson Station, NY 11776

**P:** (631) 331-7447

E: pigtronix@gmail.com  
W: pigtronix.com  
**Business Type:** Manufacturer  
**Effects & Pedals**

**Pioneer DJ Americas, Inc.**  
1925 E Dominguez St  
Long Beach, CA 90810  
P: (310) 952-2000  
W: www.pioneerdj.com  
**Business Type:** Manufacturer  
**DJ & Lighting Equipment**

**Pipe and Drape Online**  
1050 Northfield Ct  
Suite 300  
Atlanta, GA 30076  
P: (770) 442-8777  
E: sales@pipeanddrapeline.com  
W: www.pipeanddrapeline.com  
**Business Type:** Other  
**Accessories**  
**Retail Displays & Business Products / Services**

**Pirastro GmbH**  
Senefelderstrasse 80  
Offenbach am Main, Hessen  
63069  
W: www.pirastro.com  
**Business Type:** Manufacturer  
**Accessories**

**PJLA Music Sales & Marketing**  
22159 N Pepper Road,  
Unit 1  
PO Box 550  
Barrington, IL 60010  
W: www.pjlamusic.com  
**Business Type:** Manufacturer  
**Brass Instruments:** Phat-ton Professional Trumpets, Flugelhorns, Piccolo Trumpets and Pocket Trumpets  
**Woodwinds:** Dakota Professional Saxophones: Altos, Tenors, Sopranos, Baritone, Straight Altos & Straight Tenors  
**Accessories:** Gard Finest Quality Instrument Bags in Leather, Cordura w/ Leather Trim, Wheelie Bags for Multiple Trumpets or Saxophones.

**Players Music LLC**  
PO Box 9210  
Tempe, AZ 85214  
P: (480) 833-2500  
E: sales@playersmusic.com  
W: www.playersmusic.com  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Plucked / Fretted Instruments**  
**Marching Percussion**  
**Brass Instruments**  
**Woodwinds**  
**Bowed Instruments**  
**Retail Displays & Business Products / Services**

**PMC - Percussion Marketing Council**  
P.O. Box 33252  
Cleveland, OH 44133  
P: (440) 582-7006  
E: kbustman@aol.com  
W: PlayDrums.com  
**Business Type:** Other  
**Associations / Organizations**  
**Percussion Instruments**

**Polytone**  
9800 Topanga Cyn Blvd  
Suite 194D  
Chatsworth, CA 91311  
P: (818) 760-2300  
E: polytone@peoplepc.com  
W: www.polytoneamps.com  
**Business Type:** Manufacturer  
**Amplifiers**

**Portastand Inc.**  
P.O. Box 2242  
Stillwater, MN 55082  
**Contact:** Bob Evanoff, CEO  
P: (651) 337-9331  
P: (651) 283-6995  
E: info@portastand.com  
W: www.portastand.com  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Accessories**

**Positive Grid**  
3773 Howard Hughes  
Parkway  
South Tower, Suite 500  
Las Vegas, NV 89169  
E: robert@positivegrid.com  
W: www.positivegrid.com  
**Business Type:** Manufacturer  
**Media & Software**  
**Amplifiers**  
**Effects & Pedals**

**POWER Wrist Builders**  
2903 Mount Royal Drive  
Castle Rock, CO 80104  
P: (800) 645-6673  
E: power@PowerWristBuilders.com  
W: www.PowerWristBuilders.com  
**Business Type:** Wholesaler/Distributor, Manufacturer, Other  
**Marching Percussion**  
**Accessories**  
**Percussion Instruments**

**PowerFingers by System5**  
575 Pine Tree Rd  
Jenkintown, PA 19046  
W: www.thepowerfingers.com  
**Business Type:** Manufacturer  
**Accessories**

**Premier Music International Limited**  
Kibworth Business Park  
Kibworth, Leics LE8 0EX  
P: (+44) (0)-1116  
E: info@premier-percussion.com  
W: www.premier-percussion.com  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Marching Percussion**

**Prentice Practice Pads**  
33815 Golden Lantern st  
Dana Point, CA 92629  
**Contact:** Colin Hilborne  
P: (714) 296-8870  
E: willilast@cox.net  
**Business Type:** Manufacturer  
**Accessories:** Prentice, Partridge  
**Racks, Cases & Stands:** Prentice, Partridge  
**Percussion Instruments:** Prentice, Partridge

**PreSonus Audio**  
18011 Grand Bay Court  
225.216.7887  
Baton Rouge, LA 70809  
P: (225) 216-7887  
E: info@presonus.com  
W: www.presonus.com  
**Business Type:** Manufacturer  
**Media & Software**  
**Pro Audio / Sound Reinforcement**

**Prestige Guitars**  
1332 Main St. North  
Vancouver  
Vancouver, BC V7J 1C3  
W: www.prestigeguitars.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**

**Pro Co Sound**  
3581 Larch Lane  
Jackson, MO 63755

P: (800) 253-7360  
E: info@procosound.com  
W: www.procosound.com  
**Business Type:** Manufacturer  
**Accessories**  
**Effects & Pedals**

**Proel North America**  
PO Box 63  
Montrose, CA 91021-0063  
**Contact:** Antonio Ferranti, President  
P: (888) 588-4099  
P: (888) 588-4099  
F: (888) 588-4099  
E: antonio.ferranti@proel.com  
W: www.proel.com  
**Business Type:** Wholesaler/Distributor  
**Keyboard Instruments**  
**Pro Audio / Sound Reinforcement**  
**Percussion Instruments**  
**Microphones**

**Profile**  
700 West Pete Rose Way  
Building B #155-159  
Cincinnati, OH 60089  
P: (866) 817-3822  
W: www.profilemusicproducts.com  
**Business Type:** Manufacturer  
**Accessories**  
**Racks, Cases & Stands**

**Protec**  
1340 Manhattan Avenue  
Fullerton, CA 92831  
P: (714) 441-0114  
E: andy3h@yahoo.com  
W: www.proteccstyle.com  
**Business Type:** Manufacturer  
**Accessories**

**QuickPick Headwear**  
1101 18th Ave S  
Suite 601  
Nashville, TN 37212  
P: (316) 377-4775  
E: lukiesigle@gmail.com  
W: www.quickpick.com  
**Business Type:** Wholesaler/Distributor  
**Accessories**

**QRS Music Technologies, Inc.**  
269 Quaker Dr  
Seneca, PA 16346  
P: (800) 247-6557  
E: qrssupport@qrsinc.com  
W: www.qrsmusic.com  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Keyboard Instruments:** Gully & Clark Pianos, Storybrans, PNOmation, Pianonation PNOscan  
**Media & Software:** QRS Music Software  
**Bowed Instruments:** Virtuoso Violin

**QSC Audio, LLC**  
1675 MacArthur Blvd.  
Costa Mesa, CA 92626  
P: (714) 754-6175  
E: info@qscaudio.com  
W: www.qsc.com  
**Business Type:** Manufacturer  
**Pro Audio / Sound Reinforcement**  
**Amplifiers**

**Quaystone Music Singapore Pte Ltd**  
Block 211, 02-06 S. Ave.1  
Singapore  
Singapore, Singapore  
469336  
**Contact:** Bill Ladick, Creative Director  
P: (403) -91-8-84  
E: contact@lapaxe.com  
W: www.lapaxe.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instru-**

ments

**Quik Lok**  
1000 Corporate Grove Dr.  
Buffalo Grove, IL 60089  
P: (800) 877-6863  
E: usm.info@usmusiccorp.com  
W: www.quiklok.com  
**Business Type:** Manufacturer  
**Accessories**  
**Racks, Cases & Stands**

**Quilter Laboratories, LLC**  
1700 Sunflower Ave Ste A  
Costa Mesa, CA 92626  
P: (714) 519-6114  
E: chris@quilterlabs.com  
W: www.quilterlabs.com  
**Business Type:** Manufacturer  
**Amplifiers**  
**Effects & Pedals**

**Radial Engineering Ltd.**  
1588 Kebet Way  
Port Coquitlam, BC V3C 5M5  
E: thisamber@gmail.com  
W: www.radialeng.com  
**Business Type:** Manufacturer  
**Pro Audio / Sound Reinforcement**  
**Effects & Pedals**

  
**Rain Retail**  
*Rain is a cloud-based Marketing, Point-of-Sale, Website, and Rental Management system for music retailers. With Rain, you add product information in one place and your POS and Website update simultaneously. Since it's one seamless system your inventory is always in sync between your website and POS. Easily manage your inventory, serialized sales, rentals, customer accounts, repair tracking, vendors, P.O.s, rewards, and Reverb listings all from one place. Since the system is web based, you'll never need to backup your information or purchase updated versions. In addition, it can run on a PC or Mac, as well as iPads and other mobile devices.*  
554 West 1200 North  
Provo, UT 84663  
**Contact:** Aubrie Frye, Sales Operations Manager  
P: (877) 909-6699  
P: (828) 492-2220  
E: info@rainpos.com  
W: www.rainpos.com  
**Business Type:** Other  
**Media & Software:** Rain Retail

**Randall Amplifiers**  
1000 Corporate Grove Dr.  
Buffalo Grove, IL 60089  
P: (800) 877-6863  
E: usm.info@usmusiccorp.com  
W: www.randallamplifiers.com  
**Business Type:** Manufacturer  
**Amplifiers**  
**Effects & Pedals**

**Rane Corporation**  
10802 47th Ave West  
Mukilteo, WA 98275  
W: www.rane.com  
**Business Type:** Manufacturer  
**Pro Audio / Sound Reinforcement**

**RapcoHorizon**  
3581 Larch Lane  
Jackson, MO 63755  
P: (573) 243-1223

E: info@rhcholdings.net  
W: www.rapcohorizon.com  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**DJ & Lighting Equipment**  
**Pro Audio / Sound Reinforcement**  
**Accessories**  
**Effects & Pedals**

**RBC Music Company**  
P.O. Box 29128  
San Antonio, TX 78229  
P: (800) 548-0917  
E: sales@rbcmusic.com  
W: rbcmusic.com  
**Business Type:** Wholesaler/Distributor  
**Print Music**

**RCF**  
110 Talmadge Rd.  
Edison, NJ 08817  
P: (732) 902-6100  
E: info@rcf-usa.com  
W: www.rcf-usa.com  
**Business Type:** Manufacturer  
**DJ & Lighting Equipment:** RCF  
**Pro Audio / Sound Reinforcement:** RCF  
**Amplifiers:** RCF

**Redco Audio**  
1701 Stratford Ave.  
Stratford, CT 06615  
P: (203) 502-7600  
E: chris@redco.com  
W: www.redco.com  
**Business Type:** Wholesaler/Distributor, Manufacturer  
**Accessories**  
**Racks, Cases & Stands**

**ReedGeek, Inc.**  
P.O. Box 3569  
Carson City, NV 89702  
W: www.reedgeek.com  
**Business Type:** Manufacturer  
**Woodwinds**  
**Accessories:** ReedGeek "Universal" reed tool, woodwind products

**Remo, Inc.**  
28101 Industry Drive  
Valencia, CA 91355  
P: (661) 294-5600  
E: customerservice@remo.com  
W: www.remo.com  
**Business Type:** Manufacturer  
**Marching Percussion**  
**Accessories**  
**Percussion Instruments**

**Renovo Amp Works**  
3507 Wilbur Pl  
Nashville, TN 37204  
W: www.renovoampworks.com  
**Business Type:** Manufacturer  
**Accessories**  
**Amplifiers**

**rentMyinstrument.com**  
1219 Lydia Ave.  
Kansas City, MO 64106  
P: (816) 842-0240  
E: sales@rentmyinstrument.com  
W: www.rentmyinstrument.com  
**Business Type:** Wholesaler/Distributor  
**Brass Instruments:** BAC, Jupiter, Conn, Selmer, King  
**Woodwinds:** BAC, Jupiter, Selmer, Artley, Armstrong  
**Bowed Instruments:** Eastman

**Retros Instruments, Inc.**  
1220 Reno Ave  
Suite F  
Modesto, CA 95351  
P: (209) 810-3344  
E: info@retroinstruments.com  
W: www.retroinstruments.com

com  
**Business Type:** Manufacturer  
**Pro Audio / Sound Reinforcement**  
**Amplifiers**

**Reunion Blues**  
3920 Cypress Drive  
Suite B  
Petaluma, CA 94954  
P: (800) 950-1095  
E: sales@reunionblues.com  
W: www.reunionblues.com  
**Business Type:** Manufacturer  
**Accessories**

**Revelle**  
8 Vernon Valley Rd.  
East Northport, NY 11731  
W: www.revellestrings.com  
**Business Type:** Manufacturer  
**Bowed Instruments:** Student to professional level violin outfits.  
**Accessories:** Performance bows for violin, viola and cello.  
Professional and student level violin cases.

**Reverb**  
*Reverb is a leading online marketplace dedicated to buying and selling new, used, and vintage musical instruments.*

*Since launching in 2013, Reverb has grown into a vibrant community of buyers and sellers all over the world. By focusing on inspiring content, price transparency, musician-focused e-commerce tools, a music-savvy customer service team, and more, Reverb has created an online destination where the global music community can connect over the perfect piece of music gear. A portion of each sale on Reverb goes to Reverb Gives, which provides youth music programs all over the world with the instruments they need to make music. Reverb is a wholly-owned subsidiary of Etsy (NASDAQ: ETSY.)*  
3345 N Lincoln Ave  
Chicago, IL 60657  
**Contact:** Reverb Marketing, marketing@reverb.com  
W: (888) 726-2728  
W: www.reverb.com  
**Twitter:** https://twitter.com/reverb

**Facebook:** facebook.com/reverbmarket  
**LinkedIn:** https://www.linkedin.com/company/reverbdotcom  
**YouTube:** youtube.com/user/reverbmarket

**Business Type:** Other  
**Plucked / Fretted Instruments**  
**DJ & Lighting Equipment**  
**Keyboard Instruments**  
**Marching Percussion**  
**Brass Instruments**  
**Woodwinds**  
**Media & Software**  
**Bowed Instruments**  
**Pro Audio / Sound Reinforcement**  
**Print Music**  
**Accessories**  
**Racks, Cases & Stands**  
**Percussion Instruments**  
**Traditional Folk Instruments**  
**Amplifiers**  
**Videos / DVD**  
**Microphones**  
**Effects & Pedals**

**Rhythm Band Instruments, LLC / Boomwhackers International**

1316 E. Lancaster Ave  
Fort Worth, TX 76102  
E: [bfogle@rhythmband.com](mailto:bfogle@rhythmband.com)  
W: [www.rhythmband.com](http://www.rhythmband.com)  
**Business Type:** Wholesaler/  
Distributor  
**Accessories**  
**Percussion Instruments**

**Ricoh**  
5 Dedrick Place  
Wayne, NJ 07006

W: [www.Ricoh-USA.com](http://www.Ricoh-USA.com)  
**Business Type:** Manu-  
facturer  
**Retail Displays & Business  
Products / Services**

**Rio Grande Pickups**  
3526 East T.C. Jester Blvd.  
Houston, TX 77018  
W: [riograndepickups.com](http://riograndepickups.com)  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Accessories**

**RITTER & Associates, LLC**  
228 Park Ave S #14030  
New York, NY 10003-1502  
P: (347) 404-5088

E: [martin@ritter-associates.com](mailto:martin@ritter-associates.com)  
W: [www.ritter-associates.com](http://www.ritter-associates.com)

**Business Type:** Other  
**Racks, Cases & Stands**  
**Retail Displays & Business  
Products / Services**

**Riversong Guitars**  
1305 battle st  
Kamloops, BC V2C2N9  
P: (250) 319-5050

E: [Mike@riversongguitars.com](mailto:Mike@riversongguitars.com)  
W: [www.RiversongGuitars.com](http://www.RiversongGuitars.com)

**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Plucked / Fretted Instru-  
ments**  
**Accessories**  
**Microphones**

**Rock House Method / Mc  
Carthy Publishing**  
52 Collis St.

West Haven, CT 06516  
P: (203) 934-2501

E: [rockhouseschool@gmail.com](mailto:rockhouseschool@gmail.com)  
W: [www.rockhousemethod.com](http://www.rockhousemethod.com)

**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Media & Software**  
**Print Music**  
**Videos / DVD**

**Rock-Tips LLP**

PO Box 145  
640 Intervale Crossroad  
North Conway, NH 03847

P: (603) 356-0117

E: [dave@Rock-Tips.com](mailto:dave@Rock-Tips.com)

W: [www.Rock-Tips.com](http://www.Rock-Tips.com)

**Business Type:** Manu-  
facturer

**Accessories**

**Rocklin Guitar LLC**

1248 20th St.N.  
Jacksonville, FL 32250

P: (904) 210-6632

E: [rnicklins53@gmail.com](mailto:rnicklins53@gmail.com)

W: [www.rocklinguitar.com](http://www.rocklinguitar.com)

**Business Type:** Manu-  
facturer

**Plucked / Fretted Instru-  
ments**

**Rockwood**

12020 Eastgate Blvd  
Mt. Juliet, TN 37122

P: (615) 773-9900

E: [webinfo@hohnerusa.com](mailto:webinfo@hohnerusa.com)

W: [us.playhohner.com/instruments/music-education/rockwood](http://us.playhohner.com/instruments/music-education/rockwood)

**Business Type:** Manu-  
facturer

**Plucked / Fretted Instru-  
ments**

**Percussion Instruments**

**Rodgers Instruments  
Corporation**

1300 NE 25th Ave  
Hillsboro, OR 97124

P: (503) 681-0471

E: [jennifer.brandlon@rodgersinstruments.com](mailto:jennifer.brandlon@rodgersinstruments.com)

W: [www.rodgersinstruments.com](http://www.rodgersinstruments.com)

**Business Type:** Manu-  
facturer

**Keyboard Instruments**

**Roland Corporation U.S.**

5100 S. Eastern Avenue  
Los Angeles, CA 90040

W: [www.RolandUS.com](http://www.RolandUS.com)

**Business Type:** Wholesaler/  
Distributor, Manufacturer

**Plucked / Fretted Instru-  
ments: Roland**

**DJ & Lighting Equipment:**  
Roland, BOSS, AIRA

**Keyboard Instruments:**  
Roland

**Pro Audio / Sound Rein-  
forcement:** Roland

**Accessories:** Roland, BOSS

**Racks, Cases & Stands:**  
Roland

**Percussion Instruments:**  
Roland

**Traditional Folk Instru-  
ments:** Roland

**Amplifiers:** Roland

**Effects & Pedals:** Roland,  
BOSS

**Rovner Products**

*For decades the reliable, easy-to-use Rovner Dark has been the "go to" ligature for band directors, and it remains our best seller. Our "Next Generation" ligatures, to include the Star Series for beginners and the Versa-X for high school and beyond, expand the options available for helping students perform to the best of their ability no matter where they are in their musical development. With nine patented ligature models in all, plus our new PROTEUS Rectangular Bore Clarinet Barrel, Rovner offers superior performance in all musical genres, in any setting and at every level of experience. Reliable, durable, affordable, patented and made in the USA...that's Rovner Products!*

P.O. Box 4116

Timonium, MD 21094

P: (410) 252-7750

E: [info@rovnerproducts.com](mailto:info@rovnerproducts.com)

W: [www.rovnerproducts.com](http://www.rovnerproducts.com)

**Business Type:** Manu-  
facturer

**Woodwinds:** Rovner Ligatures, Rovner Rectangular Bore Clarinet Barrel, Rovner Mouthpieces.

**Accessories:** Rovner Dark Ligature, Rovner Light Ligature, Rovner MKIII Ligature, Rovner Versa Ligature, Rovner Star Series Ligature, Rovner Legacy Ligature, Rovner Platinum Ligature, Rovner Versa-X Ligature, Rovner Van Gogh Ligature, Rovner Rectangular Bore Clarinet Barrel, Rovner Mouthpieces.

**Accessories:** Rovner Dark Ligature, Rovner Light Ligature, Rovner MKIII Ligature, Rovner Versa Ligature, Rovner Star Series Ligature, Rovner Legacy Ligature, Rovner Platinum Ligature, Rovner Versa-X Ligature, Rovner Van Gogh Ligature, Rovner Rectangular Bore Clarinet Barrel, Rovner Mouthpieces.

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Scotch Plains, NJ 07076

P: (908) 790-9499

E: [info@rsberkeley.com](mailto:info@rsberkeley.com)

W: [www.rsberkeley.com](http://www.rsberkeley.com)

**Business Type:** Wholesaler/  
Distributor, Manufacturer

**Brass Instruments**

**Woodwinds**

**Bowed Instruments**

**Accessories**

**Percussion Instruments**

**Rubato Mouthpieces**

18685 Main Street, Ste.  
101-331  
Huntington Beach, CA  
92648

W: [www.rubatamouthpieces.com](http://www.rubatamouthpieces.com)

**Business Type:** Manu-  
facturer

**Brass Instruments**

**Accessories**

**SABIAN**

219 Main Street  
Meductic  
Entire Province, NB E6H2L5

P: (506) 272-2019

F: (506) 470-4152

E: [customerservice@sabian.com](mailto:customerservice@sabian.com)

W: [www.sabian.com](http://www.sabian.com)

**Business Type:** Manu-  
facturer

**Accessories:** SABIAN

Performance Accessories,  
Gon Bops

**Percussion Instruments:**  
SABIAN, Gon Bops

**Sadowsky Guitars**

2107 41 Ave FL4  
Long Island City, NY 11101

P: (718) 433-1990

E: [roger@sadowsky.com](mailto:roger@sadowsky.com)

W: [www.sadowsky.com](http://www.sadowsky.com)

**Business Type:** Manu-  
facturer

**Plucked / Fretted Instru-  
ments**

**Amplifiers**

**Saga Musical Instruments**

137 Utah Ave.  
South San Francisco, CA  
94080

P: (650) 588-5558

E: [info@sagamusic.com](mailto:info@sagamusic.com)

W: [www.sagamusic.com](http://www.sagamusic.com)

**Business Type:** Wholesaler/  
Distributor, Manufacturer

**Plucked / Fretted Instru-  
ments**

**Bowed Instruments**

**Accessories**

**Traditional Folk Instru-  
ments:**

**Saint Blues Guitar  
Workshop**

645 Marshall Ave  
Memphis, TN 38103

W: [www.saintblues.com](http://www.saintblues.com)

**Business Type:** Manu-  
facturer

**Plucked / Fretted Instru-  
ments**

**Traditional Folk Instru-  
ments**

**Amplifiers**

**Samick Music Corp.**

1329 Gateway Drive  
Gallatin, TN 37066

W: [www.smcmusic.com](http://www.smcmusic.com)

**Business Type:** Wholesaler/  
Distributor, Manufacturer

**Plucked / Fretted Instru-  
ments**

**Keyboard Instruments**

**Samson Technologies**

45 Gilpin Ave  
Hauppauge, NY 11788

P: (800) 328-2882

E: [sales@samsontech.com](mailto:sales@samsontech.com)

W: [www.samsontech.com](http://www.samsontech.com)

**Business Type:** Wholesaler/  
Distributor, Manufacturer

**Keyboard Instruments**

**Pro Audio / Sound Rein-  
forcement**

**forcement**  
**Accessories**  
**Amplifiers**  
**Microphones**  
**Effects & Pedals**

**Sauter Piano Company -  
America**

PO Box 1130  
Richland, WA 99352

W: [www.sauterpiano.com](http://www.sauterpiano.com)

**Business Type:** Wholesaler/  
Distributor, Manufacturer

**Keyboard Instruments**

**Schatten Design Acoustic  
Pickups**

627 Colby Drive  
Waterloo, ON N2V 1B4

W: [www.schattendesign.com](http://www.schattendesign.com)

**Business Type:** Manu-  
facturer

**Accessories**

**Schertler SA**

Via Beroldingen 18  
Mendrisio, CH 06850

P: (815) 45-1-81

E: [dave@schertlergroup.com](mailto:dave@schertlergroup.com)

W: [www.schertler.com](http://www.schertler.com)

**Business Type:** Manu-  
facturer

**Pro Audio / Sound Rein-  
forcement**

**Amplifiers**

**Schimmel Piano Corpora-  
tion**

329 N New Street  
Litzitz, PA 17543

W: [www.schimmel-piano.de](http://www.schimmel-piano.de)

**Business Type:** Wholesaler/  
Distributor, Manufacturer

**Keyboard Instruments**

**Schlagwerk GmbH**

Brueckenstrasse 10  
Gingen an der Fils, BW  
73333

W: [www.schlagwerk.com](http://www.schlagwerk.com)

**Business Type:** Wholesaler/  
Distributor, Manufacturer

**Accessories**

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**Brass Instruments:** Zonda, P. Mauriat  
**Woodwinds:** Zonda, P. Mauriat  
**Bowed Instruments:** Knilling, Suzuki, Sebastian  
**Accessories**  
**Percussion Instruments:** Dixon  
**Microphones:** Audio-Technica

**Stanton DJ**  
 309 Plus Park Blvd  
 Nashville, TN 37217  
**W:** www.stantondj.com  
**Business Type:** Manufacturer  
**DJ & Lighting Equipment**

**Starin**  
 136 Venturi Drive  
 Chesterton, IN 46304  
**P:** (219) 929-4127  
**E:** mipro@starin.biz  
**W:** www.starin.biz  
**Business Type:** Wholesaler/  
 Distributor  
**Pro Audio / Sound Reinforcement**  
**Accessories**  
**Racks, Cases & Stands**  
**Amplifiers**

**Starr Pianos / Piano Empire, Inc.**  
 3035 E. La Mesa St.  
 Anaheim, CA 92806  
**W:** www.starrpianos.com  
**Business Type:** Wholesaler/  
 Distributor  
**Keyboard Instruments**

**Stedman Corporation**  
 4167 Stedman Dr  
 Richland, MI 49083  
**W:** www.stedmanusa.com  
**Business Type:** Manufacturer  
**Pro Audio / Sound Reinforcement**  
**Accessories**  
**Microphones**

**Steinway & Sons**  
 1 Steinway Place  
 Long Island City, NY 11105  
**W:** www.steinway.com  
**Business Type:** Manufacturer  
**Keyboard Instruments**

**Stentor Music Co Ltd**  
 Albert Road North  
 Reigate, Surrey RH2 9EZ  
**P:** (+40) 011-737  
**E:** info@stentor-music.com  
**W:** www.stentor-music.com  
**Business Type:** Wholesaler/  
 Distributor, Manufacturer  
**Plucked / Fretted Instruments**  
**Brass Instruments**  
**Woodwinds**  
**Bowed Instruments**  
**Traditional Folk Instruments**

**Stephallen Guitars**  
 Jl. Raya Jenggolo 141  
 Porong  
 Jawa Timur  
 Sidoarjo, EJ 61274  
**Contact:** Julius Salaka  
**P:** (628) 123-0222  
**F:** (623) 436-3688  
**W:** www.stephallen-guitars.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**

**Stetsbar**  
 50 East & West Rd  
 Buffalo, NY 14224  
**W:** www.stetsbar.com  
**Business Type:** Wholesaler/  
 Distributor, Manufacturer  
**Accessories**

**StompLight International LLC**  
 PO Box 365

El Granada, CA 94018  
**P:** (650) 533-1408  
**E:** mja@stomplight.com  
**W:** www.stomplight.com  
**Business Type:** Manufacturer  
**DJ & Lighting Equipment**

**Stonebridge Guitars International Inc.**  
 605 Lancaster St. W.  
 Kitchener, ON N2K 1M5  
**W:** www.stonebridgeguitars.com  
**Business Type:** Wholesaler/  
 Distributor  
**Plucked / Fretted Instruments**

**Sublime Guitar Company**  
 6203 Johns Rd, Suite 2  
 Tampa, FL 33634  
**W:** www.sgcguitars.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**  
**Effects & Pedals**

**Sundragon LLC**  
 5 Brewer St Unit 2  
 Suite 353  
 Glen Cove, NY 11542  
**P:** (347) 886-8656  
**E:** sales@sundragonamps.com  
**W:** www.sundragonamps.com  
**Business Type:** Manufacturer  
**Amplifiers**

**Superdrum**  
 3016 Colorado Blvd unit  
 70064  
 Los Angeles, CA 91117  
**P:** (626) 590-5967  
**E:** Dave@superdrum12.com  
**W:** www.superdrum12.com  
**Business Type:** Manufacturer  
**Percussion Instruments**

**Supro USA**  
 200 Wilson St  
 Unit A3  
 Port Jefferson Station, NY  
 11776  
**P:** (631) 331-7447  
**E:** pigtronix@gmail.com  
**W:** www.SuproUSA.com  
**Business Type:** Manufacturer  
**Amplifiers**  
**Effects & Pedals**

**SwirlyGig Industries**  
 2404 35th Ave S  
 Minneapolis, MN 55406  
**E:** sid@swirlygig.com  
**W:** www.swirlygig.com  
**Business Type:** Manufacturer  
**Pro Audio / Sound Reinforcement**  
**Accessories**

**Tapspace Publications, LLC**  
 4010 NE Hancock St., Suite 2  
 Portland, OR 97212  
**Contact:** Jim Casella, co-founder  
**P:** (503) 288-6080  
**F:** (503) 288-6085  
**E:** info@tapspace.com  
**W:** www.tapspace.com  
**Business Type:** Wholesaler/  
 Distributor  
**Percussion Instruments**

**Taylor Guitars**  
 1980 Gillespie Way  
 El Cajon, CA 92020  
**W:** www.taylorguitars.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments:** Taylor Guitars

**TC Electronic**  
 335 Gage Ave.  
 Kitchener, ON N2M 5E1  
**P:** (800) 565-2523

**E:** info@tcgroup.tc  
**W:** www.tcelectronic.com  
**Business Type:** Manufacturer  
**Pro Audio / Sound Reinforcement**  
**Amplifiers**  
**Effects & Pedals**

**TecampUSA**  
 5310 Spirea Cove  
 AUSTIN, TX 78749  
**Business Type:** Wholesaler/  
 Distributor, Manufacturer  
**Amplifiers**

**Tech 21 USA, Inc.**  
 790 Bloomfield Avenue  
 Building B  
 Clifton, NJ 07012  
**P:** (973) 777-6996  
**E:** info@tech21nyc.com  
**W:** www.tech21nyc.com  
**Business Type:** Manufacturer  
**Amplifiers**  
**Effects & Pedals**

**Ted Klum Mouthpieces LLC**  
 101 East Main St Bldg #5  
 Unit #4  
 Little Falls, NJ 07424  
**P:** (973) 890-8755  
**E:** tedk@tedklummouthpieces.com  
**W:** www.tedklummouthpieces.com  
**Business Type:** Manufacturer  
**Woodwinds**  
**Accessories**

**Telefield North America**  
 4915 SW Griffith Drive  
 Suite 302  
 Beaverton, OR 97005  
**P:** (503) 646-6345  
**E:** scott.dunmire@telefieldna.com  
**W:** www.mcsystemsmusic.com  
**Business Type:** Wholesaler/  
 Distributor  
**Effects & Pedals**

**Tempo Cases**  
 236 Huntington Avenue  
 Suite 403  
 Boston, MA 02115  
**P:** (734) 771-8383  
**E:** ggunsberg@tempocases.com  
**W:** www.tempocases.com  
**Business Type:** Wholesaler/  
 Distributor, Manufacturer  
**Media & Software**  
**Racks, Cases & Stands**

**The Accordion Shop**  
 Verve House London Road  
 (A30) Sunningdale (Near Ascot) Berkshire  
 Reading, Berkshire SL5 0DJ  
**P:** (013) 44-8737  
**W:** www.theaccordionshop.co.uk  
**Business Type:** Wholesaler/  
 Distributor, Other  
**Keyboard Instruments**

**The Earshot Group**  
 18500 224th ave big lake mn  
 Minneapolis, MN 55309  
**E:** info@attuneaid.com  
**W:** www.attuneaid.com  
**Business Type:** Manufacturer  
**Accessories**  
**Amplifiers**  
**Effects & Pedals**

**The Gretsch Company**  
 PO Box 2468  
 Savannah, GA 31402  
**W:** www.Gretsch.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments:** Gretsch  
**Percussion Instruments:** Gretsch

**The L.A. Sax Company**  
 864 North 12th Street  
 Niles, MI 49120  
**P:** (888) 943-1452  
**E:** sales@lasax.com  
**W:** www.lasax.com  
**Business Type:** Manufacturer  
**Woodwinds**

**The Music Gifts Company**  
 11221 St. Johns Industrial  
 Pkwy. N.  
 Jacksonville, FL 32246  
**P:** (866) 981-8133  
**P:** (133) 133-8133  
**F:** (133) 133-8133  
**E:** info@musicgiftsusa.com  
**W:** www.musicgiftsusa.com  
**Business Type:** Wholesaler/  
 Distributor, Manufacturer  
**Accessories**

**The Music Link**  
 31067 San Clemente St.  
 Hayward, CA 94544  
**P:** (888) 552-5465  
**P:** (415) 570-0970  
**E:** info@themusiclink.net  
**W:** www.themusiclink.net  
**Business Type:** Wholesaler/  
 Distributor, Manufacturer  
**Plucked / Fretted Instruments**  
**Brass Instruments**  
**Woodwinds**  
**Bowed Instruments**  
**Accessories**  
**Racks, Cases & Stands**  
**Percussion Instruments**  
**Amplifiers**  
**Effects & Pedals**

**The Music People, Inc.**  
 154 Woodlawn Rd.  
 Suite C  
 Berlin, CT 06037  
**W:** www.musicpeopleinc.com  
**Business Type:** Wholesaler/  
 Distributor, Manufacturer  
**Pro Audio / Sound Reinforcement:** TMP Pro  
 Distribution  
**Accessories:** u-mount,  
 DrumFire, Hot Wires, Audio  
 Spectrum, Hennessey, TMP  
 Pro Distribution.  
**Racks, Cases & Stands:**  
 On-Stage, On-Stage Stands,  
 On-Stage Cases

**The Simply Sound Co.**  
 PO Box 17109  
 Salt Lake City, UT 84117  
**P:** (800) 556-4006  
**E:** hello@simplysound.com  
**W:** www.simplysound.co  
**Business Type:** Manufacturer  
**Accessories**  
**Amplifiers**

**The Tuba Exchange**  
 1825 Chapel Hill Road  
 Durham, NC 27707  
**E:** luc@tubaexchange.com  
**W:** www.tubaexchange.com  
**Business Type:** Wholesaler/  
 Distributor  
**Brass Instruments**

**Theo Wanne Mouthpieces and Instruments**  
 1221 Fraser Street  
 Suite E2  
 Bellingham, WA 98229  
**E:** info@theowanne.com  
**W:** www.theowanne.com  
**Business Type:** Wholesaler/  
 Distributor, Manufacturer  
**Woodwinds:** Theo  
 Wanne, NC  
 Legendary Saxophone Mouthpieces  
**Accessories:** Theo  
 Wanne, NC, SD Systems  
**Microphones:** SD Systems

**Thomas Knatt Guitars**  
 687 Townsend Rd.  
 Groton, MA 01450  
**P:** (978) 448-9663  
**E:** Thomasknatt@yahoo.com  
**W:** www.thomasknatt.com

**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**

**Thomastik-Infeld**  
 8 Vernon Valley Rd.  
 Vienna, Vie 11731  
**W:** www.thomastik-infeld.com  
**Business Type:** Manufacturer  
**Accessories:** Bowed strings  
 - Dominant, Peter Infeld,  
 Vision, Spirocore, Spirit,  
 Belcanto and more

**Timberline Guitars**  
 PO Box 2983  
 San Diego, CA 92131  
**P:** (888) 610-5551  
**E:** timberlineguitars@me.com  
**W:** www.timberlineguitars.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**

**TKL Products Corp.**  
 2545 Turkey Creek Rd  
 Oilville, VA 23129  
**P:** (804) 749-8300  
**E:** info@tkl.com  
**W:** www.tkl.com  
**Business Type:** Manufacturer  
**Racks, Cases & Stands:**  
 LTD, NC, Concept, NC,  
 Vectra-AE, Zero Gravity-AE,  
 Performer, NC, BlackBelt-AE

**TMP Pro Distribution**  
 154 Woodlawn Rd.  
 Suite C  
 Berlin, CT 06037  
**W:** TMPPro.com  
**Business Type:** Wholesaler/  
 Distributor

**DJ & Lighting Equipment:**  
 Chauvet, Martin Audio.  
**Pro Audio / Sound Reinforcement:** JBL, EV, QSC,  
 PreSonus, Worx Audio, Out-  
 line Array, Mackie, K-Array,  
 SoundTube, Allen&Heath,  
 OWI, Community, db  
 Technologies, RCF, Peavey,  
 BSS, Symetric, Westone, Au-  
 dioFly, AVID, Martin Audio,  
 EAW, QUAM, Soundcraft.  
**Racks, Cases & Stands:**  
 On-Stage, On-Stage Stands,  
 On-Stage Cases, Grundorf,  
 Atlas, K&M.  
**Amplifiers:** Crown, QSC,  
 Lab.Gruppen, Powersoft,  
 Ashly, Atlas, Bogen, Mackie,  
 Peavey.

**Microphones:** Shure,  
 Sennheiser, DPA,  
 Audio-Technica, CAD,  
 Audix, Telefunken, Mogan,  
 Countryman, AKG, Heil, EV,  
 Peavey.  
**Effects & Pedals:** TC Elec-  
 tronic, Whirlwind, Lexicon,  
 BBE, Proco, dbx.

**Toleeto Fasteners Int'l.**  
 1580 Jayken Way  
 Chula Vista, CA 91911  
**W:** www.cord-lox.com  
**Business Type:** Manufacturer

**Tombo Harmonicas (Distributed by Lee Oskar Enterprises Inc)**  
 Lee Oskar Enterprises, Inc.  
 is the exclusive distributor  
 in the USA, Canada & South  
 America for Tombo Musical  
 Instruments, including:  
 Tremolo, Chromatic, Dia-  
 tonic, Pitch Pipes, Ensemble  
 (Soprano & Alto Pipe Horn,  
 Contra Bass, Octave Bass,  
 Chord) Harmonica Products..

*Celebrating 100 years of  
 manufacturing excellence  
 in 2017, Tombo has a long,  
 multi-generational family  
 history of producing superior  
 quality musical instruments,  
 known worldwide for its  
 meticulous craftsmanship  
 and attention to detail.*  
 PO Box 2210  
 Everett, WA 98213  
**Contact:** Sri Oskar, VP  
**P:** (425) 258-3585  
**P:** (425) 258-3585  
**E:** ansverdesk@leeoskar.com  
**W:** www.leeoskar.com  
**Business Type:** Whole-  
 seller/Distributor, Manu-  
 facturer  
**Traditional Folk Instru-  
 ments**

**Toneville Amps**  
 7830 N. Academy Blvd.  
 Colorado Springs, CO 80920  
**W:** www.tonevilleamps.com  
**Business Type:** Manu-  
 facturer  
**Amplifiers**

**ToneWoodAmp**  
 3856 E Shomi St  
 Phoenix, AZ 85044  
**P:** (480) 666-3814  
**E:** David.arnold@tonewood-  
 amp.com  
**W:** www.tonewoodamp.com  
**Business Type:** Manu-  
 facturer  
**Effects & Pedals**

**Traveler Guitar**  
 440 Business Center Court  
 Redlands, CA 92373  
**P:** (909) 307-2626  
**E:** travel@travelerguitar.com  
**W:** www.travelerguitar.com  
**Business Type:** Manu-  
 facturer  
**Plucked / Fretted Instru-  
 ments**

**TreeWorks Chimes**  
 443 Chestnut St  
 Nashville, TN 37203  
**P:** (615) 780-2641  
**E:** info@treeworkschimes.com  
**W:** www.treeworkschimes.com  
**Business Type:** Manu-  
 facturer  
**Percussion Instruments**

**Trem King, LLC**  
 836 E. Renfro St.  
 # 230  
 Burleson, TX 76028  
**W:** www.tremking.com  
**Business Type:** Wholesaler/  
 Distributor, Manufacturer  
**Plucked / Fretted Instru-  
 ments**  
**Accessories**

**Tri-Technical Systems, Inc.**  
 3162 Cedar Crest Ridge  
 Dubuque, IA 52003  
**P:** (563) 556-3556  
**E:** sales@technology4retailers.com  
**W:** www.technology4retailers.com  
**Business Type:** Other  
**Retail Displays & Business  
 Products / Services**

**Trillenium**  
 PO Box 51059  
 Sarasota, FL 34232  
**P:** (941) 377-7375  
**E:** don@trillmusic.com  
**W:** www.trillmusic.com  
**Business Type:** Manu-  
 facturer  
**Print Music**

**Tru Tuner**  
 9072 Brigadier Rd  
 Mechanicsville, VA 23116  
**W:** www.trutuner.com  
**Business Type:** Wholesaler/

**Distributor, Manufacturer  
Percussion Instruments**

**Truetone**  
4922 Port Royal Road B-11  
Spring Hill, TN 37174  
**P:** (931) 487-9001  
**F:** (931) 486-9965  
**E:** jamie@truetone.com  
**W:** www.truetone.com  
**Business Type:** Manufacturer  
**Accessories:** 1 SPOT  
**Effects & Pedals:** Truetone, Visual Sound, Garagetone, Visual Volume, 1 SPOT

**TRX Cymbal Co LLC**  
12665 Kling St.  
Studio City, CA 91604  
**P:** (818) 751-3257

**E:** sales@trxcymbals.com  
**W:** www.trxcymbals.com  
**Business Type:** Manufacturer  
**Percussion Instruments:** TRX-AE, TRX Special Edition, CRX-AE

**TRX Cymbal Co.**  
12665 Kling St.  
Studio City, CA 91604  
**W:** www.trxcymbals.com  
**Business Type:** Manufacturer  
**Percussion Instruments**

**Turner's Keyboards**  
2358 Washington Road  
Augusta, GA 30904  
**W:** www.turnerskeyboards.com  
**Business Type:** Other  
**Keyboard Instruments**  
**Print Music**

**Tycoon Percussion**  
5370 Schaefer Ave, Suite B  
Chino, CA 91710  
**W:** www.tycoonpercussion.com  
**Business Type:** Manufacturer  
**Percussion Instruments**

**U.S. Music Corp.**  
1000 Corporate Grove Dr.  
Buffalo Grove, IL 60089  
**P:** (800) 877-6863  
**E:** usm.info@usmusiccorp.com  
**W:** www.usmusiccorp.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Plucked / Fretted Instruments**  
**Accessories**  
**Racks, Cases & Stands**  
**Percussion Instruments**  
**Traditional Folk Instruments**  
**Amplifiers**  
**Effects & Pedals**

**Ultra-Pure Oils LLC**  
PO Box 373  
Philomath, OR 97370  
**P:** (541) 609-0568  
**E:** info@ultrapureoils.com  
**W:** www.ultrapureoils.com  
**Business Type:** Manufacturer  
**Accessories**

**Vandoren Paris**  
56 Rue Lepic  
Paris, IDF 75018  
**P:** (33) 1 4-940.  
**W:** www.vandoren-en.com  
**Business Type:** Manufacturer  
**Accessories**

**Velvet Distribution**  
1079 Jardin Drive  
Naples, FL 34104  
**Contact:** Tyme Rogers, Owner  
**P:** (239) 877-7757  
**F:** (239) 330-2856  
**E:** velvetdistribution@comcast.net  
**W:** www.velvetdistribution.com

**Business Type:** Wholesaler/  
Distributor  
**Amplifiers**

**Ventura Guitars**  
4925 S. Meadow Ridge Cir  
McKinney, TX 75070  
**Contact:** Tom Olliphant, Owner  
**P:** (817) 689-7732  
**E:** venturaguitars@gmail.com  
**W:** www.venturasoundideas.com  
**Business Type:** Wholesaler/  
Distributor  
**Plucked / Fretted Instruments:** Ventura  
**Bowed Instruments:** Ventura

**Veritas Instrument Rental Incorporated**  
3670 131st Ave N  
Clearwater, FL 33762  
**P:** (800) 578-9724  
**E:** admin@veritas-online.com  
**W:** www.veritas-online.com  
**Business Type:** Wholesaler/  
Distributor, Other  
**Brass Instruments:** Selmer, Bach, King, C.G. Conn, Jupiter, Vito, J. Keilwerth  
**Woodwinds:** Buffet, Armstrong, Artley, Gemeinhardt, Vito, Jupiter, Eastman, Josef Reiter  
**Bowed Instruments:** Knilling, Scherl & Roth, Hermann Beyer, Josef Reiter, Lewis, Eastman Strings, Glaesel, Paesold  
**Percussion Instruments:** Ludwig, Vic Firth, Ross

**Vermilion Audio**  
P.O. Box 15469  
Long Beach, CA 90815  
**W:** www.vermilionaudio.com  
**Business Type:** Manufacturer

**Vic Firth Company**  
615 Sprague Street  
617-364-6869  
Norwell, MA 02061  
**P:** (617) 364-6869  
**E:** info@vicfirth.com  
**W:** www.vicfirth.com  
**Business Type:** Manufacturer  
**Marching Percussion Accessories**  
**Percussion Instruments**

**Virgin Musical Instrument Company, Inc.**  
1308 N. Magnolia Ave  
Suite L  
El Cajon, CA 92020  
**P:** (888) 244-0006  
**E:** info@virginmusicalinstruments.com  
**W:** www.virginmusicalinstruments.com  
**Business Type:** Wholesaler/  
Distributor  
**Keyboard Instruments**  
**Percussion Instruments**

**Viscount International**  
PO Box 633  
Falmouth  
Boston, MA 02541  
**P:** (508) 457-6771  
**E:** gary@viscount.it  
**W:** www.viscountinstruments.us  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Keyboard Instruments**

**VocalBooth.com, Inc.**  
P.O. Box 6569  
Bend, OR 97708  
**P:** (541) 330-6045  
**E:** info@vocalbooth.com  
**W:** www.vocalbooth.com  
**Business Type:** Manufacturer  
**Pro Audio / Sound Reinforcement:** VocalBooth

brand of portable and modular recording studios, sound rooms and sound isolation booths.

**Accessories**  
**Volume & Tone Guitar Straps and Leather Goods**  
302A W12th St.  
#257  
New York, NY 10014  
**P:** (646) 568-6700  
**E:** contact@volumeandtone.com  
**W:** www.volumeandtone.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Accessories**

**Voyage Air**  
2908 Sunny Park Ct.  
Suite K  
Modesto, CA 95351  
**Contact:** Barney  
**P:** (925) 271-4330  
**E:** info@voyageairguitar.com  
**W:** www.voyageairguitar.com  
**Business Type:** Wholesaler/  
Distributor  
**Plucked / Fretted Instruments Accessories**

**W. Schreiber**  
7255 Salisbury rd  
suite 4  
Jacksonville, FL 32256  
**P:** (904) 421-0234  
**W:** www.w-schreiber.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Woodwinds:** Bassoons

**Wakertone Inc.**  
1201 N Orange Street Suite #7122  
Wilmington, DE 19801-1186  
**P:** (732) 659-9374  
**E:** wakerton@gmail.com  
**W:** www.wakertoneinc.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Accessories**

**Walden Guitars**  
12020 Eastgate Blvd  
Nashville, TN 37122  
**W:** www.waldenguitars.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**

**Walker Piano Key Service**  
789 State Route 94 E  
Fulton, KY 42041  
**P:** (270) 241-0702  
**E:** kirk@walkerpiano.com  
**W:** www.walkerpiano.com  
**Business Type:** Other  
**Keyboard Instruments**

**Walking Bird Publications**  
28 Westhampton Way,  
#1688  
Richmond, VA 23173  
**P:** (800) 525-8247  
**E:** sales@walkingbird.com  
**W:** www.walkingbird.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Accessories**  
**Retail Displays & Business Products / Services:** Walking Bird Repair Tags, Forms, Promotional Items and Weatherproof Labels

**Walrus Audio**  
7801 N Robinson Ave.  
STE D8  
Oklahoma City, OK 73116  
**P:** (405) 295-7847  
**E:** sales@walrusaudio.com  
**W:** www.walrusaudio.com  
**Business Type:** Manufacturer  
**Effects & Pedals**

**Warm Audio**  
126 Holmes Road

Suite 10  
Liberty Hill, TX 78642  
**P:** (512) 348-6585  
**E:** info@warmaudio.com  
**W:** www.warmaudio.com  
**Business Type:** Manufacturer  
**Pro Audio / Sound Reinforcement Accessories**  
**Microphones**  
**Effects & Pedals**

**Washburn Guitars**  
1000 Corporate Grove Dr.  
Buffalo Grove, IL 60089  
**P:** (800) 877-6863  
**E:** usm.info@usmusiccorp.com  
**W:** www.washburn.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments**  
**Traditional Folk Instruments**

**Watch & Learn, Inc.**  
2947 East Point St  
Atlanta, GA 30344  
**P:** (800) 416-7088  
**E:** sales@watchlearn.com  
**W:** WatchLearn.com  
**Business Type:** Manufacturer  
**Print Music**

**Watch & Learn, Inc.**  
2947 East Point St  
Atlanta, GA 30344  
**P:** (800) 416-7088  
**E:** sales@watchlearn.com  
**W:** watchlearn.com  
**Business Type:** Manufacturer  
**Print Music**

**WD Custom Pickguards**  
17570 N. Tamiami Trl., Ste. 1  
North Fort Myers, FL 33903  
**P:** (800) 449-9348  
**E:** custompickguards@wdmusic.com  
**W:** www.pickguards.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Accessories:** WD Custom Pickguards

**WD Music Products**  
For nearly 40 years, WD  
17570 N. Tamiami Trl., Ste. 1  
North Fort Myers, FL 33903  
**Contact:** Dave Lewis, Sales / R&D Manager  
**P:** (800) 449-9348  
**P:** (239) 543-3625  
**F:** (239) 543-5874  
**E:** sales@wdmusic.com  
**W:** www.wdmusic.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Accessories**  
**Racks, Cases & Stands**  
**Retail Displays & Business Products / Services**

**Weber Fine Acoustic Instruments**  
61573 American Loop  
Bend, OR 97702  
**P:** (541) 385-8339  
**E:** info@twooldhippies.com  
**W:** www.webermandolins.com  
**Business Type:** Manufacturer  
**Plucked / Fretted Instruments:** Soprano, Mandolin, Octave, Mandola, Mandocello, Resonator, Archtop Guitar

**Wessell, Nickel & Gross**  
4111 N. Freeway Blvd.  
Sacramento, CA 95834  
**P:** (916) 567-9999  
**F:** (916) 837-3472  
**E:** tom@pianodisc.com  
**W:** wesselnickelgross.com  
**Business Type:** Manufacturer  
**Keyboard Instruments**

**Accessories**

**Westheimer Corp**  
3451 Commercial Ave.  
Northbrook, IL 60062  
**Contact:** Larry Goldstein, President  
**P:** (847) 498-9850  
**F:** (847) 498-5370  
**E:** sales@westheimercorp.com  
**W:** westheimercorp.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Plucked / Fretted Instruments**  
**Brass Instruments**  
**Woodwinds**  
**Accessories**  
**Percussion Instruments**  
**Amplifiers**

**Westone Laboratories, Inc.**  
2235 Executive Circle  
Colorado Springs, CO 80906  
**P:** (719) 540-9333  
**E:** sales@westone.com  
**W:** www.westoneaudio.com  
**Business Type:** Manufacturer  
**Accessories**

**Whirlwind**  
99 Ling Road  
Rochester, NY 14612  
**P:** (585) 663-8820  
**E:** willy@whirlwindusa.com  
**W:** whirlwindusa.com  
**Business Type:** Wholesaler/  
Distributor, Manufacturer  
**Pro Audio / Sound Reinforcement Accessories**  
**Racks, Cases & Stands:** Whirlwind Cyclone-AE  
**Effects & Pedals:** Whirlwind

**WhisperRoom, Inc.**  
109 S. Northshore Drive  
Suite 303  
Knoxville, TN 37919  
**Contact:** Debbie Sweany, Sales Manager  
**P:** (865) 558-5364  
**P:** (800) 200-8168  
**F:** (865) 558-5370  
**E:** info@whisperroom.com  
**W:** www.whisperroom.com  
**Business Type:** Manufacturer  
**Pro Audio / Sound Reinforcement Accessories**

**William Feldman Studio, LLC**  
7820 N Boyd Way  
Milwaukee, WI 53217  
**P:** (414) 881-1264  
**E:** info@williamfeldmanstudio.com  
**W:** www.pinch-clip.com  
**Business Type:** Manufacturer  
**Accessories**

**William Feldman Studio, LLC**  
7820 N Boyd Way  
Milwaukee, WI 53217  
**Contact:** William  
**P:** (414) 881-1264  
**E:** wfeldman56@gmail.com  
**W:** pinch-clip.com  
**Business Type:** Manufacturer  
**Accessories**

**Wireworld Inc.**  
6545 Nova Dr.  
Ste. 204  
Davie, FL 33317  
**P:** (954) 474-4464  
**E:** sales@wireworldcable.com  
**W:** www.wireworldcable.com  
**Business Type:** Manufacturer  
**Accessories**  
**Wireworld Pro Audio**  
6545 Nova Dr.  
Ste. 204

Davie, FL 33317  
**P:** (954) 474-4464  
**E:** sales@wireworldcable.com  
**W:** www.wireworldproaudio.com  
**Business Type:** Manufacturer  
**Accessories**

**Wittner GmbH & Co. KG**  
Buehlbergstrasse 5-6  
Isny, B-W 88316  
**P:** (0049) 9 7-562  
**E:** wittner@wittner-gmbh.de  
**W:** www.wittner-gmbh.de  
**Business Type:** Manufacturer  
**Accessories:** Taktell

**Wood Viols**  
PO Box 2074  
USA, USA 11050  
**P:** (516) 789-6677  
**E:** customerservice@woodviols.com  
**W:** www.woodviols.com  
**Business Type:** Manufacturer  
**Bowed Instruments**

**XCHANGE**  
1160 Ellesmere Rd.  
Toronto, ON M1P 2X4  
**P:** (416) 669-6849  
**E:** info@xchangemarket.com  
**W:** www.xchangemarket.com  
**Business Type:** Wholesaler/  
Distributor, Other  
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**Brass Instruments:** XO Brass

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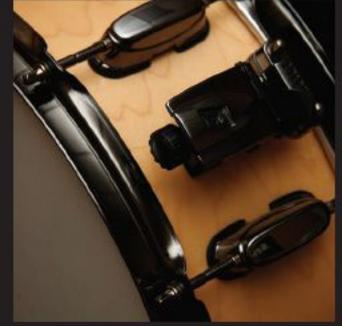
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By **Dan Daley**

# Apocalypse Wow

**B**y the time you read this, the coronavirus outbreak may or may not be peaking. What is for sure is that this bio-nightmare has been the most challenging thing to happen to musicians since the player piano. Beginning in mid-March, city and state governments began first strongly recommending, and then in some cases flatly ordering, music venues to be shut down. These ranged from concert halls to burger-and-beer joints with a postage-stamp stage, but collectively it closed the lid on what had become the financial saving grace of musicians in the 21<sup>st</sup> century: making a living playing live music.

At a time when Spotify and the rest of the streaming-music industry had already turned into a more euphonious version of “the rich get richer,” with streaming-payment levels barely registering for most musicians, live music presented a survivable alternative, with new music venues opening weekly around the country as playing out became the lifeblood of the industry. The closure of music venues of all types as the coronavirus’ contagion grew put an abrupt end to that for most musicians.

Those musicians are the customer base of the MI retail industry, and when they’re not gigging, they’re not buying strings, much less new guitars. They’re not taking lessons, or bringing friends along who might one day become musicians too.

One small drum shop in Nashville is the trope for all of this. Drum Supply House, which had already survived a \$2,000 theft earlier in February and then was barely missed by the tornadoes that ripped through the store’s East Nashville neighborhood in early March but which kept the store closed for days, was then facing the implications of a citywide shutdown at the end of that month. With walk-in customers kept away by a “perfect storm” of twisters and plague, owner Andy Foote shifted to phone and online sales, making many same-day deliveries himself. “I converted my car to a mobile drum supply shop so that I can be ready for orders and get things out quickly,” he told a local paper. He also began promoting gift cards for customers. But day-to-day tactics can’t eliminate the larger problem he and all other MI retailers face. “Left and right, musicians are losing gigs, tours are postponed, and that trickles down heavily to music stores [like] us,” Foote said. “They don’t need the supplies

they needed last week and don’t have income, so it might put a damper in sales for a while.”

The ubiquitous nature of this shutdown extends far beyond typical music venues. Churches are now streaming their services, often with recorded music. Schools are closed and with them their music and band departments – all are significant MI retail customers. And as revenues get strained further in other economic sectors, the installed-AV divisions that many MI retailers have expanded into in the last two decades will also find less need for services and products they sell.

“When they’re not gigging, they’re not buying strings, much less new guitars. They’re not taking lessons, or bringing friends along who might one day become musicians too.”

No one knows how long the coronavirus catastrophe will take to pass. We don’t know if this is 2008 all over again, or 1918, or a kind of disaster for which the playbook has yet to be written. The circumstances are very different, so there’s no template for recovery. Even the kinds of interim solutions of the Great Recession a decade ago no longer available – with restaurants closing and no one going out, musicians can’t wait tables or drive for Uber, the go-to fill-in gigs for them in the last decade. Lessons are moving online, as are live performances, but not everyone can leverage that transition to the point where it replaces what’s being lost.

What we do know is that there will be a vaccine in the next 12 or so months [*Hopefully – Ed.*]. So the real unknown for MI retail and everyone else is, how many weeks and months can each business survive in the meantime? There is no one answer for that, only the quiet calculations that each shop and each teacher will make each day. Unfortunately, as critical as music will be for pulling the country through this disaster, music stores have not been deemed “essential” in government assessments. On the other hand, gun stores are. *Res ipsa loquitur.* 

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